

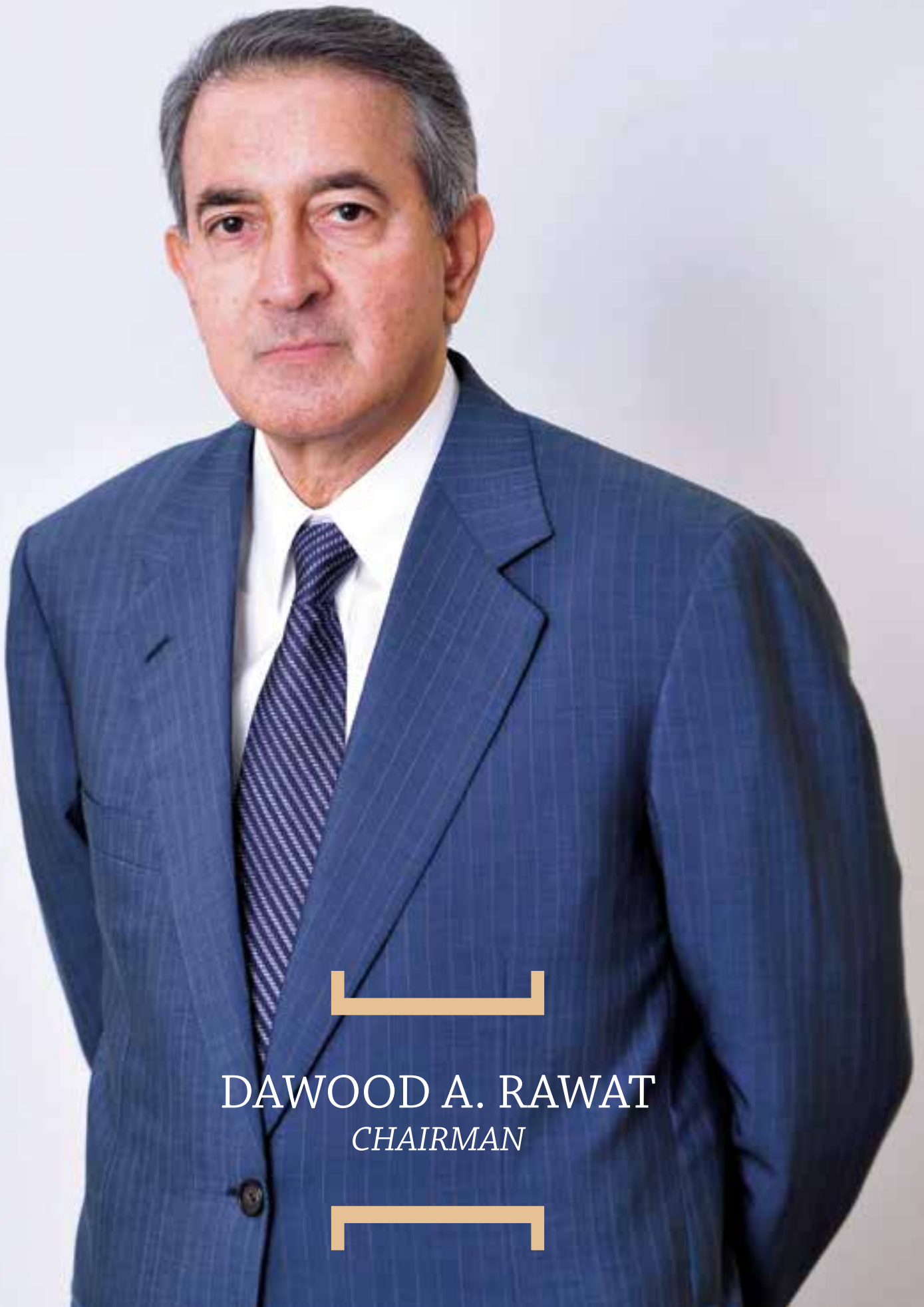
ANNUAL

REPORT & FINANCIAL
STATEMENTS 2013

GlobalCapital plc

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DAWOOD A. RAWAT
CHAIRMAN

CHAIRMAN'S STATEMENT 2013

STQARRIJA TAČ-CHAIRMAN 2013

Chairman's Review 2013

While looking back at the last twelve months, I am pleased to report to you that we have delivered our commitments in 2013 despite a background of ongoing equity and property markets volatility. GlobalCapital has seen great improvements in operational performance and this is mostly due to the attention directed towards process efficiencies, cost-cutting and revenue generation. Nevertheless, the exceptional operational progress was overshadowed by property impairments totaling over €3 million and the company ended the year with a loss after tax of €3.7 million.

Prior to the impairment charges and fair value movements on properties, the company reduced its loss by more than half from 2012 resulting to its lowest level in five years. During 2013 the Group accomplished exceptional operational cost savings of €500,000 and these process efficiencies will continue to be the focus for 2014. As part of the change process, marketing has been re-established as a primary competency, together with improved distribution and customer service. We are managing better with a lower headcount and management believes this revised structure enables us to achieve the enterprise-wide objectives of business growth and expense management.

Over the last couple of years the company has worked towards returning to profitability and with this goal in mind, has continued to focus its efforts towards the path of growing the core life and health insurance business. In line with this corporate strategy, during the course of 2013, the company exited the broking business and divested its insurance broking portfolio. The life insurance business experienced substantial growth in its value in force (VIF) business, whilst the health insurance business generated record profits and maintained its leadership in the market.

Our investments services business unit continued to face uncertainties and challenges in the market which ended the year with a negative bottom line result. Properties owned by the company are mostly rented, providing attractive yields of 6.26% to cost and 5.72% to market value.

Life insurance our main building block

Life insurance is the company's primary business with recent significant product development contributing to the improving operational performance. The life insurance business has approximately 8% per cent of the market share and is trying to be cost competitive with the larger companies that have some natural economy of scale advantages.

The gross embedded value of life business rose to its highest level at €13.3 million. Our gross life insurance value of in-force business grew by 15% to €5.7 million which is a great performance in a somewhat mature market.

We are confident that our life insurance growth objectives will be driven through the re-engineering of our products which are constantly evolving around client-based needs and the fast-growing, knowledgeable sales team and sales team leaders that are being recruited.

Rapport tač-Chairman 2013

Meta nħares lura lejn l-aħħar tnax-il xahar, kuntent li qed nirraporta illi aħna lħaqna l-impenji tagħna fl-2013, minkejja sfond ta' volatilità kontinwa fis-swieq tal-propjetà u fl-ekwità. GlobalCapital kisbet titjib fil-prestazzjoni tal-operat u dan kien minħabba li rajna mill-qrib il-proċessi fuq l-effiċjenzi u t-tnaqqs fl-ispejjeż u ħolqien ta' dħul. Minkejja dan, il-progress tal-operat kien effettwat b'mod negattiv mill-indebboliment fuq il-propjetà li jammonta għal aktar minn €3 miljun u għalhekk il-kumpanija spiċċat is-sena b'telf wara t-taxxa ta' €3.7 miljun.

Il-kumpanija naqqset it-telf tagħha b'iktar min-nofs mill-2012, qabel l-ispejjeż ta' indebboliment u movimenti ta' valur ġust fuq il-propjetà, li kienu fl-inqas livell f'dawn l-aħħar ħames snin. Il-Grupp, matul l-2013, imexxielu jkollu tfaddil eċċezzjonali fuq l-ispejjeż tal-operat ta' €500,000 u ser inkomplu niffukaw fuq dawn l-effiċjenzi fil-proċessi matul l-2014. Il-marketing ġie stabbilit mill-ġdid bħala kompetenza ewlenija, bħala parti mill-bidla f'dawn il-proċessi, flimkien ma' titjib fid-distribuzzjoni u servizz lill-klijent. Aħna mexxejna numru iżgħar ta' ħaddiema u l-manigment jemmen li din l-istruttura ġdida tagħna l-opportunità li nilħqu l-għanijiet fil-grupp kollu għal tkabbir fin-negozju u mmaniġġjar tal-ispejjeż.

Matul dawn l-aħħar sentejn, il-kumpanija ħadmet biex terġa' lura għall-profittabilità u b'dan il-għan quddiemna komplejna niffukaw fuq l-isforzi lejn tkabbir fin-negozju ewlieni tal-assigurazzjoni fuq is-saħħa u fuq il-ħajja. Matul l-2013 il-kumpanija ħarġet minn negozju tal-broking u neħhiet il-portafoll tagħha ta' broking fl-assigurazzjoni biex tibqa' mal-għanijiet ta' din l-istrateġija korporattiva. In-negozju tal-assigurazzjoni kellu tkabbir sostanzjali fuq in-negozju ta' valur fis-seħħ (VIF), waqt li n-negozju tal-assigurazzjoni fuq is-saħħa ġġenera profitti rekord u zamm il-pożizzjoni ewlenija fis-suq.

Id-dipartiment tan-negozju tas-servizi fuq l-investimenti tagħna baqa' jiffaċċja incertezi u sfidi fis-suq li spiċċaw b'riżultat negattiv aħħari. Il-propjetajiet tal-kumpanija huma fil-biċċa l-kbira mikrija u jagħtu qligħ tajjeb ta' 6.26% fuq l-ispiża ta' 5.72% fuq il-valur tas-suq.

L-assigurazzjoni fuq il-ħajja hija l-blokka ewlenija tagħna biex nibnu fuqha

L-assigurazzjoni fuq il-ħajja hija n-negozju ewlieni għall-kumpanija u reċentement kien hemm żvilupp sinifikanti f'dan il-prodott li kkontribwixxa għal titjib fil-prestazzjoni tal-operat. In-negozju tal-assigurazzjoni fuq il-ħajja huwa bejn wieħed u ieħor 8% fil-mija tas-suq u qiegħed jipprova jkun kompetittiv ma' kumpaniji ikbar li għandhom vantaġġ minħabba l-kobor tagħhom.

Il-valur gross imqiegħed fuq in-negozju fuq il-ħajja kiber għall-oghla livell ta' €13.3 miljun. Il-valur fis-seħħ fuq in-negozju gross tal-assigurazzjoni fuq il-ħajja kiber b'15% għal €5.7 miljun li hija prestazzjoni tajba ħafna f'suq li huwa diġà matur.

Aħna kunfidenti li l-għanijiet tagħna ta' tkabbir fl-assigurazzjoni fuq il-ħajja se jitmexxa permezz tat-tibdil tal-prodotti tagħna li qegħdin jinbidlu l-ħin kollu skont il-bżonnijiet tal-klijenti u fuq l-għarfien tat-tim tal-bejgħ tagħna li qiegħed dejjem jikkber b'rata mgħaġġla flimkien mal-

CHAIRMAN'S STATEMENT 2013 (CONT.)

STQARRIJA TA' CHAIRMAN 2013 (IKOMPLI)

Although market conditions affect the speed at which we can advance, we are confident that if market conditions remain stable, we will realise new prospects and build on the progress made in 2013.

A journey of renewal

GlobalCapital has focused exclusively on the Maltese marketplace and particular market segments where management feels there are opportunities to build solid, long-term relationships with Maltese companies and Maltese families by offering protection through competitive products and a more personal service. By focusing on particular market segments and by being seen as a viable alternative to broadly focused competitors, management believes these solid relationships will enable profitable growth.

GlobalCapital's products compete against products offered by a variety of financial institutions. A key element of any competitive strategy in this market is offering real value in providing protection to clients. The value oriented strategy used by GlobalCapital's management team has focused on developing long-term performance. Management is expecting to grow both revenue and market share through this long-term performance.

We saw strong premium growth and good retention of our value in force business which resulted in a positive contribution to our overall results. Clearly there is a market demand for long-term insurance solutions in Malta.

Strategic goals

We are strongly positioned to achieve our targets and it is progress against these priorities that will determine the next phase of our development and strategy.

Our four strategic priorities:

1. Develop the customer proposition and experience
2. Deliver higher performance in all business units
3. Build a culture of excellence on a lower cost base
5. Simplify our structure to unlock value.

Creating trusted relationships with our customers is at the heart of everything we do. We aim to help them achieve their lifetime financial goals through our financial solutions. We will continue to maintain a carefully assembled portfolio of high-quality products and services focused on life and health insurance. This mix of businesses reflects our long-term strategy of retaining a clear focus on core businesses where we have proven strength and see opportunity in the local market. GlobalCapital has in place the people, products, distribution platforms and improved operational efficiency to take this business forward and to create value to our clients, stakeholders and shareholders.

We also deliver value in its wider sense. Our Maltese operations generate employment, investment and tax revenue. The relationships we form with our customers,

mexxejja tal-bejgħ li qegħdin jiġu impjegati.

Għalkemm il-kundizzjonijiet tas-suq jaffettwaw il-heffa ta' kemm nistgħu nimxu 'il quddiem, aħna kunfidenti li jekk il-kundizzjonijiet tas-suq jibqgħu stabbli, aħna se noholqu prospetti ġodda u nibnu fuq il-progress li sar fl-2013.

Vjaġġ ta' tiġdid

GlobalCapital iffukat esklużivament fuq is-suq Malti u speċifikament fuq is-settur tas-suq partikolari fejn il-manigment iħoss li hemm opportunitajiet biex jibni relazzjonijiet sodi u fit-tul mal-kumpaniji u l-familji Maltin billi joffri protezzjoni permezz ta' prodotti kompetittivi u servizz aktar personali. Billi niffukaw fuq is-setturi tas-suq speċifiċi billi jidhru bħala alternattiva vijabbli fuq il-kompetituri li huma ffukati b'mod aktar wiesa', u l-manigment jemmen li r-relazzjonijiet sodi jistgħu jagħtu tkabbir bi profitt.

Il-prodotti ta' GlobalCapital jikkompetu mal-prodotti offruti minn haġna istituzzjonijiet finanzjarji. Aspett ewlieni ta' kull strateġija f'dan is-suq huwa li toffri valur reali billi tagħti protezzjoni lill-klijenti. L-istrateġija fuq l-orjentazzjoni tal-valur użat mit-tim tal-manigment ta' GlobalCapital huwa ffukat fuq l-iżvilupp fit-tul tal-prestazzjoni. Il-manigment qiegħed jistenna dħul u parti mis-suq permezz ta' din il-prestazzjoni fit-tul.

Aħna rajna tkabbir b'saħħtu fil-primjum u żamma tajba tan-negożju fuq il-valur fis-seħħ li rriżulta f'kontribuzzjoni pożittiva fir-riżultati ġenerali. M'hemm dubju li hemm talba fis-suq għal soluzzjonijiet fuq assigurazzjoni fit-tul ġewwa Malta.

Għanijiet strateġiċi

Aħna qegħdin f'pożizzjoni soda biex nilhqu l-għanijiet tagħna u huwa dan il-progress kontra dawn il-prijoritajiet li jiddeterminaw il-fażi li jmiss fl-istrateġija u l-iżvilupp tagħna.

L-erba' prijoritajiet strateġiċi tagħna:

1. Żvilupp tal-propożizzjoni u esperjenza tal-klijent
2. Għoti ta' prestazzjoni għolja mid-dipartimenti kollha tan-negożju
3. Bini ta' kultura ta' eċċellenza fuq bażi baxxa ta' spejjeż
5. Simplifikazzjoni tal-istruttura biex tiżblokka l-valur.

Hoqien ta' relazzjonijiet fdati mal-klijenti tagħna huma fil-qalba ta' kulma nagħmlu. L-għan tagħna huwa li ngħinuhom jilħqu l-għanijiet finanzjarji ta' haġjithom permezz ta' soluzzjonijiet finanzjarji. Aħna ser inkomplu nżommu portafoll imħejji bir-reqqa ta' servizzi u prodotti ta' kwalità għolja ffukati fuq l-assigurazzjoni fuq il-ħajja u fuq is-saħħa. Din it-taħlita ta' negożju tirrifletti l-istrateġija fit-tul tagħna biex inżommu fokus ċar fuq in-negożju ewlieni fejn aħna b'saħħitna u fejn naraw opportunitajiet fis-suq lokali. GlobalCapital diġà għandha n-nies, il-prodotti, il-pjattaforma ta' distribuzzjoni u effiċjenza aħjar tal-operat biex tiegħu n-negożju 'l quddiem u biex tohloq valur għall-klijenti, l-imsieħba u l-azzjonisti tagħna.

Aħna nagħtu wkoll valur f'sens iktar wiesa'. L-operat Malti tagħna jiġġenera impjeg, investment u dħul għat-taxxa. Ir-relazzjoni li noholqu mal-klijenti tagħna, mal-ħaddiema

our employees, and government, regulator and community groups are vital to the success of our business.

Our future

I feel privileged to lead this Board and this company and I thank everyone at GlobalCapital for their contributions and commitment to our ongoing restructuring.

It has been an extraordinary period in the history of international financial services, Malta has been no exception to this. In the past decade, we have seen increased market volatility, global economic uncertainty and increasing regulation; all of which has trickled down to impact here in Malta on our business. Perhaps the most extraordinary development has been the trend of low long-term interest rates and its impact on the profitability and viability of long-term insurance products. It has caused a re-evaluation of pricing and product mix across the industry and this has been the departure point for our focus on re-engineering our life products and driving activity in our health insurance business. We are confident that changes made at GlobalCapital will ensure continued service to our valued Maltese customers.

The company is required to meet Solvency II provisions, a risk-based system in which capital requirements are aligned with the underlying risks of the company. This will incur some additional costs for a boutique company such as ours, but will give a measure of comfort to know that we are able to meet these demanding criteria.

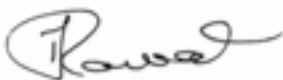
Consistency and continuity

GlobalCapital's team led by our management has begun renewing itself in this challenging period and has made significant progress on its strategic agenda this past year. I am confident that GlobalCapital's management team is doing the right things to manage through the challenges presented by our legacy issues. We are now in a better position to begin to build significant value in the Maltese insurance market.

I am also impressed by the transparency of management with the Board and with the level of engagement and dialogue to ensure we are all doing the right things for our stakeholders.

I would like to pay tribute to Nicholas Ashford-Hodges former Chairman and Deputy Chairman of our Board, whose contributions and service to GlobalCapital were many.

My gratitude and sincere appreciation for their efforts and diligence goes to all the new and continuing Directors of the various Boards of the Group, the management team and all members of staff. I would also like to thank all the stakeholders, shareholders and bondholders for their ongoing support.



Dawood A. Rawat
Chairman

tagħna u mal-gvern, regolatur u gruppi mill-komunità huma vitali għas-suċċess tan-negozju tagħna.

Il-futur tagħna

Inħossni privileġġjat li mmexxi dan il-Bord u din il-kumpanija u niringrazzja lil kullhadd f'GlobalCapital għall-kontribuzzjoni u l-impenn lejn l-istrutturar li għaddej bħalissa.

Kien perijodu straordinarju fl-istorja tas-servizzi finanzjarji internazzjonali u Malta ma kinitx xi eċċezzjoni għal dan kollu. F'dawn l-aħħar għaxar snin aħna rajna zieda fil-volatilità tas-swieq, incertezza ekonomika globali u zieda fir-regolamentazzjoni; li kollha kemm huma waslu bil-mod il-mod u għabu impatt hawn Malta għan-negozju tagħna. Forsi l-iżjed żvilupp straordinarju kien it-tendenza ta' interess baxx fit-tul u l-impatt fuq il-profitabilità u vijabilità tal-prodotti tal-assigurazzjoni fit-tul. Dan għab rivalutazzjoni tal-prezzijiet u tat-taħlita fil-prodotti fl-industrija u dan kien il-punt ta' tluq għall-iffukar tagħna fuq it-tfassil mill-ġdid tal-prodotti fuq il-ħajja tagħna u attività li mexxietna fin-negozju tal-assigurazzjoni fuq is-saħħa. Aħna kunfidenti li l-bidliet magħmula minn GlobalCapital se jiżguraw servizz kontinwu lill-klijenti stmati Maltin tagħna.

Il-kumpanija trid tilhaq id-dispożizzjonijiet tas-Solvency II, sistema bbażata fuq ir-riskju fejn il-kapital meħtieġ hu allinjat mar-riskji sottostanti tal-kumpanija. Dan ser jittlob spejjeż addizzjonali għal kumpanija bħal tagħna li tagħti firxa ta' servizzi, imma tagħti kejl ta' serħan il-moħħ li aħna nistgħu nilhqu dawn il-kriterji ibsin.

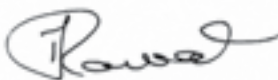
Konsistenza u kontinwità

It-tim ta' GlobalCapital immexxi mill-manigment beda bit-tiġdid tiegħu matul dan il-perijodu ta' sfidi u għamel progress sinifikanti fuq l-aġenda strateġika tiegħu din is-sena li għaddiet. Jiena kunfidenti li t-tim tal-manigment ta' GlobalCapital qiegħed jaħdem tajjeb biex jimmaniġġja dawn l-isfidi li qed jipprezentaw ruħhom minħabba r-raġunijiet tal-legat tagħna. Aħna issa qegħdin f'qagħda aħjar biex nibdew nibnu valur sinifikanti għas-suq Malti tal-assigurazzjoni.

Jiena impressjonat mit-trasparenza tal-manigment mal-Bord u bil-livell ta' impenn u djalogu biex niżguraw li qegħdin nagħmlu kollox tajjeb għall-imsieħba tagħna.

Nixtieq ukoll inrodd ħajr lil Nicholas Ashford-Hodges li kien Chairman u Deputat Chairman tal-Bord tagħna, fejn il-kontribuzzjonijiet u s-servizz mogħtija lil GlobalCapital kienu tassew ħafna.

Il-gratitudni tiegħi u l-apprezzament sinċier għall-isforzi u d-diliġenza tagħhom tmur għad-Diretturi kollha, kemm dawk ġodda u dawn li se jkomplu, tal-Bordijiet varji tal-Grupp, it-tim tal-manigment u l-ħaddiema kollha. Nixtieq niringrazzja wkoll lill-imsieħba, l-azzjonisti u d-detenturi tal-bonds għall-appoġġ kontinwu tagħhom.



Dawood A. Rawat
Chairman



BASHAR KHATIB
CHIEF EXECUTIVE OFFICER

CHIEF EXECUTIVE OFFICER'S REVIEW 2013

STQARRIJA TAL-KAP EŻEKUTTIV 2013

Renewal in a changing landscape

Over the last four years GlobalCapital has focused on building its core insurance business to improve economic health as part of a five year restructuring plan, with key segments of this strategy helping to substantially reduce financial drag from impairments while at the same time creating healthier future revenue streams.

GlobalCapital has been on a journey of renewal which started in 2010. Since then we have made big strides to move us forward towards long term financial stability and implemented a strategy to steer the company towards the path of recovery, growth and operational profitability. Our focus has been on organic growth, which we attained from core business activity where we are building a stronger life insurance company and a more profitable health insurance business complimented by a healthier investment division.

Better operational performance was especially important given the impact of further impairments during the year. When we first established our business plans for 2013, we were anticipating less volatile assets and somewhat improved liquidity in those assets. As the year unfolded, we saw the opposite occur.

Stronger operating performance

Despite the revaluation of assets which was not in our favour, GlobalCapital has made substantial progress in the operational side of the business. Attention to process efficiencies and reducing costs generally has resulted in a further saving of €500,000. We have a strong company with good people, led by a management team with a clear vision. Together we are working towards a goal which consists of increasing revenue and reducing expenses in order to be able to return to profit. I am confident that our team is doing all the right things to be well-positioned to take advantage of opportunities as conditions improve.

The life insurance business demonstrated positive development with the regular premium business increasingly experiencing growth. The value of in-force business (VIF) increased by €735,000 in 2013 where the net movement for 2013 was the net contribution which has been enhanced by new product development. Embedded-value increased to €13.3M in 2013, all the more solid given a one-off cost expense incurred on the administration system. The end of year loss resulted from an increase in policy holder's provisions and an increase in non-unit reserves. The latter was due to lower yields and fair value gains on the investment portfolio

The health insurance business maintains its leadership in the market producing a record profit for the year. We have redefined our business strategy and in many ways are returning to basics, with a renewed focus on customer need and affordable health insurance. Bupa is a clearly

It-Tiġdid f'ambjent li qed jinbidel

Matul dawn l-aħħar erba' snin, GlobalCapital iffukat fuq il-bini tan-negozju ewlieni tagħha tal-assigurazzjoni biex bħala parti minn pjan ta' ristrutturar fuq ħames snin, ittejjeb is-saħħa ekonomika, fejn setturi ewlenin ta' din l-istrateġija għenu biex jitnaqqas b'mod sostanzjali x-xkiel finanzjarju minn indeboliment filwaqt li fl-istess hin inħolqu sorsi ta' dħul iktar b'saħħithom għall-futur.

GlobalCapital ilha fuq vjaġġ ta' tiġdid li beda fl-2010. Minn dak iż-żmien 'l hawn għamilna progress kbir biex nimxu 'l quddiem lejn stabbiltà finanzjarja fit-tul u mplimentajna strateġija biex immexxu lill-kumpanija lejn it-triq tal-irkupru, tat-tkabbir u ta' profittabbiltà fl-operat. Il-fokus tagħna kien fuq it-tkabbir organiku li ksibna minn attivitajiet ewlenin fin-negozju fejn qed nibnu kumpanija tal-assigurazzjoni fuq il-hajja iktar b'saħħitha u negozju fl-assigurazzjoni tas-saħħa li jrendi iktar qligħ, flimkien ma' diviżjoni ta' investment iktar b'saħħitha.

Il-prestazzjoni aħjar tal-operat kienet ta' importanza kbira meta wieħed jikkunsidra l-impatt ta' indeboliment ieħor matul is-sena. Meta fil-bidu stabbilixxjona l-pjanijiet tagħna għan-negozju għas-sena 2013, konna qed nantiċipaw assi inqas volatili u xi ftit titjib fil-likwidità f'dawk l-assi. Tul is-sena rajna jsir l-oppost.

Prestazzjoni operattiva iktar b'saħħitha

Minkejja l-evalwazzjoni mill-ġdid tal-assi li ma kinitx favurina, GlobalCapital għamlet progress sostanzjali fil-qasam operazzjonali tan-negozju. L-attenzjoni għall-effiċjenzi fil-proċessi u għat-tnaqqis fl-ispejjeż b'mod ġenerali rriżultat fi tfaddil addizzjonali ta' €500,000. Għandna kumpanija b'saħħitha b'nies tajbin f'xogħolhom, immexxija minn tim ta' mmaniġġjar b'viżjoni ċara. Flimkien qed naħdmu biex niksbu l-għan li jikkonsisti fiż-żieda fid-dħul u fit-tnaqqis fl-ispejjeż sabiex inkunu nistgħu nerġġhu nibdew naghmlu profitt. Jien kunfidenti li t-tim tagħna qed jieħu l-passi kollha għaqlija biex ikun f'pożizzjoni tajba li jieħu vantaġġ tal-opportunitajiet hekk kif jitjiebu l-kundizzjonijiet.

Il-negozju tal-assigurazzjoni fuq il-hajja wera żvilupp pożittiv fejn in-negozju tal-primjum regolari dejjem kien qed jesperjenza tkabbir. Fl-2013, il-valur fis-seħħ tan-negozju (VIF) żdied b' €735,000 fejn il-moviment nett għas-sena 2013 kien il-kontribut nett li ttejjeb bl-iżvilupp ta' prodott ġdid. Fl-2013, il-valur intrinsiku żdied għal €13.3 miljun, valur li kien iktar b'saħħtu meta wieħed jikkunsidra l-ispejjeż ta' darba li garrbet is-sistema amministrattiva. It-telf fl-aħħar tas-sena rriżulta minn żieda fil-provedimenti tat-titolari tal-polza u minn żieda f'riżervi mhux tal-unità. Din tal-aħħar kienet kawża ta' rendimenti iktar baxxi u ta' qligħ ta' valur ġust fuq il-portafoll tal-investment.

Il-negozju tal-assigurazzjoni fuq is-saħħa jzomm il-pożizzjoni ewlenija tiegħu fis-suq u jipproduċi profitti rekord għas-sena. Erġajna rranġajna l-istrateġija tagħna tan-negozju u b'ħafna

CHIEF EXECUTIVE OFFICER'S REVIEW 2013 (CONT.)

STQARRIJA TAL-KAP EŻEKUTTIV 2013 (IKOMPLI)

defined, highly relevant and differentiated customer value proposition in the Maltese market. We will be pursuing a customer acquisition strategy in the coming years for this part of our business. We intend to continue playing a role in improving the health and wellbeing of our members and empowering them in their own endeavours to seek better health outcomes with appropriate navigation, hence the introduction of a dedicated Bupa Malta Facebook page with health tips and campaigns that focus on risk factors for health.

Our investment division had to navigate through rough waters with increasing competition, fluctuating equity markets and a conservative local investment culture. Operational progress was made as more cost savings were achieved. However, bottom line was again negatively impacted by impairments.

I believe our income results are not indicative of our operational achievements this past year, legacy issues within the asset portfolio and property holdings continue to be a drag on, performance; property impairments alone accounted for €3.3 million during the period. Legacy issues continue to be strictly managed and whilst impairments are a factor dampening overall results the operational health of the business is positive. I am pleased with our progress and our ability to remain focused on our goals and plans despite the distractions and uncertainty around us.

Culture change

GlobalCapital is constantly re-engineering its life insurance products to improve profitability, reduce risk, effectively manage regulatory capital, develop technology-based products and processes, and improve the customer experience.

We also made advancements last year towards the creation of a single customer data registry so we can better know and understand our customers, and process their business more efficiently. This knowledge will allow us to proactively offer key solutions to our customers to meet their evolving needs. We have a strong work ethic and our new IT system should impact on speed-to-market and consequently improve future efficiencies leading to improved earnings and lower cost base.

Last year we began to review our brand framework with a renewed commitment to simplifying the world of financial services for our customers. We also refreshed our corporate website using technology that enables social media for our customers.

We restructured our sales teams to capitalise on our strengths, move to a wholly needs-based approach, build our expertise, and expand our distribution. We recruited new sales team leaders and have enhanced our training programmes to support sales. The transition to these

modi qed nirritornaw għall-baži, b'fokus imġedded fuq il-ħtiġijiet tal-klijent u fuq assigurazzjoni tas-saħħa li wieħed jiflaħ iħallas. Il-Bupa hija propożizzjoni fis-suq Malti li toffri valur differenzjat, rilevanti ħafna u definit b'mod ċar għall-klijent. Fis-snin li ġejjin aħna ser inkunu qed insew strateġija biex niġbdu lill-klijenti għal din il-parti tan-negozju tagħna. Għandna l-intenzjoni li nkomplu nnettqu rwol fit-titjib tas-saħħa u l-benesseri tal-membri tagħna u li nappoġġjawhom fl-impenji tagħhom biex jiksbu riżultati ta' saħħa aħjar b'tiftix xieraq. Kien għalhekk li introduċejna l-paġna dedikata tal-Facebook, Bupa Malta li fiha suġġerimenti għas-saħħa u kampanji li jiffukaw fuq fatturi ta' riskju għas-saħħa.

Bil-kompetizzjoni dejjem qed tiżdied, bi swieq tal-ekwità joġhlew u jinżlu u f'kultura lokali ta' investiment konservattiva, id-diviżjoni tagħna għall-investiment kellha tinnaviga f'ibħra mqallba. Minħabba iktar tnaqqis tal-infiq, sar progress fl-operat. Madanakollu r-riżultat finali reġa' kien affettwat b'mod negattiv minħabba l-indeboliment.

Nemmen li r-riżultati tagħna tad-dhul mħumiex indikattivi tal-kisbiet tagħna tal-operat ta' din is-sena li għaddiet, kwistjonijiet ta' legat fi ħdan il-portafoll tal-assi u investimenti fil-propjetà jibqgħu jkunu ta' xkiel fuq il-prestazzjoni; l-indeboliment fis-suq tal-propjetà waħdu akkonta għal €3.3 miljun matul il-perjodu. Kwistjonijiet ta' legat għadhom qed jiġu ġestiti b'mod strett u filwaqt li l-indeboliment huwa fattur li qed jaffettwa ħażin ir-riżultati ġenerali, is-saħħa tal-operat tan-negozju hija waħda pożittiva. Ninsab kuntent bil-progress tagħna u bl-abbiltà tagħna li nibqgħu ffukati fuq il-miri u l-pjanijiet tagħna minkejja t-tfixkil u l-inċertezza ta' madwarna.

Bidla fil-kultura

GlobalCapital qiegħda kontinwament tbiddel mill-ġdid il-prodotti tal-assigurazzjoni fuq il-ħajja biex iżzid il-profittabilità, tnaqqas ir-riskju, timmaniġġja b'mod effettiv il-kapital regolatorju, tiżviluppa prodotti u proċessi bbażati fuq it-teknoloġija u ttejjeb l-esperjenza tal-klijent.

Is-sena l-oħra għamilna wkoll titjib fil-holqien ta' reġistru wieħed tad-dejta tal-klijenti biex inkunu nafu u nifhmu lill-klijenti tagħna aħjar u biex nipproċessaw il-kummerċ tagħhom b'mod aktar effiċjenti. Dan l-għarfien jagħtina l-opportunità biex noffru attivament soluzjonijiet ewlenija lill-klijenti tagħna biex jilħqu l-bżonnijiet tagħhom li dejjem jinbidlu. L-etika tagħna tax-xogħol b'saħħtu u s-sistema ġdida tal-IT tagħna għandha jkollha impatt fuq il-heffa lejn is-suq u għalhekk ittejjeb l-effiċjenzi futuri li jwasslu lejn dhul aħjar u baži ta' spejjeż imnaqqsa.

Is-sena l-oħra bdejna nirvedu l-qafas tal-isem tal-prodott tagħna b'impenn ta' tiġdid biex nagħmlu d-dinja tas-servizzi finanzjarji aktar sempliċi għall-klijenti tagħna. Aħna tajna nifs ġdid lis-sit elettroniku korporattiv tagħna bl-użu ta' teknoloġija li ddaħhal il-midja soċjali għall-klijenti tagħna.

Aħna ergajna rristrutturajna mill-ġdid t-timijiet tal-bejgħ tagħna biex niehdu vantaġġ mill-aspetti pożittivi tagħna,

new sales teams has gone well and enables us to build new relationships across the country. GlobalCapital Life Insurance registered improved sales productivity throughout 2013 when compared to the prior year. The amount of issued annual premium income ('API') for the year grew by 19% over 2012. The sales pipeline is positive moving forward. We will continue to make prudent changes to our life insurance solutions so that we are able to achieve our targets.

Completion of restructuring plan

In this changing landscape, we are continuing to renew our company by building on our past successes and striving to be a leading local life and health insurance company complimented and supported by our investment division known for simplicity, being easy to do business with and having a personal touch. Maltese want an insurer they can trust to help them protect their lives, their health and their wealth. We will always be a company that delivers on its promises and does the right thing for its customers and all its stakeholders.

Our origins in the Maltese community goes back almost 50 years to British American and Bupa's first international agencies and we have been participating and contributing to that community ever since. Over the past year, we have continued our community investment in the areas of sports, health, education, social service and the arts. This investment is not only in the form of charitable donations and sponsorships, but also through the volunteer hours our employees generously provided to make a difference in people's lives. We are very proud of them.

GlobalCapital plc's senior management team is pursuing long-term strategies to deliver enhanced value by restructuring the business and cost-cutting. These actions have reduced the cash loss to its lowest level in the last 5 years. GlobalCapital plc is fully focused on its core insurance business and is showing positive progress in operational performance.

I wish to thank all of the members of our Board of Directors for their support and commitment to GlobalCapital and its management. I also want to recognise and thank all of our employees for their dedication and focus over this extremely busy past year. Together I know we can achieve even better things in the year ahead as we complete our 5 year restructuring plan.

Sincerely,



Bashar Khatib
CEO

nimxu lejn approċ ibbażat fuq il-bżonnijiet, nibnu fuq l-esperjenza tagħna u nespandu d-distribuzzjoni tagħna. Aħna impjegajna mexxejja ġodda għat-timijiet tal-bejgħ u kabbarna l-programmi ta' taħriġ tagħna biex jissapportjaw il-bejgħ. It-transizzjoni lejn dawn it-timijiet ġodda ta' bejgħ kienu tajba u tagħtina l-opportunità li nibnu relazzjonijiet ġodda fil-pajjiż. GlobalCapital Life Insurance rreġstrat produttività mtejba fil-bejgħ matul l-2013 meta mqabbel mas-sena ta' qabel. L-ammont ta' dħul fuq il-primjum tas-sena maħrug ('API') kiber b'19% fuq l-2012. Il-prospetti ta' bejgħ huma pożittivi u mixjin 'il quddiem. Ser inkomplu nwettqu bidliet prudenti fis-soluzzjonijiet tagħna fuq l-assigurazzjoni tal-ħajja sabiex inkunu nistgħu nilhqu l-għanijiet tagħna.

Implimentazzjoni tal-pjan ta' ristrutturatur

F'dan l-ambjent li qiegħed jinbidel, aħna ser inkomplu ngejdu l-kumpanija tagħna billi nibnu fuq is-suċċessi tagħna tal-passat u billi nfittxu sabiex inkunu waħda mill-kumpanniji lokali ewlenin tal-assigurazzjoni fuq is-saħħa u fuq il-ħajja flimkien ma' diviżjoni fuq l-investimenti magħrufa għas-semplċità biex tkun tista' taħdem magħha u li jkollha dik il-xeħta personali. Il-Maltin iridu assigurat u li jstgħu jafdaw biex jgħinjom jipproteġu ħajjithom, saħħithom u ġidhom. Aħna ser inkunu dejjem kumpanija li twettaq dak li twiegħed u tagħmel dak li huwa tajjeb għall-klijenti tagħha u għall-imsieħba kollha.

L-orijini tagħna fil-komunità Maltija jmorru lura kważi 50 sena għall-ewwel aġenziji internazzjonali tal-British American u tal-Bupa u aħna ilna nipparteċipaw u nikkontribwixxu lejn il-komunità sa minn dak iż-żmien. Matul is-sena li għaddiet, aħna komplejna bl-investment tagħna fil-komunità fis-setturi tal-isport, saħħa, edukazzjoni, servizzi soċjali u arti. Dan l-investment mhux biss ta' donazzjonijiet għall-karità u sponsorizzazzjonijiet, imma jinkudi wkoll sigħat ta' volontarjat li ġew mogħtija mill-qalb mill-impjegati tagħna biex jagħmlu differenza fil-ħajja tan-nies. Aħna kburin ħafna bihom.

It-tim tal-manigment ewlieni ta' GlobalCapital plc qiegħed isegwi strateġiji fit-tul biex jagħti valur aħjar billi jistruttura l-operazzjonijiet u jnaqqas l-ispejjeż. Dawn l-azzjonijiet naqsu t-telf fi flus fl-inqas livell f'dawn l-aħħar 5 snin. GlobalCapital hi ffukata bis-siħħ fuq il-kummerċ ewlieni tal-assigurazzjoni u qed turi progress pożittiv fil-eżekuzzjoni tal-operat.

Nixtieq nringrazzja lill-membri tagħna tal-Bord tad-Diretturi għall-appoġġ u l-impenn lejn il-GlobalCapital u lill-manigment. Nixtieq ukoll nirrokonoxxi u nringrazzja l-impjegati kollha tagħna għad-dedikazzjoni u l-iffukar matul din is-sena li kienet bieħla u ta' impenn kbir. Naf li flimkien nistgħu nagħmlu aħjar fis-sena li ġejja meta nilhqu l-pjan tagħna fuq 5 snin ta' ristrutturatur.

Dejjem tagħkom,



Bashar Khatib
Kap Eżekuttiv

GROUP FINANCIAL HIGHLIGHTS

	2013		
	EUR	GBP	USD
Commission and fees receivable	2,932,066	2,444,463	4,043,612
Commission payable and direct marketing costs	(171,950)	(143,355)	(237,136)
Balance on the long term business of insurance technical account	(1,063,224)	(886,410)	(1,466,292)
Increment / (decline) in value of in-force business	735,186	612,925	1,013,895
Administrative expenses	(3,255,826)	(2,714,382)	(4,490,110)
Net Investment charges net of allocation to the insurance technical account	(3,001,386)	(2,502,256)	(4,139,211)
Impairment of goodwill	-	-	-
Other Provisions	(357,724)	(298,234)	(493,337)
Gain on sale of investment in associate	-	-	-
Share of loss of associated undertaking	-	-	-
	<hr/>	<hr/>	<hr/>
(Loss)/Profit before tax	(4,182,858)	(3,487,249)	(5,768,579)
Tax income/(expense)	521,664	434,911	719,427
	<hr/>	<hr/>	<hr/>
Profit for the financial year	(3,661,194)	(3,052,338)	(5,049,152)
	<hr/>	<hr/>	<hr/>
Earnings per share	(0.28)	(0.23)	(0.38)
	<hr/>	<hr/>	<hr/>
Net dividends proposed	-	-	-
	<hr/>	<hr/>	<hr/>
Share capital	3,845,663	3,206,129	5,303,554
	<hr/>	<hr/>	<hr/>
Technical reserves - life business	62,842,059	52,391,425	86,665,484
	<hr/>	<hr/>	<hr/>
Shareholders' funds	3,078,939	2,566,911	4,246,165
	<hr/>	<hr/>	<hr/>
Net asset value per share	0.23	0.19	0.32
	<hr/>	<hr/>	<hr/>

All current year figures have been converted at rates of exchange ruling at 31 December 2013.

2012			2011		
EUR	GBP	USD	EUR	GBP	USD
3,165,014	2,582,968	4,175,919	2,951,837	2,465,669	3,819,382
(176,635)	(144,152)	(233,052)	(215,583)	(180,076)	(278,943)
(1,040,636)	(849,263)	(1,373,015)	(1,666,144)	(1,391,730)	(2,155,824)
626,154	511,004	826,148	15,385	12,851	19,907
(3,208,008)	(2,618,055)	(4,232,646)	(3,661,682)	(3,058,603)	(4,737,850)
(1,039,769)	(848,555)	(1,371,871)	(1,498,928)	(1,252,055)	(1,939,463)
(107,717)	(87,908)	(142,122)	(232,938)	(194,573)	(301,398)
(446,000)	(363,981)	(588,452)	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
<u>(2,227,597)</u>	<u>(1,817,942)</u>	<u>(2,939,091)</u>	<u>(4,308,053)</u>	<u>(3,598,517)</u>	<u>(5,574,190)</u>
(179,088)	(146,154)	(236,289)	114,383	95,544	148,000
<u>(2,406,685)</u>	<u>(1,964,096)</u>	<u>(3,175,380)</u>	<u>(4,193,670)</u>	<u>(3,502,973)</u>	<u>(5,426,190)</u>
<u>(0.18)</u>	<u>(0.15)</u>	<u>(0.24)</u>	<u>(0.32)</u>	<u>(0.27)</u>	<u>(0.41)</u>
-	-	-	-	-	-
<u>3,845,663</u>	<u>3,138,446</u>	<u>5,073,968</u>	<u>3,845,663</u>	<u>3,212,282</u>	<u>4,975,903</u>
<u>59,996,473</u>	<u>48,963,122</u>	<u>79,159,346</u>	<u>59,329,940</u>	<u>49,558,299</u>	<u>76,767,009</u>
<u>6,450,117</u>	<u>5,263,940</u>	<u>8,510,284</u>	<u>8,858,921</u>	<u>7,399,857</u>	<u>11,462,558</u>
<u>0.49</u>	<u>0.40</u>	<u>0.64</u>	<u>0.67</u>	<u>0.56</u>	<u>0.87</u>

OVERVIEW OF 2013



Bupa sponsors Tennis Tournament at Marsa Sports Club



Bupa extend Luxol Sponsorship



GlobalCapital sponsors University Assignment in Financial Services



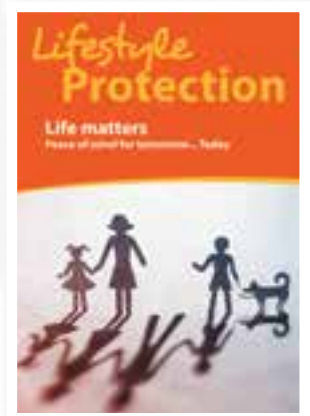
Bupa Luxol's New Basketball Kits



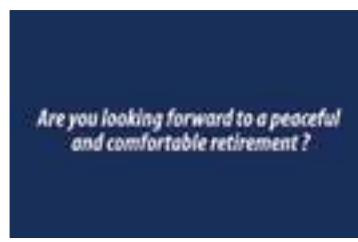
GlobalCapital renews Marsa Sports Club Sponsorship



Interviews & Magazine Adverts



GlobalCapital invests in the National Book Council's Bedtime Reading Project



GlobalCapital Life Insurance & Bupa TV Commercials were created & aired



Christmas Bake sale



Easter Bake Sale



Internal Bake Sales organised in aid of various charities



Sugar-Free Bake Sale to raise awareness for The Maltese Diabetes Association during Diabetes Awareness Month



GlobalCapital Life Insurance participated in local Home, Weddings & Summer Trade Fairs



Bupa Calendar



GlobalCapital Pens



Breathalyser keychain



Bupa First Aid kits



Bupa Sports Bottle

Bupa & GlobalCapital giveaways

BOARD OF DIRECTORS

Non-executive

CHAIRMAN - Dawood A. Rawat was appointed to the Board of Directors in March 2003. Mr. Rawat was appointed Chairman of GlobalCapital p.l.c. in October 2012. He is the Chairman Emeritus of the British American Group of Companies, founded in 1920. He sits on a number of Boards of the principal subsidiary and associated companies of the British American Group. Operations span from Mauritius to Kenya, Malta and the United Kingdom. Mr Rawat moved to the United States in 1984 as a senior officer and was made President of the worldwide group in 1988 and Chairman in 1990. He was Head of the Mauritius Employer's Federation in 1981 and a member of the Commission of the Prerogative of Mercy from 1982 to 1983. He was also a member of the Mauritius Chamber of Commerce for a number of years and was instrumental in the establishment of the Mauritian Insurance Association. He is involved mainly in strategic issues and the development of new business ventures in new markets for the British American Group.

DEPUTY CHAIRMAN – Moussa I. Rawat was appointed to the Board of Directors of GlobalCapital p.l.c. in December 2013 and later appointed as Deputy Chairman in January 2014. Mr. Rawat holds a B. (Hons) Civil Engineering degree from Edinburgh University (UK). He is the chairman of Bramer Corporation Limited, a financial services group that operates in three main lines of business, namely insurance, banking and asset management. Mr. Rawat is a director of Bramer Banking Corporation Ltd which is listed on the Stock Exchange of Mauritius and British American Investments Company (Kenya) Limited which is listed on the Nairobi Securities Exchange.

Arun Shankardass was appointed to the Board of Directors of GlobalCapital p.l.c. in June 2013. Mr. Shankardass is also the Chairman of the Company's Audit Committee, a member of the Investment Committee and Chairman of its life insurance subsidiary, GlobalCapital Life Insurance Limited. A chartered accountant by profession, Mr. Shankardass was formerly Assistant Group Treasurer at Aviva plc, UK's largest insurer and one of Europe's leading providers of life and general insurance. Mr. Shankardass is an innovative thought leading senior finance executive with multi-sector corporate treasury expertise gained in three publicly listed groups namely Lex Service Group, IC Gas & Aviva plc. Mr Shankardass is also an independent director of Urban Infrastructure Real Estate Fund, a US\$ 0.5bn fund based in Mauritius with investments in the urban infrastructure real estate sector in India.

Joseph R. Aquilina was appointed to the Board of Directors of GlobalCapital p.l.c. in June 2011. His first exposure to the Group was as start-up Chairman of GlobalCapital Sicav p.l.c., fourteen years ago. He also serves as director on a number of the Group's regulated subsidiaries, including GlobalCapital Life Insurance Limited. Mr Aquilina is an alumnus of the Cranfield School of Business Management. He has served in high office in the public sector, including service at the Office of the Prime Minister. Later as a consultant in private industry he served for three years as an external advisor to Cabinet on civil service reform. He has many years experience as CEO of various private sector ventures, mainly foreign owned or with major foreign shareholding. He was also vice-president of the Federation of Malta Industries and in that capacity chaired the first corporate governance group in Malta. He lectured Economics and Management students on Business Strategy at the University of Malta. Mr Aquilina serves on the Boards of various Finance companies, Fund Managers, Hedge Funds, UCITS and non-UCITS and Commodity Traders (mostly as Chairman), as well as serving as a member of the Investment Committees of many of these companies. In some instances he is also the MLRO Director of these companies. Mr. Aquilina was the first court-appointed "Company Administrator" in a landmark court case.

Prof Thomas St. John Neville Bates was appointed to the Board of Directors of GlobalCapital p.l.c. in June 2010. He has also been appointed a director of GlobalCapital Life Insurance Limited, GlobalCapital Insurance Brokers Limited, GlobalCapital Health Insurance Agency Limited and GlobalCapital Financial Management Limited. Prof Bates is the managing director of Bates Enterprises Ltd, a consultancy company which provides strategic legal and parliamentary advice and training internationally; he is also a director of a number of other companies, mainly in the insurance sector. For twenty years, he taught public and EU law full-time, latterly as the first John Millar Professor of Law at the University of Glasgow; he still teaches part-time, as a Professor of Law at the University of Strathclyde. He left full-time law teaching to become for fourteen years the legal adviser to Tynwald, the Parliament of the Isle of Man, and resigned from that appointment to pursue business interests. He lives in the Isle of Man and in Malta.

Andrew Borg Cardona LL.D., M.A. (BUSINESS LAW) is a practising lawyer specialising in commercial and labor law. He was first appointed to the Board of Directors in 1995 and served until 2011. In June 2012 he was reappointed a director of GlobalCapital p.l.c. He is a member of the Company's Audit Committee and also a member of the Ethics Committee. Dr. Borg Cardona's main role in the Company is to oversee legal, compliance and regulator issues. Dr. Borg Cardona served as President of the Malta Chamber of Advocates, and is to date still a member of the Council of the Chamber of Advocates.

COMPANY SECRETARY

Clinton V. Calleja B.A., LL.M., LL.D. is a practising lawyer specialising in the field of corporate and commercial law. Dr Calleja is a Senior Associate of the legal firm Guido de Marco & Associates. He was appointed Company Secretary of GlobalCapital p.l.c. and the main operating subsidiaries of the Group in 2008.

BOARD COMMITTEES

Audit Committee

The Audit Committee is composed entirely of non-executive Directors and assists the Board in monitoring and reviewing the Group's financial statements, accounting policies and internal control mechanisms in accordance with the Committee's terms of reference. The responsibilities of the Audit Committee also include the review and approval of related party transactions in accordance with the Listing Rules.

The Audit Committee also approves and reviews the Group's Compliance Plan and Internal Audit Plan prior to the commencement of every financial year and monitors the implementation of these plans.

Mr. Shankardass is a non-executive director, who the board considers as independent and having the necessary competence in financial and accounting matters for the purposes of the Listing Rules.

The Group's Internal Auditors, the Company's External Auditors and Chief Financial Officer are invited to attend Audit Committee Meetings on a regular basis, as deemed appropriate.

The Committee comprises:

Arun Shankardass - Chairman
Prof. Thomas St. John Neville Bates
Andrew Borg Cardona

Remuneration Committee

The Remuneration Committee monitors, reviews and advises on the Group's remuneration policy as well as approves the remuneration packages of senior executives and management.

The Committee comprises:

Prof. Thomas St. John Neville Bates - Chairman
Moussa I. Rawat
Joseph R. Aquilina

Investment Committee

The Investment Committee is responsible for developing investment strategies and policies with respect to investments that may be made by the Group. It is also responsible for the formulation, monitoring and review of Group's Investment processes.

The Committee comprises:

Joseph R. Aquilina – Chairman
Dawood A. Rawat
Moussa I. Rawat
Arun Shankardass

Nominations Committee

The Nominations Committee is responsible for making recommendations for appointment to the Board and for reviewing the constitution of the Group's Boards, in order to ensure that appointments to Boards are conducted in a systematic, objective and consistent manner. The Nominations Committee is also responsible for the review of performance of the Group's Board members and Committees, the appointment of senior executives and management and the development of a succession plan for senior executives and management.

The Committee comprises:

Moussa I. Rawat – Chairman
Dawood A. Rawat
Prof. Thomas St. John Neville Bates

Ethics Committee

The Ethics Committee is responsible for the review of the Group's Code of Ethics, its operation and for reporting on these matters to the Board. The Ethics Committee may recommend amendments to the Code of Ethics from time to time. It is also responsible to investigate any suspected breach of the Code of Ethics and reports its findings to the Board with any recommendation that may impinge on the deliberations of the Board.

The Committee comprises:

Prof. Thomas St. John Neville Bates - Chairman
Dr Andrew Borg Cardona

Risk Committee

The Risk Committee oversees policies, practices, procedures and controls related to risk identification, capital structure, liquidity management, regulatory compliance and monitoring the annual capital plan. The Risk Committee invites the Risk Officer and the Chief Financial Officer to attend its meetings, as deemed necessary.

The Committee comprises:

Moussa I. Rawat – Chairman
Joseph R. Aquilina

The Committee also comprises two members of the Board of the Company's life insurance subsidiary, GlobalCapital Life Insurance Limited, namely, Farid Gulmohammed and Oumeshsingh Sookdawoor.

PRINCIPAL COMPANIES WITHIN GLOBALCAPITAL

GlobalCapital Life Insurance Ltd

The company is authorised by the Malta Financial Services Authority to carry on long-term business of insurance in Malta as a principal under Class I (Life and Annuity) and Class III (Linked Long Term Contracts of Insurance) in terms of the Insurance Business Act, 1998. GlobalCapital Life Insurance Limited is engaged principally in ordinary life assurance business (interest sensitive and term), industrial life assurance business (home service) and linked long term contracts of insurance.

It provides both single premium and regular premium saving products and a range of life assurance products, including term, interest-sensitive endowment and group life policies.

Board of Directors

Arun Shankardass - Chairman
Prof. Thomas St. John Neville Bates
Joseph R. Aquilina
Oumeshsingh Sookdawoor
Farid Gulmohamed

Company Secretary

Clinton V. Calleja

GlobalCapital Health Insurance Agency Ltd

The company is authorised to act as an insurance agent for Bupa Insurance Ltd (UK) in relation to sickness insurance in accordance with the Insurance Intermediaries Act, 2006. As the exclusive agent in Malta for BUPA, the company is engaged in the promotion, administration and provision of health insurance cover for individuals and groups in Malta.

Board of Directors

Prof. Thomas St. John Neville Bates - Chairman
Joseph R. Aquilina
Adriana Zarb Adami
Oumeshsingh Sookdawoor

Company Secretary

Clinton V. Calleja

PRINCIPAL COMPANIES WITHIN GLOBALCAPITAL (CONT.)

GlobalCapital Financial Management Ltd

The company is licensed to conduct investment services under its Category 2 licence, issued by the Malta Financial Services Authority and is licensed to provide fund management and fund administration services in respect of collective investment schemes.

Through its stockbroking services, it provides clients with access to equities, bonds, funds and other financial instruments on both local and international markets. It also provides tailor-made income and capital guaranteed investment products, portfolio management services, investment advice and corporate guidance.

The Company is also licensed by the Malta Financial Services Authority to provide investment advice in respect of collective investment schemes.

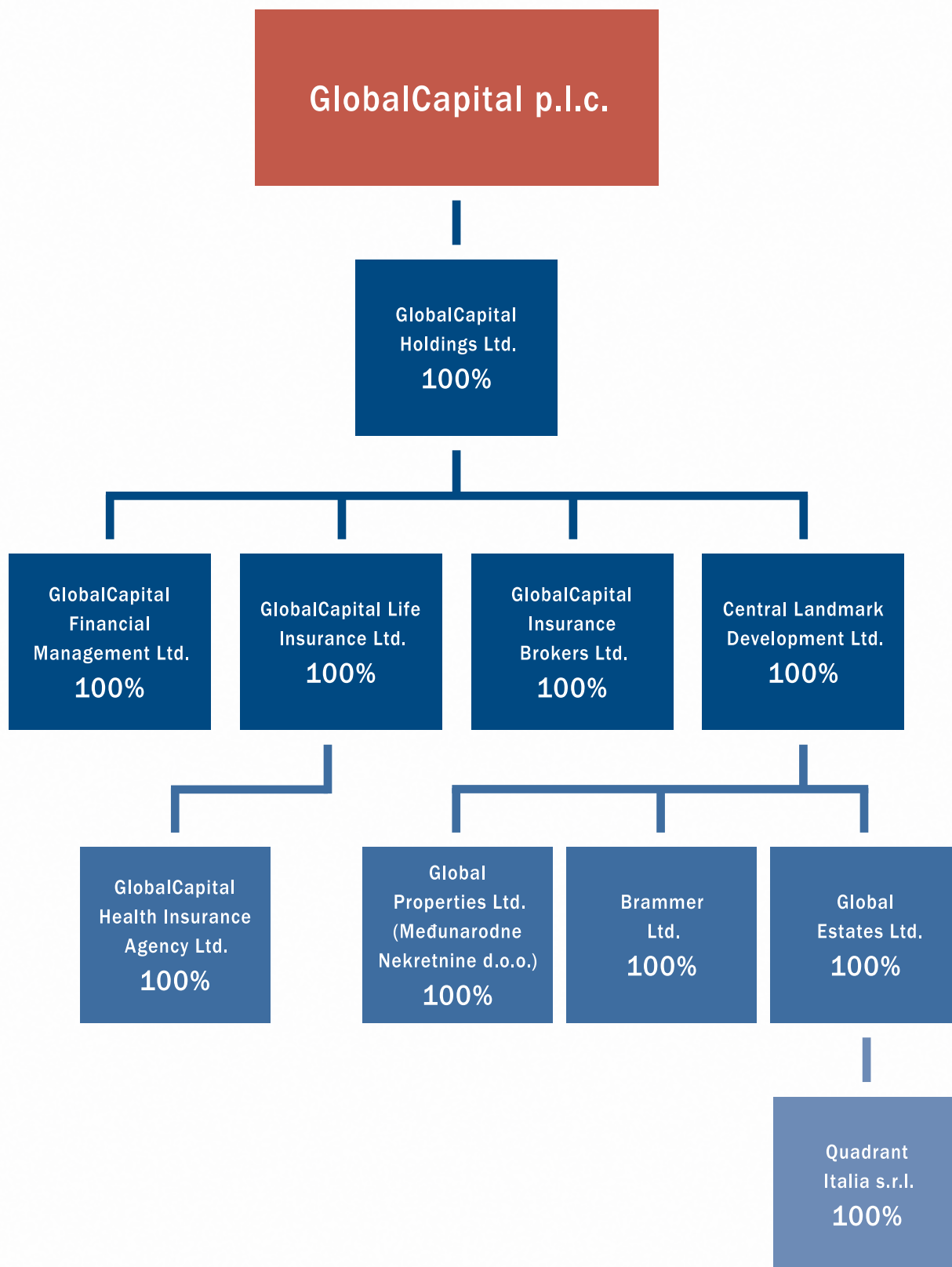
Board of Directors

Prof. Thomas St. John Neville Bates - Chairman
Andrew Borg Cardona

Company Secretary

Clinton V. Calleja

GLOBALCAPITAL GROUP STRUCTURE



ANNUAL
REPORT & FINANCIAL
STATEMENTS 2013

GlobalCapital plc

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DIRECTORS' REPORT

RAPPORT TAD-DIRETTURI

The Directors present their report and the audited financial statements for the year ended 31 December 2013.

Principal activities

GlobalCapital p.l.c. (the "Company") together with its subsidiaries (the "Subsidiaries" and together with the Company the "Group") is involved in:

- the carrying on of long term business of insurance under the Insurance Business Act (Cap. 403 of the Laws of Malta);
- acting as an agent for sickness and accident insurance in terms of the Insurance Intermediaries Act (Cap. 487 of the Laws of Malta);
- the provision of investment services and advice in terms of the Investment Services Act (Cap. 370 of the Laws of Malta);
- money broking and trading in foreign exchange in terms of the Financial Institutions Act (Cap. 376 of the Laws of Malta); and
- the provision on behalf of Group undertakings of property management and consultancy services, including property acquisitions, disposals and development projects.

The Group was also involved in insurance broking activities in terms of the Insurance Intermediaries Act (Cap. 487 of the Laws of Malta); however this activity was discontinued with effect from 1 October 2013.

Review of business

GlobalCapital p.l.c. (the "Group") registered a loss for the year before impairment charges and fair value movements on investment properties of €679,378 in 2013 compared to a loss of €1,365,200 for the year ended 31 December 2012.

The improvement in operational performance was primarily driven by a reduction in operating costs and favourable financial markets. The Group accomplished additional operational cost savings of €500,000 on the €800,000 achieved in 2012. Process efficiencies will continue to be an area of focus in 2014. The Group registered net unrealised fair value gains on its investment portfolio of €1,210,507 compared to net unrealised fair value gains of €285,079 in the prior year.

The life insurance business continued registering growth in unit linked business whilst retaining a level of periodic premium that compares to prior year. Overall life insurance premium income was marginally lower than in 2012 due to a decrease in the single premium business. The life insurance segment registered a loss for 2013 of €260,707 (2012 - €276,272). The bottom line for this segment continues to be

Id-Diretturi jipprezentaw ir-rapport tagħhom u d-dikjarazzjonijiet finanzjarji verifikati għas-sena li ntemmet fil-31 ta' Diċembru 2013.

Attivitajiet ewlenin

GlobalCapital p.l.c. (il-"Kumpanija") flimkien mal-kumpaniji sussidjarji tagħha (is-"Sussidjarji" u flimkien mal-Kumpanija (il-"Grupp") huma involuti:

- *fin-negozju ta' assigurazzjoni fit-tul skont l-Att dwar il-Kummerċ tal-Assigurazzjoni (Kap. 403 tal-Liġijiet ta' Malta);*
- *fl-aġir bħala aġenti tal-assigurazzjoni fuq mard u aċċidenti skont l-Att dwar l-Intermedjarji fl-Assigurazzjoni (Kap. 487 tal-Liġijiet ta' Malta);*
- *li jipprovdur servizzi ta' investiment u pariri dwar investimenti skont l-Att dwar is-Servizzi tal-Investment (Kap. 370 tal-Liġijiet ta' Malta);*
- *fis-senserija ta' flus u fin-negozju f'kambju barrani skont l-Att dwar Istituzzjonijiet Finanzjarji (Kap. 376 tal-Liġijiet ta' Malta); u*
- *li jipprovdur f'isem l-imprizi tal-Grupp, tal-immaniġġjar ta' propjetà u servizzi ta' konsulenza, inkluż ix-xiri ta' propjetà, disponimenti u proġetti ta' żvilupp.*

Il-Grupp kien involut ukoll f'attivitajiet ta' senserija ta' assigurazzjoni skont l-Att dwar l-Intermedjarji fl-Assigurazzjoni (Kap. 487 tal-Liġijiet ta' Malta); madanakollu din l-attività ma tkompletix b'effett mill-1 ta' Ottubru 2013.

Harsa lejn l-attività kummerċjali

Fl-2013, GlobalCapital p.l.c. (il-"Grupp") irregistra telf għas-sena ta' €679,378 qabel ma kien hemm indeboliment u movimenti ta' valur ġust fuq propjetajiet għall-investment meta mqabbel ma' telf ta' €1,365,200 għas-sena li ntemmet fil-31 ta' Diċembru 2012.

It-titjib fil-prestazzjoni tal-operat kien prinċipalment minhabba tnaqqis fl-ispejjeż tal-operat u minn swieq finanzjarji favorevoli. Il-Grupp għamel zieda ta' €500,000 fit-tnaqqis tal-infiq tal-operat fuq it-€800,000 li rnexxielu jagħmel fl-2012. L-effiċjenza fil-proċessi ser tkompli tkun ta' importanza fl-2014. Il-Grupp irregistra qligħ nett mhux realizzat tal-valur ġust fuq il-portafoll tiegħu tal-investment ta' €1,210,507, meta mqabbel mal-qligħ nett mhux realizzat tal-valur ġust ta' €285,079 fis-sena ta' qabel.

In-negozju tal-assigurazzjoni fuq il-hajja kompli jirregistra tkabbir f'negozju unit-linked filwaqt li zamm livell ta' primjum perjodiku li jitqabbel mas-sena ta' qabel. Id-dhul ġenerali mill-primjum tal-assigurazzjoni fuq il-hajja naqas marginalment mill-2012 minhabba tnaqqis fin-negozju tal-primjum wiehed. Fis-sena 2013, is-settur tal-assigurazzjoni tul il-hajja rregistra telf ta' €260,707 (2012 - €276,272). Ir-rizultat aħħari f'dan is-settur ikompli jintlaqat minn sforz li ġej minn negozju

impacted by new business strain as the company pursues the building of its life portfolio. The net increment in the value of in-force business was €735,186 (2012 - €626,154), an increase of €109,032 which is the net contribution of new profitable business and the reduction in the operational cost base of running the business.

Health insurance income registered a 4% decrease over the prior year in a market which is highly competitive and price sensitive. The agency and brokerage segment generated a combined profit of €999,736 (2012 - €735,199). The Group divested of the brokerage activity during the course of 2013 to focus on its core life and health insurance businesses which is in line with the corporate strategy. The Group will continue to focus on these core segments in 2014 and beyond.

The overall results for the year were, however, negatively impacted by fair value movements on the Group's property portfolio; these amounted to €3,174,376 (2012 - €352,680) resulting in the total loss for the year after tax of €3,661,194 (2012 - €2,406,486).

The Group remains committed in creating value to shareholders by focusing on growing the insurance segment and effectively reducing the expense base to allow the return to profitable territory in the near term.

Results and dividends

The statements of comprehensive income are set out on pages 37 and 38. The Directors do not recommend the declaration of a dividend (2012 - Nil) as the company did not have any distributable reserves at 31 December 2013.

Directors

The Directors of the Company who held office during the period were:

Dawood A. Rawat - Chairman
Thomas St. John Neville Bates
Joseph R. Aquilina
Andrew Borg Cardona LL.D.
Arun Shankardass - Appointed 28th June 2013
Muni Krishna T. Reddy, GOSK - Ceased 28th June 2013
Moussa I. Rawat - Appointed 6th December 2013
Nicholas Ashford-Hodges - Resigned 6th December 2013
Joseph M. Zrinzo - Resigned 31st December 2013

The Directors are required in terms of the Company's Articles of Association to retire at the forthcoming Annual General Meeting, unless they have been appointed for a shorter or longer term, and may offer themselves for re-appointment or re-election.

ġdid waqt li l-kumpanija tfittex li tibni l-portafoll tagħha dwar l-assigurazzjoni fuq il-hajja. Iż-żieda netta fil-valur fis-seħħ tan-negozju kien ta' €735,186 (2012 - €626,154), zieda ta' €109,032 li hija l-kontribut nett ta' negozju ġdid bi qligħ u t-tnaqqis fil-baži tal-ispejjeż tal-operat fit-tmexxija tan-negozju.

Id-dhul mill-assigurazzjoni fuq is-saħħa rreġistra tnaqqis ta' 4% fuq is-sena ta' qabel f'suq li huwa kompetittiv ħafna u affettwat mill-prezz. Is-settur ta' aġenzija u senserija ġġenerat qligħ kongunt ta' €999,736 (2012 - €735,199). Matul is-sena 2013, il-Grupp neħħa l-attività tas-senserija biex jiffoka fuq in-negozji ewlenin tiegħu tal-assigurazzjoni fuq il-hajja u fuq is-saħħa b'konformità mal-istrateġija korporattiva. Il-Grupp ser ikompli jiffoka fuq dawn is-setturi ewlenin fl-2014 u fis-snin ta' wara.

Madanakollu, ir-riżultati ġenerali għal din is-sena kienu affettwati b'mod negattiv minn movimenti ta' valur ġust fuq il-portafoll tal-Grupp dwar il-propjetà; dawn ammontaw għal €3,174,376 (2012 - €352,680) li rriżultaw fit-telf totali ta' €3,661,194 għas-sena wara t-taxxa (2012 - €2,406,486).

Il-Grupp jibqa' marbut li joħloq valur għall-azzjonisti billi jiffoka fuq it-ktabbir tas-settur tal-assigurazzjoni u billi jnaqqas il-baži tal-infiq b'mod effettiv biex jerġa' jibda jagħmel profitt fi żmien qarib.

Riżultati u dividends

Id-dikjarazzjonijiet tad-dhul komprensiv jidhru f'paġni 37 u 38. Id-Diretturi ma jirrakkomandaw id-dikjarazzjoni ta' dividend (2012 - Xejn) minħabba li l-kumpanija ma kellha ebda riservi distribwibbli sal-31 ta' Diċembru 2013.

Diretturi

Id-Diretturi tal-Kumpanija li kienu fil-kariga matul dan il-perijodu kienu:

Dawood A. Rawat - Ċermen
Thomas St. John Neville Bates
Joseph R. Aquilina
Andrew Borg Cardona LL.D.
Arun Shankardass - Inħatar fit - 28 ta' Ġunju 2013
Muni Krishna T. Reddy, GOSK - Irtira fit-28 ta' Ġunju 2013
Moussa I. Rawat - Inħatar fis-6 ta' Diċembru 2013
Nicholas Ashford-Hodges - Irriżenja fis-6 ta' Diċembru 2013
Joseph M. Zrinzo - Irriżenja fil-31 ta' Diċembru 2013

Skont id-dispożizzjonijiet tal-Istatut ta' Assoċjazzjoni tal-Kumpanija, id-Diretturi għandhom jirtiraw mill-kariga tagħhom fil-Laqqgħa Ġenerali Annwali li jmiss, sakemm il-hatra tagħhom ma kinitx għal perijodu iqsar jew itwal, u jistgħu jkun kandidati għall-hatra jew għall-elezzjoni mill-ġdid.

DIRECTORS' REPORT (CONT.)

RAPPORT TAD-DIRETTURI (IKOMPLI)


Auditors

A resolution to reappoint Deloitte Audit Limited as auditor of the company will be proposed at the forthcoming annual general meeting.

Approved by the Board of Directors and signed on its behalf by:



Thomas St. John Neville Bates
Director



Andrew Borg Cardona
Director

Registered office:
Testaferrata Street
Ta' Xbiex
Malta

30 April 2014

Awdituri

Riżoluzzjoni sabiex Deloitte Audit Limited jergġu jinħatru bħala awdituri tal-kumpanija se titressaq quddiem il-laqgħa ġenerali annwali li jmiss.

Approvat mill-Bord tad-Diretturi u ffirmat f'ismu minn:



Thomas St. John Neville Bates
Direttur



Andrew Borg Cardona
Direttur

Uffiċċju Registrat:
Testaferrata Street
Ta' Xbiex
Malta

30 ta' April 2014

CORPORATE GOVERNANCE – STATEMENT OF COMPLIANCE

In accordance with the Listing Rules issued by the Listing Authority of the Malta Financial Services Authority (“MFSA”), GlobalCapital p.l.c. (the “Company”) reports on the extent of its adoption of the Code of Principles of Good Corporate Governance (the “Principles”), and the relevant measures undertaken.

1. Adoption of the principles

The responsibility for ensuring good corporate governance vests in the Board of Directors. The Board of Directors of GlobalCapital p.l.c. remains committed to the adoption of the Principles and best practices established by international codes on corporate governance. The Board of Directors also believes strongly in the importance of appropriate disclosures to ensure transparency and protection of the Company’s stakeholders.

2. Board of Directors

During the financial year ended 31 December 2013, the Board of Directors consisted of seven non-executive Directors, who bring to the Company a wide range of expertise. The appointment of Directors is made at an Annual General Meeting in accordance with the Company’s Memorandum & Articles of Association. Any member holding at least fourteen per cent (14%) of all voting rights of the Company shall have the right to appoint a Director for each and every complete fourteen per cent (14%) thereof. Also, any voting rights, or part thereof, remaining unused by such member in the appointment of a Director, may be aggregated to form the percentage required to appoint a Director directly. The process by which a Director may be appointed on the Board is set out in the Company’s Articles of Association. On the 6 December 2013, Mr. Nicholas Ashford-Hodges tendered his resignation from the Board of Directors of the Company. In terms of Article 80 (1) (b) of the Articles of Association of the Company, the Board of Directors unanimously resolved, subject to any regulatory clearance, to appoint Mr. Moussa I. Rawat as a director of the Company. Mr. Joseph M. Zrinzo tendered his resignation from the Board of Directors with effect from the 31 December 2013 following his election to the board of directors of another locally listed company, which is active in financial services, to avoid any potential conflicts of interests that may arise. Details of the attendance of Board Members will be available for inspection at the forthcoming Annual General Meeting.

The Board of Directors meets in accordance with a regular schedule of meetings and reviews and evaluates the Group’s strategy, major operational and financial plans, as well as new material initiatives to be undertaken by the Group. The Board of Directors also meets and discusses from time to time, as often as is required. The Board of Directors meets formally at least once every quarter and at other times on an ‘as and when’ required basis. During the period under review the Board of Directors met eight (8) times.

Under the direction of the Chairman, the Company Secretary’s responsibilities include ensuring good information flows between the Board and its committees and between senior management and the Directors as well as ensuring that the Board’s procedures are followed. In addition, the Directors may also seek external professional advice on their duties and responsibilities, at the Company’s expense. The Company’s Articles of Association also provide for adequate controls and procedures in so far as the treatment of conflicts of interest during Board Meetings are concerned.

The Company’s organisational structure includes the position of Chief Executive Officer, currently held by Mr. Bashar Khatib. The roles of Chief Executive Officer and Chairman are separate and distinct. The Board has delegated specific authorities to the Chief Executive Officer to manage the Group’s activities within the strategy and parameters set by it.

3. Committees

3.1 The Board of Directors delegates a number of specific duties to the following Board Committees:

- Audit Committee
- Nominations Committee
- Remuneration Committee
- Investment Committee
- Ethics Committee
- Risk Committee

3.1.1. Audit Committee

The Audit Committee is composed entirely of non-executive Directors and assists the Board in monitoring and reviewing the Group’s financial statements, accounting policies and internal control mechanisms in accordance with the Committee’s

CORPORATE GOVERNANCE – STATEMENT OF COMPLIANCE (CONT.)

3. Committees (cont.)

terms of reference. The responsibilities of the Audit Committee also include the review and approval of related party transactions in accordance with the Listing Rules.

The Audit Committee also approves and reviews the Group's Compliance Plan and Internal Audit Plan to the commencement of every financial year and monitors the implementation of these plans. During the financial year under review, the Audit Committee met six (6) times. The Audit Committee was composed of Mr. Muni Krishna T. Reddy, GOSK as Chairman, Mr. Joseph M. Zrinzo and Professor Thomas St. John Neville Bates as members until the Annual General Meeting of the Company held on the 28 June 2013. Following the Annual General Meeting in 2013 the Audit Committee was composed of Mr. Arun Shankardass, as Chairman, Mr. Joseph M. Zrinzo and Professor Thomas St. John Neville Bates as members. Following Mr. Zrinzo's resignation from the Board of Directors, Dr. Andrew Borg Cardona was appointed to the Audit Committee as a member.

Mr. Shankardass is a non-executive director, who the board considers as independent and having the necessary competence in financial and accounting matters for the purposes of the Listing Rules.

The Group's Internal Auditors, the Company's External Auditors and Chief Financial Officer are invited to attend Audit Committee Meetings on a regular basis, as deemed appropriate.

3.1.2. Nominations Committee

The Nominations Committee is responsible for recommending Directors for election by shareholders at the Annual General Meeting, for planning the structure, size, performance and composition of the Group's subsidiary boards, for the appointment of senior executives and management and for the development of a succession plan for senior executives and management.

During the financial year under review, the Nominations Committee met five (5) times and was composed of Mr. Nicholas Ashford-Hodges as Chairman, Professor Thomas St. John Neville Bates and Mr. Dawood A. Rawat as members. Mr. Moussa I. Rawat has since been appointed to the Nominations Committee as Chairman, following the resignation of Mr. Ashford-Hodges in December 2013. The Chief Executive Officer is invited to attend meetings of the Nominations Committee, as deemed appropriate.

3.1.3. Remuneration Committee

The Remuneration Committee monitors, reviews and advises on the Group's remuneration policy as well as approves the remuneration packages of senior executives and management. At the end of every financial year, the Remuneration Committee draws up a report which is included in the Group's Annual Report. A performance management system has been implemented across the Group. This system is intended to:

- (a) enhance the existing systems used to define key performance indicators; and
- (b) improve the assessment of performance for all the Group's employees including senior management and members of the Executive Committee.

During 2013, the Remuneration Committee met five (5) times and was composed of Professor Thomas St. John Neville Bates as Chairman and Mr. Nicholas Ashford-Hodges and Mr. Joseph R. Aquilina as members. Mr. Moussa I. Rawat has since been appointed to the Remuneration Committee as a member, following the resignation of Mr. Ashford-Hodges in December 2013.

3.1.4. Investment Committee

The Investment Committee is responsible for developing investment strategies and policies with respect to investments that may be made by the Group. It is also responsible for the formulation, monitoring and review of Group's Investment processes.

The Investment Committee met four (4) times during 2013. It was composed of Mr. Nicholas Ashford-Hodges as Chairman, Mr. Dawood A. Rawat and Mr. Muni Krishna T. Reddy as members until the Annual General Meeting of the Company in 2013. Following the Annual General Meeting of the Company, the Investment Committee was composed of Mr. Nicholas

Ashford-Hodges, as Chairman, and Mr. Dawood A. Rawat and Mr. Arun Shankardass as members. Mr. Ashford-Hodges resigned in December 2013. Mr. Joseph Aquilina has since been appointed to the Investment Committee, as Chairman, and Mr. Moussa I. Rawat has been appointed to the Investment Committee as a member.

3.1.5. Ethics Committee

Until the Annual General Meeting of the Company in 2013, the Ethics Committee was composed of four members, namely, Professor Thomas St. John Neville Bates as Chairman and Mr. Joseph R. Aquilina, Mr. Joseph M. Zrinzo and Dr. Andrew Borg Cardona as members. Following the Annual General Meeting the Ethics Committee was composed of Professor Bates as Chairman and Dr. Borg Cardona as a member. The Ethics Committee did not meet in 2013.

3.1.6. Risk Committee

In 2013 the Company set up a Risk Committee to oversee policies, practices, procedures and controls related to risk identification, capital structure, liquidity management, regulatory compliance and monitoring the annual capital plan. Following the Annual General Meeting of 2013 the members on this committee were Mr. Nicholas Ashford-Hodges as Chairman, and Mr Joseph R. Aquilina as a member. Two other members on this committee sit on the Board of directors of the Company's subsidiary GlobalCapital Life Insurance Limited. This in line with the regulatory requirements of GlobalCapital Life Insurance Limited to have a risk committee set up. The Risk Committee invites the Risk Officer and the Chief Financial Officer to attend its meetings, as deemed necessary.

3.2 Executive Committee

The Executive Committee manages the Group's day-to-day business and the implementation of the strategy established by the Board of Directors. The Executive Committee meets at least once every month and is chaired by Mr. Bashar Khatib, the Chief Executive Officer. The members of the Executive Committee are:

- Mr. Bashar Khatib - Chief Executive Officer and Chairman of the Executive Committee
- Mr. James Blake - Chief Operating Officer
- Mr. Reuben Zammit - Chief Financial Officer

4. Directors' dealings

The Directors are informed of their obligations on dealing in GlobalCapital p.l.c. shares in accordance with the parameters, procedures and reporting requirements established in terms of applicable law and the Group's Dealing Rules.

During the financial year ended 31 December 2013, none of the directors, directly or indirectly traded any ordinary shares of GlobalCapital p.l.c.

No other material transactions in the Company's shares were effected in which any director had a beneficial or non-beneficial interest.

5. Internal controls

GlobalCapital p.l.c. encompasses different licensed activities regulated by the Malta Financial Services Authority. These activities include investment services business under the Investment Services Act, business of insurance under the Insurance Business Act and insurance intermediaries' activities under the Insurance Intermediaries Act, as well as business of a financial institution under the Financial Institutions Act. The Board of Directors has continued to ensure that effective internal controls and processes are maintained to support sound operations.

The Internal Auditors monitor and review the Group's compliance with policies, standards and best practice in accordance with an internal audit plan approved by the Audit Committee. KPMG fulfil the functions of internal auditors of the Company.

6. Annual General Meeting and communication with Shareholders

Business at the Company's Annual General Meeting to be held on 11 July 2014, will cover the approval of the Annual Report and Audited Financial Statements for the year ended 31 December 2013, the election/re-election of Directors, the determination of

CORPORATE GOVERNANCE – STATEMENT OF COMPLIANCE (CONT.)

6. Annual General Meeting and communication with Shareholders (cont.)

the maximum aggregate emoluments that may be paid to Directors, the appointment of auditors and the authorisation of the Directors to set the auditors` remuneration.

Apart from the Annual General Meeting, the Group communicates with its shareholders through the Annual Report and Financial Statements, the publication of preliminary statements of interim and annual results, the Interim Directors` Statements issued bi-annually, updates and articles on the Group`s website, the publication of Group announcements and press releases.

7. Corporate social responsibility

During the financial year under review, the Group pursued its corporate social responsibility by supporting and contributing to a number of charitable causes.

8. Statement of going concern as required by Listing Rule 5.62

As further described in the Basis of Preparation on page 43, the Directors are satisfied that, having taken into account the Group`s statement of financial position, solvency margins and profitability, it is reasonable to assume that the Company and the Group have adequate resources to continue operating for the foreseeable future. Accordingly, the Directors have adopted the going concern basis in preparing the financial statements.

Approved by the Board of Directors on 30 April 2014 and signed on its behalf by:



Thomas St. John Neville Bates
Director



Andrew Borg Cardona
Director

REMUNERATION COMMITTEE REPORT

The composition and terms of reference of the GlobalCapital p.l.c. Remuneration Committee are in accordance with the recommendations set out in the Malta Financial Services Authority Listing Rules.

The Committee is chaired by Professor Thomas St. John Neville Bates. During 2013 the other members were Mr. Nicholas Ashford-Hodges and Mr. Joseph R. Aquilina. All of the members were non-executive Directors. During the financial year under review, five (5) meetings of the Remuneration Committee were held. The attendance at the meetings was as follows:

Remuneration Committee Member	Committee meetings attended
Professor Thomas St. John Neville Bates – Chairman	5
Mr. Nicholas Ashford-Hodges	5
Mr. Joseph R. Aquilina	5

The main activities of the Remuneration Committee include devising of appropriate policies and remuneration packages to attract, retain and motivate Directors and senior management of a high calibre in order to well position the Group within the financial services market and its areas of business.

Remuneration Statement

Senior management remuneration packages consist of basic salary and benefits.

In accordance with the Company's Articles of Association, the total emoluments payable to Directors, whether as fees and/or salaries by virtue of holding employment with the Company, shall be subject to Shareholder approval in General Meetings. The following is the total of the Directors' emoluments for the financial year under review (2013):

Fees	€307,292
Remuneration	€3,750
Total emoluments	€311,042

Directors' remuneration and fees are disclosed in aggregate.

INDEPENDENT AUDITOR'S REPORT ON THE CORPORATE GOVERNANCE STATEMENT OF COMPLIANCE

To the Shareholders of GlobalCapital p.l.c. pursuant to Listing Rule 5.98 issued by the Listing Authority.

Listing Rule 5.97 issued by the Listing Authority requires the Company's Directors to include in their Annual Report a Statement of Compliance to the extent to which they have adopted the Code of Principles of Good Corporate Governance and the effective measures that they have taken to ensure compliance with those Principles.

Our responsibility, as auditors of the Company, is laid down by Listing Rule 5.98 which requires us to include a report on the Statement of Compliance.

We read the Statement of Compliance and consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with these financial statements. Our responsibilities do not extend to considering whether this Statement is consistent with any other information included in the Annual Report.

We are not required to, and we do not, consider whether the Board's statements on internal control included in the Statement of Compliance cover all risks and controls, or form an opinion on the effectiveness of the Company's Corporate Governance procedures or its risk and control procedures.

In our opinion, the Statement of Compliance set out on pages 29 to 32 has been properly prepared in accordance with the requirements of Listing Rule 5.97 issued by the Listing Authority.



Sarah Curmi as Director
in the name and on behalf of
Deloitte Audit Limited
Registered auditor

Deloitte Place
Mrieħel Bypass
Mrieħel BKR 3000
Malta

30 April 2014

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The Directors are required by the Companies Act (Chap. 386) to prepare financial statements in accordance with International Financial Reporting Standards as adopted by the EU which give a true and fair view of the state of affairs of the Company and the Group at the end of each financial year and of the profit or loss of the Company and the Group for the year then ended. In preparing the financial statements, the Directors should:

- select suitable accounting policies and apply them consistently;
- make judgments and estimates that are reasonable; and
- prepare the financial statements on a going concern basis, unless it is inappropriate to presume that the Company and the Group will continue in business as a going concern.

The Directors are responsible for ensuring that proper accounting records are kept which disclose with reasonable accuracy at any time the financial position of the Company and the Group and which enable the Directors to ensure that the financial statements comply with the Companies Act (Chap. 386). This responsibility includes designing, implementing and maintaining such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error. The Directors are also responsible for safeguarding the assets of the Company and the Group, and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT OF THE DIRECTORS PURSUANT TO LISTING RULE 5.68

We confirm that to the best of our knowledge:

1. the financial statements, prepared in accordance with International Financial Reporting Standards as adopted by the EU and in accordance with the requirements of the Companies Act (Chap. 386), give a true and fair view of the assets, liabilities, financial position and profit or loss of the Company and the undertakings included in the consolidation taken as a whole; and
2. the Directors' report includes a fair review of the performance of the business and the position of the Company and the undertakings included in the consolidation taken as a whole, together with a description of the principal risks and uncertainties that they face.

Approved by the Board of Directors on 30 April 2014 and signed on its behalf by:



Thomas St. John Neville Bates
Director



Andrew Borg Cardona
Director

STATEMENTS OF COMPREHENSIVE INCOME

		Year ended 31 December			
		Group		Company	
	Notes	2013 €	2012 €	2013 €	2012 €
Commission and fees receivable	3	2,932,066	3,165,014	-	-
Commission payable and direct marketing costs	4	(171,950)	(176,635)	-	-
Balance on the long term business of insurance technical account before tax (page 38)		(1,063,224)	(1,040,636)	-	-
Increment in the value of in-force business	7,11	735,186	626,154	-	-
Staff costs	4	(1,367,053)	(1,493,300)	(120,734)	(100,141)
Other administrative expenses	4	(1,888,773)	(1,714,708)	(700,541)	(488,569)
Net investment return, net of allocation to the insurance technical account	6	1,107,710	252,370	954,035	(240,046)
Finance costs, net of allocation to the insurance technical account	6	(963,340)	(983,459)	(1,140,346)	(1,084,571)
Loss for the year before impairment charges and fair value movements on investment properties		(679,378)	(1,365,200)	(1,007,586)	(1,913,327)
Net losses on investment property, net of allocation to the insurance technical account	6	(3,145,756)	(308,680)	-	-
Impairment of goodwill on consolidation	11	-	(107,717)	-	-
Other provisions	4	(357,724)	(446,000)	-	-
Impairment of intercompany receivables	4	-	-	(2,753,726)	(1,563,385)
Impairment of investment in subsidiary	4,15	-	-	-	(2,500,000)
Loss before tax		(4,182,858)	(2,227,597)	(3,761,312)	(5,976,712)
Tax credit/(expense)	7	521,664	(179,088)	21,659	(31,546)
Loss for the financial year		(3,661,194)	(2,406,685)	(3,739,653)	(6,008,258)
Other comprehensive income					
Items that may be reclassified subsequently to profit or loss					
Net gain/(loss) on available-for-sale financial assets		290,016	(2,119)	-	-
Total comprehensive loss for the year, net of tax		(3,371,178)	(2,408,804)	(3,739,653)	(6,008,258)
Loss per share (cents)	9	(27c7)	(18c2)		

TECHNICAL ACCOUNT – LONG TERM BUSINESS OF INSURANCE

		<u>Year ended 31 December</u>	
		Group	
	Notes	2013 €	2012 €
Earned premiums, net of reinsurance			
Gross premiums written		6,794,205	7,142,174
Outward reinsurance premiums		(689,119)	(605,852)
Earned premiums, net of reinsurance		<u>6,105,086</u>	<u>6,536,322</u>
Investment income	6	2,077,149	2,205,806
Fair value gains on investments	6	841,352	845,949
Investment contract fee income		174,366	-
Total technical income		<u>9,197,953</u>	<u>9,588,077</u>
Claims incurred, net of reinsurance			
Claims paid			
- gross amount		5,525,306	7,764,139
- reinsurers' share		(251,442)	(59,978)
		<u>5,273,864</u>	<u>7,704,161</u>
Change in the provision for claims			
- gross amount		33,242	19,666
- reinsurers' share		(22,890)	(5,967)
	17	<u>10,352</u>	<u>13,699</u>
Claims incurred, net of reinsurance		<u>5,284,216</u>	<u>7,717,860</u>
Change in other technical provisions, net of reinsurance			
Insurance contracts			
- gross amount		3,975,929	4,364,020
- reinsurers' share		(472,757)	(360,851)
		<u>3,503,172</u>	<u>4,003,169</u>
Investment contracts with DPF - gross		(956,726)	(3,194,360)
Investment contracts without DPF - gross		322,031	(136,310)
Change in other technical provisions, net of reinsurance	17	<u>2,868,477</u>	<u>672,499</u>
Claims incurred and change in other technical provisions, net of reinsurance		<u>8,152,693</u>	<u>8,390,359</u>
Net operating expenses	4	1,914,298	2,142,553
Unrealised loss on investments	6	157,368	55,093
Investment contract fee charges		-	640
Other investment charges and expenses	6	36,818	40,068
Total technical charges		<u>10,261,177</u>	<u>10,628,713</u>
Balance on the long term business of insurance technical account before tax		<u>(1,063,224)</u>	<u>(1,040,636)</u>

STATEMENTS OF FINANCIAL POSITION

As at 31 December

	Notes	Group		Company	
		2013 €	2012 €	2013 €	2012 €
ASSETS					
Intangible assets	11	5,032,779	3,610,066	9,058	9,492
Property, plant & equipment	13	3,115,766	3,768,866	60,152	66,176
Investment property	14	20,319,662	23,833,231	-	491,725
Investment in group undertakings	15	-	-	6,451,553	6,451,553
Deferred tax asset	12	67,803	82,548	-	-
Other investments	16	48,329,084	49,658,425	9,562,420	11,625,151
Reinsurers' share of technical provisions	17	2,079,368	1,583,721	-	-
Taxation receivable		556,309	566,629	124,110	108,204
Property held for development	18	748,541	1,242,797	-	-
Trade and other receivables	19	2,578,089	3,309,328	113,232	123,492
Cash and cash equivalents	26	7,574,249	4,051,077	649,247	879,979
Non-current assets held-for-sale	14	180,000	-	-	-
Total assets		90,581,650	91,706,688	16,969,772	19,755,772
EQUITY AND LIABILITIES					
Capital and reserves attributable to the company's shareholders					
Share capital	20	3,845,668	3,845,668	3,845,668	3,845,668
Share premium account	21	16,970,641	16,970,641	16,970,641	16,970,641
Other reserves	22	3,086,103	2,318,216	-	-
Profit and loss account		(20,823,473)	(16,684,408)	(25,865,773)	(22,126,120)
Total equity		3,078,939	6,450,117	(5,049,464)	(1,309,811)
Technical provisions	17	65,348,755	61,974,279	-	-
Interest bearing borrowings	23	16,887,565	17,185,552	16,887,565	17,185,552
Deferred tax liability	12	1,615,577	2,351,315	42,200	59,835
Trade and other payables	24	3,410,685	3,505,296	5,089,471	3,820,196
Current tax liabilities		240,129	240,129	-	-
Total liabilities		87,502,711	85,256,571	22,019,236	21,065,583
Total equity and liabilities		90,581,650	91,706,688	16,969,772	19,755,772

The financial statements on pages 37 to 99 were approved by the Board of directors, authorised for issue on 30 April 2014 and were signed on its behalf by:



Thomas St. John Neville Bates
Director



Andrew Borg Cardona
Director

STATEMENTS OF CHANGES IN EQUITY - GROUP

Attributable to the company's shareholders

	Share capital €	Share premium account €	Other reserves €	Accumulated losses €	Total €
Balance at 1 January 2012	3,845,668	16,970,641	1,913,335	(13,870,723)	8,858,921
Loss for the financial year	-	-	-	(2,406,685)	(2,406,685)
Other comprehensive loss for the year	-	-	(2,119)	-	(2,119)
Total comprehensive loss for the year	-	-	(2,119)	(2,406,685)	(2,408,804)
Increment in value of in-force business, transferred to other reserves	-	-	407,000	(407,000)	-
	-	-	407,000	(407,000)	-
Balance at 31 December 2012	3,845,668	16,970,641	2,318,216	(16,684,408)	6,450,117
Balance at 1 January 2013	3,845,668	16,970,641	2,318,216	(16,684,408)	6,450,117
Loss for the financial year	-	-	-	(3,661,194)	(3,661,194)
Other comprehensive gain for the year	-	-	290,016	-	290,016
Total comprehensive gain/(loss) for the year	-	-	290,016	(3,661,194)	(3,371,178)
Increment in value of in-force business, transferred to other reserves	-	-	477,871	(477,871)	-
	-	-	477,871	(477,871)	-
Balance at 31 December 2013	3,845,668	16,970,641	3,086,103	(20,823,473)	3,078,939

STATEMENTS OF CHANGES IN EQUITY - COMPANY

Attributable to the company's shareholders

	Share capital €	Share premium account €	Accumulated losses €	Total €
Balance at 1 January 2012	3,845,668	16,970,641	(16,117,862)	4,698,447
Loss for the financial year/total comprehensive loss for the year	-	-	(6,008,258)	(6,008,258)
Balance at 31 December 2012	<u>3,845,668</u>	<u>16,970,641</u>	<u>(22,126,120)</u>	<u>(1,309,811)</u>
Balance at 1 January 2013	3,845,668	16,970,641	(22,126,120)	(1,309,811)
Loss for the financial year/total comprehensive loss for the year	-	-	(3,739,653)	(3,739,653)
Balance at 31 December 2013	<u>3,845,668</u>	<u>16,970,641</u>	<u>(25,865,773)</u>	<u>(5,049,464)</u>

STATEMENTS OF CASH FLOWS

						Year ended 31 December				
						Group		Company		
						2013	2012	2013	2012	
						€	€	€	€	
						Notes				
Cash (used in)/generated from operations	25	907,114	(2,177,383)	(890,008)	(547,612)					
Dividends received		590,394	531,755	160,799	156,906					
Interest received		1,247,977	1,605,518	638,961	657,099					
Interest paid		(963,340)	(983,459)	(1,140,346)	(1,084,571)					
Tax paid		(276,436)	(325,858)	(11,882)	(100,863)					
Tax refund		87,427	231,721	-	-					
<i>Net cash (used in)/generated from operating activities</i>		1,593,136	(1,117,706)	(1,242,476)	(919,041)					
Cash flows generated from investing activities										
Purchase of intangible assets	11	(959,521)	(26,837)	(2,950)	(5,582)					
Purchase of property, plant and equipment	13	(15,505)	(84,292)	(14,982)	(60,990)					
Purchase of investment property	14	(2,332)	(7,725)	-	-					
Purchase of financial assets at fair value through profit or loss	16	(1,104,232)	(928,518)	-	(404,000)					
Proceeds from disposal of investments at fair value through profit or loss	16	2,818,094	1,132,916	404,000	-					
Proceeds from disposal of investment property	14	377,439	704,984	377,439	704,984					
Proceeds on maturity of cash instruments	16	1,026,600	1,153,632	-	-					
Repayment of loans secured on policies	16	9,357	6,541	-	-					
<i>Net cash generated from investing activities</i>		2,149,900	1,950,701	763,507	234,412					
Cash flows (used in)/generated from financing activities										
Repayment of bank loans in connection with investment properties		-	(1,522,741)	-	-					
Movement in amounts due to/from group undertakings		-	-	468,101	885,892					
Payment for purchase of own debt		(375,000)	-	(375,000)	-					
<i>Net cash (used in)/generated from financing activities</i>		(375,000)	(1,522,741)	93,101	885,892					
Net movement in cash and cash equivalents		3,368,036	(689,746)	(385,868)	201,263					
Cash and cash equivalents at the beginning of year		3,774,955	4,464,701	603,857	402,594					
Cash and cash equivalents at the end of year	26	7,142,991	3,774,955	217,989	603,857					

ACCOUNTING POLICIES

The principal accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented.

1. Basis of preparation

During 2013 the Group reported a loss for the year before impairment charges and fair value movements on investment property of €679,378 (2012 - loss of €1,365,200), an improvement of €685,822. The Group's net assets at 31 December 2013 amounted to €3,078,939 (2012 - €6,450,117). The Group's improved operating performance was driven primarily by a reduction in operating costs and favourable movements in financial markets. The results, however, continued to be hampered by adverse fair value movements in the Group's property portfolio and finance costs, which led to a loss for the year after tax of €3,661,194 as compared to a loss for the year of €2,406,685 reported in 2012.

The Group's approved strategy is to focus exclusively on its life and health insurance business with consequential plans for the further diminution of the remaining non-core segments. In the medium term this is expected to reduce the Group's cost base and enable the execution of the aggressive transformation plan currently being implemented which targets stable growth and sustainable profitability. This is expected to be executed and start yielding results in the coming twelve months. Initiatives are also currently underway to enable the accelerated strengthening of the Group's core competencies across the insurance business segments.

The cash flow forecasts approved by the Directors, which have been prepared in line with the budgeted operating performance, indicate that the Group will have sufficient funds to meet its obligations in the near term. The budgets and cash flow forecasts have been prepared on the basis of planned strategies and initiatives, however, as with all forward looking estimates they are inherently uncertain and actual results may be different from those estimated due to external influences which are beyond the Group's control.

In the medium term, the Company's bond is due for repayment at the latest by 2 June 2016, as further described in Note 23. The restructuring plan approved by the Directors includes the transfer of its property and investment portfolio from the Company and a number of subsidiaries to the life insurance company. The Directors are confident that this will enable the Group to ultimately dispose of these assets to third parties in the most beneficial manner to the Group. Funds generated by the Company from the execution of this plan will be utilized for repayment of the Company's bond. In addition, the Company is currently exploring various re-financing options available to it, including bank financing and also the possibility of raising additional capital.

The Directors regularly monitor the projected outlook and are satisfied that, having taken into account the Group's current and forecast statement of financial position, its current and forecast capital adequacy (as detailed in Note 20), its forecast cash flows and scenarios for raising additional debt or equity, it is reasonable to assume that the Company and the Group have adequate resources to continue operating for the foreseeable future. Accordingly the Directors continue to adopt the going concern basis in preparing the financial statements.

These financial statements are prepared in accordance with International Financial Reporting Standards as adopted by the EU (EU IFRSs), and with the Companies Act (Chap. 386). The consolidated financial statements include the financial statements of GlobalCapital p.l.c. and its subsidiary undertakings. They also consider the requirements of the Insurance Business Act (Chap. 403) in consolidating the results of GlobalCapital Life Insurance Limited, where appropriate. The financial statements are prepared under the historical cost convention, as modified by the fair valuation of investment property, financial assets and financial liabilities at fair value through profit or loss, available for sale investments and the value of in-force business.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

For financial reporting purposes, fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

ACCOUNTING POLICIES - (CONT.)

1. Basis of preparation (cont.)

For assets and liabilities that are recognised in the financial statements at fair value on a recurring basis, the Group and the Company determine when transfers are deemed to have occurred between Levels in the hierarchy at the end of each reporting period.

The preparation of financial statements in conformity with EU IFRSs requires the use of certain critical accounting estimates. It also requires management to exercise their judgement in the process of applying the Group's and the company's accounting policies. The areas involving a higher degree of judgement and estimates or complexity are disclosed in Note 1 to these financial statements.

The statements of financial position are presented in increasing order of liquidity, with additional disclosures on the current or non-current nature of the assets and liabilities provided within the notes to the financial statements.

Initial Application of an International Financial Reporting Standard

In the current year, the Group and the Company have applied the following:

- The June 2011 Amendments to IAS 1, Presentation of Items of Other Comprehensive Income applicable for annual periods beginning on or after 1 July 2012 (with earlier application being permitted). These Amendments require companies to group together items of other comprehensive income into two categories in the other comprehensive income section: (a) items that will not be reclassified subsequently to profit or loss and (b) items that may be reclassified subsequently to profit or loss when specific conditions are met. These Amendments also introduce new terminology, which is not mandatory, for the income statement and the statement of comprehensive income. The IAS 1 Amendments have been applied retrospectively.

Initial Application of an International Financial Reporting Standard

- IFRS 13 Fair Value Measurement, applicable for annual periods beginning on or after 1 January 2013 (with earlier application being permitted). IFRS 13 defines fair value, establishes a single source of guidance for fair value measurements and requires disclosures about fair value measurements. IFRS 13 requires prospective application. In accordance with the transitional provisions set out in the Standard, entities need not apply the disclosure requirements in comparative information provided for periods before the initial application of the Standard. Consequently, the Group and the Company have not made any new disclosures required by IFRS 13 for the 2012 comparative period. The application of IFRS 13 in the current year has resulted in these financial statements incorporating the additional disclosures that are required by the Standard for certain financial and/or non-financial items.

International Financial Reporting Standards in issue but not yet effective

Certain new standards and amendments, revisions and interpretations to existing standards have been published by the date of authorisation for issue of these financial statements but are not mandatory for the current accounting period.

The Company and the Group have not early adopted these new standards or these amendments, revisions and interpretations to existing standards. The directors are assessing the impact that these standards will have on the Company and the Group financial statements.

IFRS 9 – Financial Instruments

IFRS 9 represents the completion of the classification and measurement part of the IASB's project to replace IAS 39. This Standard addresses the classification and measurement of certain financial assets and financial liabilities. IFRS 9 requires financial assets to be classified on the basis of the entity's business model for managing the financial assets and the contractual cash flow characteristics of the assets. The Standard requires financial assets to be subsequently measured at amortised cost or at fair value. The requirements for financial liabilities address the problem of volatility in profit or loss arising from measuring own debt at fair value.

During a meeting held by the IASB on 20 Feb 2014, the IASB decided that the effective date for IFRS 9 shall be 1 January 2018. IFRS 9 has not yet been endorsed by the EU.

1. Basis of preparation (cont.)

IFRS 10 – Consolidated Financial Statements

IFRS 10 Consolidated Financial Statements builds on existing principles by identifying the concept of control as the determining factor in whether an entity should be included within the consolidated financial statements of the parent company. The standard provides additional guidance to assist in the determination of control where this is difficult to assess. IFRS 10 introduces a single consolidation model for all entities based on control, irrespective of the nature of the investee (that is, whether an entity is controlled through voting rights of the investors or otherwise). IFRS 10 supersedes SIC-12 Consolidation—Special Purpose Entities and parts of IAS 27 Consolidated and Separate Financial Statements.

IFRS 10 is effective for annual periods beginning on or after 1 January 2014, with earlier application permitted.

IAS 27 – Separate Financial Statements

The revised IAS 27 was issued concurrently with IFRS 10. Together, the two IFRSs supersede IAS 27 Consolidated and Separate Financial Statements (as amended in 2008).

IFRS 12 – Disclosure of Interests in Other Entities

IFRS 12 Disclosure of Interests in Other Entities addresses disclosure requirements for certain interests in other entities, including joint arrangements, associates, subsidiaries and unconsolidated structured entities. The objective of IFRS 12 is to require an entity to disclose information that enables users of its financial statements to evaluate:

- the nature of, and risks associated with, its interests in other entities; and
- the effects of those interests on its financial position, financial performance and cash flows.

IFRS 12 is effective for annual periods beginning on or after 1 January 2014, with earlier application permitted.

2. Consolidation

Subsidiaries

Subsidiaries are all entities over which the Group has the power to govern the financial and operating policies generally accompanying a shareholding of more than one half of the voting rights so as to obtain benefits from the entities' activities. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date that control ceases.

The acquisition method of accounting is used to account for the acquisition of subsidiaries by the Group. The consideration is measured as the fair value of the assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange. Identifiable assets acquired and liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. Acquisition related costs are recognised in the profit and loss as incurred, except for costs to issue debt or equity securities.

Goodwill arising in a business combination is recognised as an asset at the date that control is acquired. Goodwill is measured as the excess of:

- a. The aggregate of:
 - i. the consideration transferred;
 - ii. the amount of any non-controlling interest in the acquiree; and
 - iii. in a business combination achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree.
- b. The net of the acquisition date amounts of the identifiable assets acquired and the liabilities assumed.

Any gain on a bargain purchase, after reassessment, is recognised immediately in profit or loss.

ACCOUNTING POLICIES - (CONT.)

2. Consolidation (cont.)

Inter-company transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group. A listing of the Group's principal subsidiaries is set out in note 15.

3. Intangible assets

(a) Goodwill

Goodwill on acquisition of group undertakings is included in intangible assets. Goodwill is tested at least annually for impairment and carried at cost less accumulated impairment losses. Goodwill is allocated to cash-generating units for the purpose of impairment testing.

(b) Value of in-force business

On acquisition of a portfolio of long term contracts, the net present value of the Shareholders' interest in the expected after-tax cash flows of the in-force business is capitalised in the statement of financial position as an asset. The value of in-force business is subsequently determined by the Directors on an annual basis, based on the advice of the approved actuary. The valuation represents the discounted value of projected future transfers to Shareholders from policies in force at the year-end, after making provision for taxation. In determining this valuation, assumptions relating to future mortality, persistence and levels of expenses are based on experience of the type of business concerned. Gross investment returns assumed vary depending on the mix of investments held and expected market conditions. All movements in the in-force business valuation are credited or debited to the profit or loss. They are subsequently transferred out of retained earnings to other reserves.

(c) Computer software

Acquired computer software licences are capitalised on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortised using the straight-line method over their estimated useful lives (five years). Costs associated with maintaining computer software programmes are recognised as an expense as incurred.

4. Deferred income tax

Deferred income tax is provided using the balance sheet liability method for temporary differences arising between the tax bases of assets and liabilities and their carrying values for financial reporting purposes. Currently enacted tax rates or those that are substantively enacted by the end of the reporting period are used in the determination of deferred income tax.

Deferred income tax related to the fair value re-measurement of investments is allocated between the technical and non-technical account depending on whether the temporary differences are attributed to policyholders or shareholders respectively.

Deferred tax assets are recognised only to the extent that future taxable profit will be available such that realisation of the related tax benefit is probable.

5. Property, plant and equipment

Property, plant and equipment, comprising land and buildings, office furniture, fittings and equipment and motor vehicles, are initially recorded at cost and are subsequently shown at cost less depreciation and impairment losses. Historical cost includes expenditure that is directly attributable to the acquisition of the items. Subsequent costs are included in the asset's carrying amount, or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group, and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the profit or loss during the financial period in which they are incurred.

Depreciation is calculated using the straight-line method to allocate the cost of the assets to their residual values over their estimated useful lives as follows:

Buildings	2%
Office furniture, fittings and equipment	20 - 25%
Motor vehicles	20%

5. Property, plant and equipment (cont.)

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

Property, plant and equipment are derecognised on disposal or when no future economic benefits are expected from their use or disposal. Gains or losses arising from derecognition represent the difference between the net disposal proceeds, if any, and the carrying amount, and are included in profit or loss in the period of derecognition.

6. Non-current assets and disposal groups held for sale

Non-current assets and disposal groups are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than through continuing use. This condition is regarded as met only when the sale is highly probable and the asset or disposal group is available for immediate sale in its present condition. Management must be committed to the sale, which should be expected to qualify for recognition as a completed sale within one year from the date of classification. Non-current assets and disposal groups classified as held for sale are measured at the lower of the assets' previous carrying amount and fair value less costs to sell. An impairment loss is recognised in profit or loss. Non-current assets are not depreciated (or amortised) while they are classified as held for sale or while they are part of a disposal group classified as held for sale.

7. Investment properties

Freehold and leasehold properties treated as investments principally comprise buildings that are held for long term rental yields or capital appreciation or both, and that are not occupied by the Group. Investment properties are initially measured at cost including related transaction costs. Investment properties are subsequently carried at fair value, representing open market value determined annually by external valuers, or by virtue of a Directors' valuation. Fair value is based on active market prices, adjusted, if necessary, for any difference in the nature, location or condition of the specific asset. If this information is not available, the Group uses alternative valuation methods such as recent prices on less active markets or discounted cash flow projections. The fair value of investment properties reflects, among other things, rental income from current leases and assumptions about rental income from future leases in the light of current market conditions.

Subsequent expenditure is charged to the asset's carrying amount only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance costs are charged to the profit or loss during the financial period in which they are incurred.

Unrealised gains and losses arising from changes in fair value (net of deferred taxation) are recognised in the profit or loss.

8. Investment in group undertakings

In the Company's financial statements, shares in group undertakings are accounted for by the cost method of accounting, net of impairment loss. The Company gathers objective evidence that an investment is impaired using the same process adopted for financial assets held at amortised cost and available-for-sale assets. These processes include but are not limited to those disclosed in accounting policy 10(a). The impairment loss is measured in accordance with accounting policy 10(b). On disposal of an investment, the difference between the net disposal proceeds and the carrying amount is charged or credited to the profit or loss.

The dividend income from such investments is included in profit or loss in the accounting year in which the Company's right to receive payment of any dividend is established.

9. Other financial assets

Financial assets and financial liabilities are recognised when the Group becomes a party to the contractual provisions of the instrument. Financial assets and financial liabilities are initially recognised at their fair value plus directly attributable transaction costs for all financial assets or financial liabilities not classified at fair value through profit or loss.

Financial assets and financial liabilities are offset and the net amount presented in the statement of financial position when the Group has a legally enforceable right to set off the recognised amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

ACCOUNTING POLICIES - (CONT.)

9. Other financial assets (cont.)

Financial assets are derecognised when the contractual rights to the cash flows from the financial assets expire or when the entity transfers the financial asset and the transfer qualifies for derecognition.

Financial liabilities are derecognised when they are extinguished. This occurs when the obligation specified in the contract is discharged, cancelled or expires.

An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities. Equity instruments are recorded at the proceeds received, net of direct issue costs.

The Group classifies its other financial assets in the following categories: financial assets at fair value through profit or loss, held-to-maturity investments, loans and receivables and available-for-sale financial assets. The classification depends on the purpose for which the financial assets were acquired. The Directors determine the appropriate classification of the Group's financial assets at initial recognition, and re-evaluate such designation at every reporting date.

(a) *Financial assets at fair value through profit or loss*

This category has two sub-categories: financial assets held for trading and those designated at fair value through profit or loss at inception. A non-derivative financial asset is classified into this category at inception if acquired principally for the purpose of selling in the near-term, if it forms part of a portfolio of financial assets that are managed together and for which there is evidence of short term profit-taking, if the financial asset is part of a group of financial assets that is managed on a portfolio basis and whose performance is evaluated and reported internally to the Group's key management personnel on a fair value basis in accordance with a documented financial assets strategy or if this designation eliminates an accounting mismatch that would otherwise arise from measuring assets or liabilities or recognising the gains and losses on them on different bases.

(b) *Held-to-maturity investments*

Non-derivative financial assets with fixed or determinable payments and fixed maturity that the Group has the positive intention and ability to hold to maturity other than those that upon initial recognition are designated as at fair value through profit or loss, those that are designated as available-for-sale financial assets and those that meet the definition of loans and receivables are classified as held-to-maturity investments.

(c) *Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those that are held for trading or that are designated as at fair value through profit or loss or as available for sale or those for which the Group may not recover substantially all of its investment other than because of credit deterioration. They include, inter alia, receivables, interest bearing deposits and advances.

(d) *Available-for-sale financial assets*

Available-for-sale financial assets are those non-derivative financial assets that are either designated in this category by the Group or not classified as loans and receivables, held-to-maturity investments or financial assets at fair value through profit or loss.

All purchases and sales of financial assets are recognised on the trade date, which is the date that the Group commits to purchase or sell the assets. All financial assets are initially recognised at fair value, plus in the case of financial assets not carried at fair value through profit or loss, transaction costs that are directly attributable to their acquisition. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or where they have been transferred and the transfer qualifies for de-recognition.

Financial assets at fair value through profit or loss are subsequently re-measured at fair value. Held-to-maturity investments and loans and receivables are carried at amortised cost using the effective interest method unless the effect of discounting is immaterial, less any provision for impairment.

9. Other financial assets (cont.)

Gains or losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are presented in profit or loss.

Available-for-sale financial assets are measured at their fair value. Gains and losses arising from a change in fair value are recognised in other comprehensive income, except for impairment losses and foreign exchange gains and losses on monetary assets, until the financial asset is derecognised, at which time the cumulative gain or loss previously recognised in other comprehensive income is reclassified from equity to profit or loss as a reclassification adjustment. Interest calculated using the effective interest method is recognised in profit or loss.

The fair value of quoted financial assets is based on quoted market prices at the end of the reporting period. If the market for a financial asset is not active (and for unlisted securities), the Group establishes fair value by using valuation techniques. These include the use of recent arm's length transactions, reference to other instruments that are substantially the same and discounted cash flow analysis.

10. Impairment of assets

(a) *Impairment of financial assets at amortised cost and available-for-sale investments*

The Group assesses at the end of each reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that have occurred after the initial recognition of the asset ("a loss event") and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

Objective evidence that a financial asset or group of assets is impaired includes observable data that comes to the attention of the Group about the following events:

- (i) significant financial difficulty of the issuer or debtor;
- (ii) a breach of contract, such as a default or delinquency in payments;
- (iii) it becoming probable that the issuer or debtor will enter bankruptcy or other financial reorganisation;
- (iv) observable data indicating that there is a measurable decrease in the estimated future cash flow from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the group.

In addition to the above loss events, objective evidence of impairment for an investment in an equity instrument includes information about significant changes with an adverse effect that have taken place in the technological, market, economic or legal environment in which the issuer operates, and indicates that the cost of the investment in the equity instrument may not be recovered and/or a significant or prolonged decline in the fair value of an investment in an equity instrument below its cost.

For financial assets at amortised cost, the Group first assesses whether objective evidence of impairment exists for financial assets that are individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss has been incurred on financial assets carried at amortised cost, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised in the profit or loss.

If in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as improved credit rating), the previously recognised impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognised in the profit or loss.

ACCOUNTING POLICIES - (CONT.)

10. Impairment of assets (cont.)

When a decline in the fair value of an available-for-sale financial asset has been recognised in other comprehensive income and there is objective evidence that the asset is impaired, the cumulative impairment loss that had been recognised in other comprehensive income is reclassified from equity to profit or loss as a reclassification adjustment and is measured as the difference between the acquisition cost and current fair value, less any impairment loss on that financial asset previously recognised in profit or loss.

Impairment losses recognised in profit or loss for an available-for-sale investment in an equity instrument are not reversed through profit or loss. Impairment losses recognised in profit or loss for an available-for-sale investment in a debt instrument are reversed through profit or loss if an increase in the fair value of the instrument can be objectively related to an event occurring after the recognition of the impairment loss.

(b) *Impairment of other financial assets*

At each end of the reporting period, the carrying amount of other financial assets is reviewed to determine whether there is an indication of impairment and if any such indication exists, the recoverable amount of the asset is estimated. An impairment loss is the amount by which the amount of the asset exceeds its recoverable amount. The recoverable amount is the higher of fair value less the costs to sell and value in use. Impairment losses and reversals are recognised in profit or loss.

(c) *Impairment of non-financial assets*

Assets that are subject to amortisation or depreciation, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable, principally comprise property, plant and equipment and computer software. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). An impairment loss recognised in a prior year is reversed if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. Impairment losses and reversals are recognised in profit or loss.

Goodwill arising on the acquisition of subsidiaries is tested for impairment at least annually. Goodwill is allocated to each of the Group's cash-generating units expected to benefit from the synergies of the combination. Where the recoverable amount is less than the carrying amount, an impairment loss is recognised. An impairment loss recognised for goodwill is not reversed in a subsequent period.

11. Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the statement of financial position only when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the asset and settle the liability simultaneously.

12. Property held for development

When the main object of a property project is the development for resale purposes, the asset is classified in the financial statements as property held for development. The development property is carried at the lower of cost and net realisable value. Cost comprises the purchase cost of acquiring the property together with other costs incurred during its subsequent development including:

- (i) The costs incurred on development works, including demolition, site clearance, excavation, construction, etc.
- (ii) The cost of various design and other studies conducted in connection with the project, together with all other expenses incurred in connection therewith.
- (iii) Any borrowing costs attributable to the development phases of the project.

Net realisable value is the estimated selling price in the ordinary course of business, less the costs of completion and selling expenses.

13. Insurance contracts and investment contracts with DPF

(a) Classification

Insurance contracts are those contracts that transfer significant insurance risk. Such contracts may also transfer financial risk. As a general guideline, the Group defines as significant insurance risk the possibility of having to pay benefits on the occurrence of an insured event that are at least 10% more than the benefits payable if the insured event did not occur. Investment contracts are those contracts that transfer financial risk with no significant insurance risk.

A number of insurance and investment contracts contain a DPF ("Discretionary participation feature"). This feature entitles the holder to receive, as a supplement to guaranteed benefits, additional benefits or bonuses:

- that are likely to be a significant portion of the total contractual benefits;
- whose amount or timing is contractually at the discretion of the Group; and
- that are based on realised and/or unrealised investment returns on underlying assets held by the Group.

Local statutory regulations and the terms and conditions of these contracts set out the bases for the determination of the amounts on which the additional discretionary benefits are based (the DPF eligible surplus), and within which the Group may exercise its discretion as to the quantum and timing of their payment to contract holders, also considering the advice of the approved actuary.

(b) Recognition and measurement

Insurance contracts and investment contracts with DPF are categorised depending on the duration of risk and whether or not the terms and conditions are fixed.

Short term insurance contracts

These contracts are short duration life insurance contracts. They protect the Group's customers from the consequences of events (such as death or disability) that would affect the ability of the customer or his/her dependants to maintain their current level of income. Guaranteed benefits paid on occurrence of the specified insurance event are either fixed or linked to the extent of the economic loss suffered by the policyholder. There are no maturity or surrender benefits.

Long term contracts

Insurance contracts without DPF

These contracts insure events associated with human life (mainly for death) over a long and fixed duration. The guaranteed and fixed element for these contracts relates to the sum assured, i.e. the benefit payable on death.

Insurance contracts with DPF

In addition to the guaranteed amount payable on death, these products combine a savings element whereby a portion of the premium receivable, and declared returns, are accumulated for the benefit of the policyholder. Annual returns may combine a guaranteed rate of return and a discretionary element.

Investment contracts with DPF

These long term contracts are substantially savings products since they do not transfer significant insurance risk. Annual returns may combine a guaranteed rate of return and a discretionary element.

The Group does not recognise the guaranteed element separately from the DPF for any of the contracts that it issues. As permitted by IFRS 4, it continues to apply accounting policies existing prior to this standard in respect of such contracts, further summarised as follows:

- (i) Premiums are recognised as revenue when they become payable by the policyholder. Premiums are shown before deduction of commission, and are inclusive of policy fees receivable.

ACCOUNTING POLICIES - (CONT.)

13. Insurance contracts and investment contracts with DPF (cont.)

- (ii) Maturity claims are charged against revenue when due for payment. Surrenders are accounted for when paid or, if earlier, on the date when the policy ceases to be included within the calculation of the liability. Death claims and all other claims are accounted for when notified. Claims payable include related internal and external claims handling costs.
- (iii) Bonuses charged to the long term business technical account in a given year comprise:
 - (a) new reversionary bonuses declared in respect of that year, which are provided within the calculation of the respective liability;
 - (b) terminal bonuses paid out to policyholders on maturity and included within claims paid; and
 - (c) terminal bonuses accrued at the Group's discretion, and included within the respective liability.
- (iv) A liability for long term contractual benefits that are expected to be incurred in the future is recorded when premiums are recognised. This liability is determined by the approved actuary following his annual investigation of the financial condition of the Group's long term business as required under the Insurance Business Act (Chap. 403). It is calculated in accordance with the relevant legislation governing the determination of liabilities for the purposes of statutory solvency. The calculation uses a prospective valuation method, unless a retrospective calculation results in a higher liability, and makes explicit provision for vested reversionary bonuses. Provision is also made, explicitly or implicitly, for future reversionary bonuses. The prospective method is determined as the sum of the expected discounted value of the benefit payments and the future administration expenses that are directly related to the contract, less the expected discounted value of the theoretical premiums that would be required to meet the benefits and administration expenses based on the valuation assumptions used. The liability is based on assumptions as to mortality, maintenance expenses and investment income that are established at the time the contract is issued, subject to solvency restrictions set out in the Insurance Business Act (Chap. 403). The retrospective method is based on the insurance premium credited to the policyholder's account, together with explicit provision for vested bonuses accruing as at the end of the reporting period, and adjustment for mortality risk and other benefits.

This long term liability is recalculated at the end of each reporting period. The above method of calculation satisfies the minimum liability adequacy test required by IFRS 4. The liability in respect of short term insurance contracts is based on statistical analysis for the claims incurred but not reported, estimates of the expected ultimate cost of more complex claims that may be effected by external factors (such as court decisions), and further includes the portion of premiums received on in-force contracts that relate to unexpired risks at the end of the reporting period.

(c) Reinsurance contracts held

Contracts entered into by the Group with reinsurers under which the Group is compensated for losses on one or more contracts issued by the Group and that meet the classification requirements for insurance contracts in accounting policy 13(a) are classified as reinsurance contracts held. Contracts that do not meet the classification requirements are classified as financial assets.

The benefits to which the Group is entitled under its reinsurance contracts held are recognised as reinsurers' share of technical provisions or receivables from reinsurers (unless netted off against amounts payable to reinsurers). These assets consist of short term balances due from reinsurers (classified within receivables), as well as longer term receivables (classified as reinsurers' share of technical provisions) that are dependent on the expected claims and benefits arising under the related reinsured insurance contracts. Reinsurance liabilities are primarily premiums payable for reinsurance contracts and are recognised as an expense when due.

The Group assesses its reinsurance assets for impairment on an annual basis. If there is objective evidence that the reinsurance asset is impaired, the Group reduces the carrying amount of the reinsurance asset to its recoverable amount and recognises that impairment loss in the profit or loss. The Group gathers objective evidence that a reinsurance asset is impaired using the same process adopted for financial assets held at amortised cost. The impairment loss is also calculated following the same method used for these financial assets. These processes are described in accounting policy 10(a).

13. Insurance contracts and investment contracts with DPF (cont.)

(d) *Receivables and payables related to insurance contracts*

Receivables and payables are recognised when due. These include amounts due to and from agents, brokers and policyholders. If there is objective evidence that the insurance receivable is impaired, the Group reduces the carrying amount of the insurance receivable accordingly and recognises that impairment loss in the profit or loss in a similar manner to the process described above for reinsurance contracts held (also see accounting policy 10(a)).

14. Investments contracts without DPF

The Group issues investment contracts without DPF. Premium arising on these contracts is classified as a financial liability – investment contracts without DPF. Investment contracts without fixed terms are financial liabilities whose fair value is dependent on the fair value of underlying financial assets, and are designated at inception as at fair value through profit or loss. The fair value of a unit linked financial liability is determined using the current unit values that reflect the fair values of the financial assets linked to the financial liability multiplied by the number of units attributed to the contract holder at the statement of financial position date. If the investment contract is subject to a surrender option, the fair value of the financial liability is never less than the amount payable on surrender, where applicable. Other benefits payable are also accrued as appropriate.

15. Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and demand deposits, together with short-term, highly liquid investments that are readily convertible to a known amount of cash, and that are subject to an insignificant risk of changes in value. For the purposes of the statements of cash flows, cash and cash equivalents comprise cash in hand, deposits held at call with banks and time deposits maturing within three months (unless these are held specifically for investment purposes) and are net of the bank overdraft, which is included with liabilities.

16. Borrowings and trade payables

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently stated at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in profit or loss over the period of the borrowings using the effective interest method. Trade payables are stated at their nominal value unless the effect of discounting is material.

Borrowing costs are capitalised within property held for development in so far as they relate to the specific external financing of assets under development. Such borrowing costs are capitalised during the development phase of the project. Other borrowing costs are recognised as an expense in the year to which they relate.

17. Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction, net of tax, from the proceeds.

18. Dividend distribution

Dividend distribution to the Company's Shareholders is recognised as a liability in the Company's financial statements in the period in which the dividends are declared.

19. Fiduciary activities

Client monies are held by the Group as a result of clients' trades that have not yet been fulfilled. They are not included in the financial statements as these assets are held in a fiduciary capacity.

20. Provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate of the amount of the obligation can be made.

ACCOUNTING POLICIES - (CONT.)

21. Revenue recognition

Revenue comprises the fair value of the consideration received or receivable for goods sold and services provided in the normal course of business, net of value added tax and discounts, where applicable. Revenue is recognised to the extent that it is probable that future economic benefits will flow to the company and these can be measured reliably. Revenue also includes interest, dividend and rental income. The following specific recognition criteria must also be met before revenue is recognised:

(a) *Rendering of services*

Premium recognition dealing with insurance contracts and investments contracts with DPF is described in accounting policy 13. Revenue arising from the issue of investment contracts without DPF is recognised in the accounting period in which the services are rendered.

Other turnover arising on rendering of services represents commission, consultancy and advisory fees receivable in respect of the Group's activities in providing insurance agency, brokerage or investment services. Performance fees are recognised in the financial statements on the date when the advisor's entitlement to the income is established.

(b) *Sale of property held for development*

Revenue from the sale of property held for development is recognised when the significant risks and rewards of ownership of property being sold are effectively transferred to the buyer. This is generally considered to occur at the later of the date of contract of sale and the date when all the Company's obligations relating to the property are completed and the possession of the property can be transferred in the manner stipulated by the contract of sale. Amounts received in respect of sales that have not yet been recognised in the financial statements, due to the fact that the significant risks and rewards of ownership still rest with the Company, are treated as deposits on contracts and are included with payables.

(c) *Dividend income*

Dividend income is recognised when the right to receive payment is established.

(d) *Interest income*

Interest income from financial assets not classified as fair value through profit or loss is recognised using the effective interest method.

22. Foreign currencies

(a) *Functional and presentation currency*

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ("the functional currency"). The consolidated financial statements are presented in Euro, which is the Company's functional and presentation currency.

(b) *Transactions and balances*

Foreign currency transactions are translated into functional currency using the exchange rates prevailing at the date of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the profit or loss. Translation differences on non-monetary items that are measured at fair value, such as equities held at fair value through profit or loss, are reported as part of the fair value gain or loss.

23. Investment return

The total investment return in the notes includes dividend income, net fair value movements on financial assets at fair value through profit or loss (including interest income from financial assets classified as fair value through profit or loss), interest income from financial assets not classified as fair value through profit or loss, rental receivable and net fair value movements on investment property and is net of investment expenses, charges and interest.

23. Investment return (cont.)

The investment return is allocated between the insurance technical account and the non-technical account on the basis of the investment return as recommended by the approved actuary.

24. Leases

Rentals payable under operating leases, less the aggregate benefit of incentives received from the lessor, are recognised as an expense in profit or loss on a straight-line basis over the lease term unless another systematic basis is more representative of the time pattern of the user's benefit.

Leased assets are presented in the statement of financial position according to their nature and are tested for impairment in accordance with the Group's accounting policy on impairment. Rental income from operating leases, less the aggregate cost of incentives given to the lessee, is recognised as income in profit or loss on a straight-line basis over the lease term unless another systematic basis is more representative of the time pattern in which use benefit derived from the leased asset is diminished. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised as an expense in profit or loss on a straight-line basis over the lease term.

25. Employee benefits

The Company and the Group contribute towards the state pension in accordance with local legislation. The only obligation is to make the required contributions. Costs are expensed in the period in which they are incurred.

26. Current tax

Current tax is charged or credited to profit or loss except when it relates to items recognised in other comprehensive income or directly in equity. The charge/credit for current tax is based on the taxable result for the period. The taxable result for the period differs from the result as reported in profit or loss because it excludes items which are non-assessable or disallowed and it further excludes items which are taxable or deductible in other periods. It is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

NOTES TO THE FINANCIAL STATEMENTS

1. Critical accounting estimates and judgements

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. Estimates and judgements are continually evaluated and based on historical experience and other factors including expectations of future events that are believed to be reasonable under the circumstances.

In the opinion of the Directors, the accounting estimates and judgements made in the course of preparing these financial statements are not difficult, subjective or complex to a degree which would warrant their description as critical in terms of the requirements of IAS 1, unless further described below.

(a) Fair valuation of investment properties

The determination of the fair value of investment properties at the end of the reporting period requires the use of significant management estimates.

Fair valuation of Baronial Castle in Italy

The Group's investment property includes a Baronial Castle situated outside of Rome. Given the specialised nature of this property the uncertainties in the estimation of its fair value are inherently more significant than for the remaining portfolio of investment property.

Details of the valuation methodology and key assumptions of investment property classified as Level 3 are disclosed in Note 14 to the financial statements.

(b) Value of in-force business

The value of in-force business is a projection of future Shareholders' profit expected from insurance policies in force at the year-end, appropriately discounted and adjusted for the effect of taxation. This valuation requires the use of assumptions relating to future mortality, persistence, levels of expenses and investment returns over the longer term (see accounting policy 3(b)). Details of key assumptions and sensitivity for this intangible asset are provided in Note 11 to the financial statements.

(c) Technical provisions

The Group's technical provisions at year-end are determined in accordance with accounting policy 13. Details of key assumptions and sensitivities to the valuation are disclosed in Note 17 to the financial statements.

(d) Recognition of deferred tax asset

Deferred tax assets are recognised for unused tax losses, unused tax credits and deductible temporary differences to the extent that it is probable that taxable profit will be available against which these deferred tax assets can be utilised. Significant management judgment is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of future taxable profits together with future tax planning strategies. The carrying value of recognised and unrecognised deferred tax assets is disclosed in Note 12.

2. Management of insurance and financial risk

The Group holds or issues contracts that transfer insurance risk or financial risk or both. This section summarises these risks and the way the Group manages them. The Group's risk management strategy has remained unchanged from the prior year.

Insurance risk

The risk under any one insurance contract is the possibility that the insured event occurs and the uncertainty of the amount of the resulting claim. By the very nature of an insurance contract, this risk is random and therefore unpredictable.

For a portfolio of insurance contracts where the theory of probability is applied to pricing and provisioning, the principal risk that the Group faces under its insurance contracts is that the actual claims and benefit payments exceed the carrying amount of the insurance liabilities. This could occur because the frequency or severity of claims and benefits are greater than estimated.

2. Management of insurance and financial risk (cont.)

Insurance events are random and the actual number and amount of claims and benefits will vary from year to year from the estimate established using statistical techniques.

Experience shows that the larger the portfolio of similar insurance contracts, the smaller the relative variability about the expected outcome will be. In addition, a more diversified portfolio is less likely to be affected across the board by a change in any subset of the portfolio. The Group has developed its insurance underwriting strategy to diversify the type of insurance risk accepted and within each of these categories to achieve a sufficiently large population of risks to reduce the variability of the expected outcome.

Factors that aggravate insurance risk include lack of risk diversification in terms of type and amount of risk and geographical location.

(a) *Frequency and severity of claims*

For contracts where death is the insured risk, the most significant factors that could increase the overall frequency of claims are epidemics or wide spread changes in lifestyle, resulting in earlier or more claims than expected.

At present, these risks do not vary significantly in relation to the location of the risk insured by the Group. However, undue concentration by amounts could have an impact on the severity of benefit payments on a portfolio basis.

For contracts with fixed and guaranteed benefits and fixed future premiums, there are no mitigating terms and conditions that reduce the insurance risk accepted. Investment contracts with DPF (“Discretionary participation feature”) carry negligible insurance risk.

The Group manages these risks through its underwriting strategy and reinsurance agreements. The underwriting strategy is intended to ensure that the risks underwritten are well diversified in terms of type of risk and the level of insured benefits. Medical selection is also included in the Group’s underwriting procedures with premiums varied to reflect the health condition and lifestyle of the applicants.

The Group has retention limits on any single life assured for term business or risk premium business. The Group reinsures the excess of the insured benefits over approved retention limits under a treaty reinsurance arrangement. Facultative reinsurance is selectively sought for non-standard risks that are not covered by the treaty reinsurance arrangement where the Group has decided to accept the insurance risk. Short term insurance contracts are also protected through a combination of selective quota share and surplus reinsurance. Further, the Group has a “CAT XL” reinsurance arrangement to cover its exposure in the case of an event affecting more than three lives.

In general, all large sums assured are facultatively reinsured on terms that substantially limit the Group’s maximum net exposure. The Directors consider that all other business is adequately protected through treaty reinsurance with a reasonable spread of benefits payable according to the age of the insured, and the size of the sum assured. The Group is largely exposed to insurance risk in one geographical area, Malta. Single event exposure is capped through the “CAT XL” reinsurance arrangement as referred above.

(b) *Sources of uncertainty in the estimation of future benefit payments and premium receipts*

Uncertainty in the estimation of future benefit payments and premium receipts for long term insurance contracts arises from the unpredictability of long term changes in overall levels of mortality and the variability in contract holder behaviour. The Group uses appropriate base tables of standard mortality according to the type of contract being written. The Group does not take credit for future lapses in determining the liability for long term contracts in accordance with the insurance rules regulating its calculation.

Financial risk

The Group is exposed to financial risk through its financial assets and liabilities, reinsurance assets, and insurance liabilities. In particular, the key financial risk is that the proceeds from its financial assets are not sufficient to fund the obligations arising from its insurance and investment contracts with DPF. The Group is also exposed to significant liquidity risk in relation to obligations arising on the bonds issued in 2006.

NOTES TO THE FINANCIAL STATEMENTS

2. Management of insurance and financial risk (cont.)

Financial risk (cont.)

The most important components of financial risk are market risk (including currency risk, cash flow, fair value interest rate risk and price risk), credit risk and liquidity risk.

These risks partly arise from open positions in interest rate, currency and equity products, all of which are exposed to general and specific market movements. The Group manages these positions through adherence to an investment policy. The policy adopted is modelled to take into account actuarial recommendations, and is developed to achieve long term investment returns in excess of its obligations under insurance and investment contracts with DPF. The principal technique underlying the Group's framework is to broadly match assets to the liabilities arising from insurance and investment contracts with DPF by reference to the type of benefits payable to contract holders, and the recommended portfolio mix as advised by the approved actuary.

The Group's investment policy is formally approved by the Board of Directors. Portfolio review processes and investment decisions are generally delegated to a dedicated Sub-Investment Committee or the Chief Executive Officer. Transactions in excess of pre-established parameters are subject to Board approval. The procedures consider, inter alia, a recommended portfolio structure, authorisation parameters, asset and counterparty limits and currency restrictions. Management reports to the Investment Committee on a regular basis. The Committee meets to consider, inter alia, investment prospects, liquidity, the performance of the portfolio and the overall framework of the Group's investment strategy. Solvency considerations as regulated by the relevant Authority are also taken into account as appropriate.

Market risk

(a) Cash flow and fair value interest rate risk

The Group and the Company are exposed to the risk of fluctuating market interest rate. Assets/liabilities with variable rates expose the Group and the Company to cash flow interest risk. Assets/liabilities with fixed rates expose the Group and the Company to fair value interest rate risk to the extent that they are measured at fair value.

The total assets and liabilities subject to interest rate risk are the following:

	Group		Company	
	2013	2012	2013	2012
	€	€	€	€
Assets attributable to policyholders				
Assets at floating interest rates	4,972,439	1,973,321	-	-
Assets at fixed interest rates	34,138,810	35,720,207	-	-
	<u>39,111,249</u>	<u>37,693,528</u>	<u>-</u>	<u>-</u>
Assets attributable to shareholders				
Assets at floating interest rates	2,601,810	2,077,756	649,247	879,979
Assets at fixed interest rates	-	893,435	-	420,440
	<u>2,601,810</u>	<u>2,971,191</u>	<u>649,247</u>	<u>1,300,419</u>
	<u>41,713,059</u>	<u>40,664,719</u>	<u>649,247</u>	<u>1,300,419</u>
Liabilities				
Liabilities at floating interest rates	431,258	276,122	431,258	276,122
Technical provisions	62,586,577	59,534,135	-	-
	<u>63,017,835</u>	<u>59,810,257</u>	<u>431,258</u>	<u>276,122</u>

2. Management of insurance and financial risk (cont.)

Market risk (cont.)

As disclosed in Note 23 the Company issued a bond having a remaining nominal value of €16,500,000 as at year end at a fixed rate of interest. As further disclosed in Note 16 the Company is exposed to loans to group undertakings that are subject to a fixed rate of interest. This exposure does not give rise to fair value interest rate risk since the bond and loans to group undertakings are carried at amortised cost in the financial statements.

Interest rate risk is monitored by the Board on an ongoing basis. This risk is mitigated through the distribution of fixed interest investments over a range of maturity dates, and the definition of an investment policy as described earlier, which limits the amount of investment in any one interest earning asset or towards any one counterparty. Management monitors the movement in interest rates and, where possible, reacts to material movements in such rates by adjusting or restructuring its investment or financing structure and by maintaining an appropriate mix between fixed and floating rate instruments. As at the end of the reporting period, the Directors considered that no hedging arrangements were necessary to address interest rate risk.

Insurance and investment contracts with DPF have benefit payments that are fixed and guaranteed at the inception of the contract (for example, sum assured), or as bonuses are declared. The financial component of these benefits is usually a guaranteed fixed interest rate set at the inception of the contract, or the supplemental benefits payable. The Group's primary financial risk on these contracts is the risk that interest income and capital redemptions from the financial assets backing the liabilities are insufficient to fund the guaranteed benefits payable.

The supplemental benefits payable to holders of such contracts are based substantially on historic and current rates of return on fixed income securities held as well as the Group's expectations for future investment returns. The impact of interest rate risk is mitigated by the presence of the DPF. Guaranteed benefits increase as supplemental benefits are declared and allocated to contract holders.

All insurance and investment contracts with a DPF feature can be surrendered before maturity for a cash surrender value specified in the contractual terms and conditions. This surrender value is either lower than or at least equal to the carrying amount of the contract liabilities as a result of the application of surrender penalties set out in the contracts. The Group is not required to, and does not, measure this embedded derivative at fair value.

The sensitivity for interest rate risk illustrates how changes in the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates at the reporting date. The Group's interest rate risk arises primarily on fixed-income and floating rate financial assets held to cover policyholder liabilities. Interest-bearing assets or liabilities attributable to the shareholders are not significant, or they mainly mature in the short term, and as a result the Group's income and operating cash flows are substantially independent of changes in market interest rates in this regard. An indication of the sensitivity of insurance results to a variation of investment return on policyholders' assets is provided in Note 11 to the financial statements in relation to the value of in-force business. Further sensitivity to investment return variations in relation to technical provisions is provided in Note 17 to the financial statements.

(b) Price risk

The Group and the Company are exposed to market price risk arising from the uncertainty about the future prices of investments held that are classified in the statement of financial position as at fair value through profit or loss or as available for sale. This risk is mitigated through the adherence to an investment policy geared towards diversification as described earlier. The Group is exposed to price risk in respect of listed equity investment. A significant holding accounted for 4.6% of the Group's total assets as at 31 December 2013 (2012 – 4.4%).

NOTES TO THE FINANCIAL STATEMENTS

2. Management of insurance and financial risk (cont.)

(b) Price risk (cont.)

The total assets subject to equity price risk are the following:

	Group		Company	
	2013	2012	2013	2012
	€	€	€	€
Assets attributable to policyholders				
Assets attributable to shareholders	8,232,237	7,289,571	-	-
	3,351,985	3,172,381	2,590,605	2,434,618
	<u>11,584,222</u>	<u>10,461,952</u>	<u>2,590,605</u>	<u>2,434,618</u>

The sensitivity analysis for price risk illustrates how changes in the fair value of equity securities will fluctuate because of changes in market prices, whether these changes are caused by factors specific to the individual equity issuer, or factors affecting all similar equity securities traded in the market.

The sensitivity analysis measures the change in the fair value of the instruments for a hypothetical change of 10% in the market price of financial assets at fair value through profit or loss. The amounts generated from the sensitivity analysis are forward-looking estimates of market risk assuming certain market conditions. Actual results in the future may differ materially from those projected results due to the inherent uncertainty of global financial markets. Should market prices at the end of the reporting period increase/decrease by 10%, with all other variables held constant, the impact on the Group's pre-tax profit would be +/- €990,000 in 2013 (2012 - +/-€906,000) and the impact on the Company's pre-tax profit would be +/- €259,000 in 2013 (2012 - €243,462). This sensitivity analysis is based on a change in an assumption while holding all assumptions constant and does not consider, for example, the mitigating impact of the DPF element on policyholder liabilities for contracts with a DPF.

(c) Currency risk

The Group's and the Company's exposure to foreign exchange risk arises primarily from investments that are denominated in currencies other than the Euro. As at 31 December 2013, the Group's exposure to foreign currency investments (principally comprising a mix of US Dollar and UK Pound) represented 8% of the Group's total investments in Note 16 (2012 - 8%).

14% (2012 - 17%) of the Group's cash and cash equivalents, at 31 December 2013, are denominated in foreign currency (principally comprising a mix of US Dollar and UK Pound).

The risk arising from foreign currency transactions is managed by regular monitoring of the relevant exchange rates and management's reaction to material movements thereto. In addition, currency exposure is regulated by the Regulations underlying the Insurance Business Act (Chap. 403), in so far as life assurance business is concerned.

For financial instruments held, a sensitivity analysis technique that measures the change in the fair value and the cash flows of the Group's financial instruments at the reporting date for hypothetical changes in exchange rates has been used. The amounts generated from the sensitivity analysis are forward-looking estimates of market risk assuming certain market conditions. Actual results in the future may differ materially from those projected results due to the inherent uncertainty of global financial markets. The sensitivity analysis is for illustrative purposes only, as in practice market rates rarely change in isolation and are likely to be interdependent.

Should exchange rates at the statement of financial position date differ by +/-10%, with all other variables held constant, the impact on the Group's pre-tax profit would be +/-€469,000 in 2013 (2012 - +/-€471,000).

2. Management of insurance and financial risk (cont.)

Credit risk

The Group and the Company have exposure to credit risk, which is the risk that a counterparty will be unable to pay amounts in full when due. Financial assets that potentially subject the Group to concentrations of credit risk consist principally of:

- investments (including counterparty risk);
- reinsurers' share of technical provisions;
- trade and other receivables; and
- cash and cash equivalents.

The Company is exposed to credit risk as at the financial year-end in respect of amounts due from subsidiary undertakings and cash at bank balances, which are placed with reliable financial institutions.

The Group structures the levels of credit risk it accepts by placing limits on its exposure to a single counterparty, or groups of counterparties. Limits on the level of credit risk by category are defined within the Group's investment policy as described earlier. This policy also considers regulatory restrictions on asset and counterparty exposures. Further detail on the content of the Group's investment portfolio is provided in Note 16 to these financial statements.

Credit risk in respect of trade and other receivables is not deemed to be significant after considering the range of underlying debtors, and their creditworthiness. Receivables are stated net of impairment. Further detail in this regard is provided in Note 19 to the financial statements.

Reinsurance is used to manage insurance risk. This does not, however, discharge the Group's liability as primary insurer. If a reinsurer fails to pay a claim for any reason, the Group remains liable for payment to the policyholder. The creditworthiness of reinsurers is considered on an ongoing basis and by reviewing their financial strength prior to finalisation of any contract. The Group's reinsurer retained its Standard and Poor's rating of AA- as at 31 December 2013 (2012 - AA-).

The credit risk in respect of cash at bank is mitigated by placing such balances with reliable financial institutions.

Credit risk in respect of the amounts due from subsidiary undertakings to the Company is closely monitored by the Company and is tested for impairment as disclosed in Note 15.

The following table illustrates the assets that expose the Group to credit risk as at the end of the reporting period and includes the Bloomberg's composite rating for debt securities at fair value through profit or loss, when available, and the Fitch long term issuer default rating for deposits with banks and cash and cash equivalents, when available.

NOTES TO THE FINANCIAL STATEMENTS

2. Management of insurance and financial risk (cont.)

Credit risk (cont.)

Assets bearing credit risk at the end of the reporting period are analysed as follows:

As at 31 December 2013						
	AAA to AA €	A+ to A €	A- €	BBB+ to B- €	Unrated €	Total €
Investments						
Debt securities at fair value through profit or loss	570,228	1,486,325	1,118,220	19,049,204	2,223,756	24,447,733
Debt securities held-to-maturity	-	6,183,177	1,141,913	244,753	521,234	8,091,077
	<u>570,228</u>	<u>7,669,502</u>	<u>2,260,133</u>	<u>19,293,957</u>	<u>2,744,990</u>	<u>32,538,810</u>
Loans and receivables						
Loans secured on policies	-	-	-	-	134,350	134,350
Term deposits held for investment purposes	-	-	-	-	1,600,000	1,600,000
Trade and other receivables	-	-	-	-	2,578,089	2,578,089
Cash and cash equivalents	2,181,184	-	-	4,684,604	708,461	7,574,249
	<u>2,181,184</u>	<u>-</u>	<u>-</u>	<u>4,684,604</u>	<u>5,020,900</u>	<u>11,886,688</u>
Reinsurance share of technical provisions	2,079,368	-	-	-	-	2,079,368
Total assets bearing credit risk	<u><u>4,830,780</u></u>	<u><u>7,669,502</u></u>	<u><u>2,260,133</u></u>	<u><u>23,978,561</u></u>	<u><u>7,765,890</u></u>	<u><u>46,504,866</u></u>

As at 31 December 2012						
	AAA to AA €	A+ to A €	A- €	BBB+ to B- €	Unrated €	Total €
Investments						
Debt securities at fair value through profit or loss	597,386	-	2,430,548	20,344,929	2,504,515	25,877,378
Debt securities held-to-maturity	-	1,117,039	1,144,308	5,327,047	521,271	8,109,665
	<u>597,386</u>	<u>1,117,039</u>	<u>3,574,856</u>	<u>25,671,976</u>	<u>3,025,786</u>	<u>33,987,043</u>
Loans and receivables						
Loans secured on policies	-	-	-	-	143,707	143,707
Term deposits held for investment purposes	-	-	-	1,038,065	1,588,535	2,626,600
Trade and other receivables	-	-	-	-	3,309,328	3,309,328
Cash and cash equivalents	1,650,819	-	1,577,191	-	823,067	4,051,077
	<u>1,650,819</u>	<u>-</u>	<u>1,577,191</u>	<u>1,038,065</u>	<u>5,864,637</u>	<u>10,130,712</u>
Reinsurance share of technical provisions	1,583,721	-	-	-	-	1,583,721
Total assets bearing credit risk	<u><u>3,831,926</u></u>	<u><u>1,117,039</u></u>	<u><u>5,152,047</u></u>	<u><u>26,710,041</u></u>	<u><u>8,890,423</u></u>	<u><u>45,701,476</u></u>

2. Management of insurance and financial risk (cont.)

Credit risk (cont.)

Unrated financial assets principally comprise locally traded bonds on the Malta Stock Exchange, receivables and certain deposits with local bank institutions for which no credit rating is available.

As at 31 December 2013 and 2012 the Group had significant exposure with the Government of Malta through investments in debt securities. In 2013 these were equivalent to 23% (2012 - 23%) of the Group's total assets.

Debt securities held by the Company in the prior year related to debt issued by the Government of Malta.

Liquidity risk

Liquidity is the risk that cash may not be available to pay obligations when due at a reasonable cost. The Group adopts a prudent liquidity risk management approach by maintaining a sufficient proportion of its assets in cash and marketable securities through the availability of an adequate amount of committed credit facilities and the ability to close out market positions. Senior management is updated on a regular basis on the cash position of the Group illustrating, inter alia, actual cash balance net of operational commitments falling due in the short term as well as investment commitments falling due in the medium and long term. Cash flow forecasts covering the medium term have been prepared by management and approved by the Board, as further detailed in Note 1.

The Group is exposed to daily calls on its available cash resources in order to meet its obligations, including claims arising from contracts in issue by the Group. Other financial liabilities which expose the Group and the Company to liquidity risk mainly comprise the borrowings disclosed in Note 23 and trade and other payables disclosed in Note 24.

The tables below analyse the Group's financial liabilities into relevant maturity groupings based on the remaining period between the end of the reporting period and the maturity date. The expected cash outflows for insurance and investment contracts do not consider the impact of early surrenders. Expected cash outflows on unit linked liabilities have been excluded since they are matched by expected inflows on backing assets.

NOTES TO THE FINANCIAL STATEMENTS

2. Management of insurance and financial risk (cont.)

Liquidity risk (cont.)

Group

As at 31 December 2013

Contracted undiscounted cash outflows

	Less than one year €	Between one and two years €	Between two and five years €	Over five years €	Total €	Carrying amount €
Borrowings						
Bank overdraft	431,258	-	-	-	431,258	431,258
5.6% bonds 2014/2016	924,000	924,000	16,962,000	-	18,810,000	16,995,307
Trade and other payables	3,410,685	-	-	-	3,410,685	3,410,685
	<u>4,765,943</u>	<u>924,000</u>	<u>16,962,000</u>	<u>-</u>	<u>22,651,943</u>	<u>20,837,250</u>

Expected cash outflows

	Less than five years €	Between five and ten years €	Between ten and twenty years €	Over twenty years €	Total €	Carrying amount €
Technical provisions	<u>19,200,717</u>	<u>7,693,223</u>	<u>20,379,430</u>	<u>17,648,050</u>	<u>64,921,420</u>	<u>64,921,420</u>

As at 31 December 2012

Contracted undiscounted cash outflows

	Less than one year €	Between one and two years €	Between two and five years €	Over five years €	Total €	Carrying amount €
Borrowings						
Bank overdraft	276,122	-	-	-	276,122	276,122
5.6% bonds 2014/2016	952,000	952,000	17,952,000	-	19,856,000	16,909,430
Trade and other payables	3,505,296	-	-	-	3,505,296	3,505,296
	<u>4,733,418</u>	<u>952,000</u>	<u>17,952,000</u>	<u>-</u>	<u>23,637,418</u>	<u>20,690,848</u>

2. Management of insurance and financial risk (cont.)

Liquidity risk (cont.)

	Expected undiscounted cash outflows					Carrying amount €
	Less than five years €	Between five and ten years €	Between ten and twenty years €	Over twenty years €	Total €	
Technical provisions	19,465,441	7,434,564	18,388,610	16,291,579	61,580,194	61,580,194

Company

The tables below analyse the Company's financial liabilities into relevant maturity groupings based on the remaining period between the end of the reporting period and the maturity date.

As at 31 December 2013

	Contracted undiscounted cash outflows					Carrying amount €
	Less than one year €	Between one and two years €	Between two and five years €	Over five years €	Total €	
Borrowings						
5.6% bonds 2014/2016	924,000	924,000	16,962,000	-	18,810,000	16,995,307
Bank overdraft	431,258	-	-	-	431,258	431,258
Trade and other payables	5,089,471	-	-	-	5,089,471	5,089,471
	6,444,729	924,000	16,962,000	-	24,330,729	22,516,036

As at 31 December 2012

	Contracted undiscounted cash outflows					Carrying amount €
	Less than one year €	Between one and two years €	Between two and five years €	Over five years €	Total €	
Borrowings						
5.6% bonds 2014/2016	952,000	952,000	17,476,000	-	19,380,000	16,909,430
Bank overdraft	276,122	-	-	-	276,122	276,122
Trade and other payables	3,820,196	-	-	-	3,820,196	3,820,196
	5,048,318	952,000	17,476,000	-	23,476,318	21,005,748

NOTES TO THE FINANCIAL STATEMENTS

3. Segmental analysis

The following is an analysis of the Group's revenue and result by reportable segment, assets, liabilities and other information for 2013.

	Investment and advisory services €	Business of insurance €	Agency and brokerage services €	Property services €	Other €	Eliminations €	Group €
Year ended 31 December 2013							
Segment income							
Earned premiums, net of reinsurance	-	6,105,086	-	-	-	-	6,105,086
Commission and other fees receivable	843,410	-	2,107,350	-	-	(18,694)	2,932,066
Investment income	154,684	2,674,269	22,458	112,300	734,875	(161,200)	3,537,386
Net gains on investments at fair value through profit and loss	39,543	903,254	-	-	174,507	-	1,117,304
Total revenue	1,037,637	9,682,609	2,129,808	112,300	909,382	(179,894)	13,691,842
Revenue from external customers	798,622	6,794,205	1,999,696	112,300	-	-	9,704,823
Intersegment revenues	142,543	309,636	35,848	-	378,138	-	866,165
Segment expenses							
Net claims incurred	-	5,284,216	-	-	-	-	5,284,216
Net change in technical provisions	-	2,868,477	-	-	-	-	2,868,477
Net operating expenses	1,137,899	1,678,837	1,128,898	691,095	825,728	(122,400)	5,340,057
Net losses on investment property	-	35,774	-	3,138,601	-	-	3,174,375
Disposal of property held for development	-	2,773	-	-	106,777	-	109,550
Investment expenses	17,339	73,239	1,174	750,683	107,187	(799,548)	150,074
Total expenses	1,155,238	9,943,316	1,130,072	4,580,379	1,039,692	(921,948)	16,926,749

3. Segmental analysis (cont.)

	Investment and advisory services €	Business of insurance €	Agency and brokerage services €	Property services €	Other €	Eliminations €	Group €
Year ended 31 December 2013							
Segment profit/(loss)	(117,601)	(260,707)	999,736	(4,468,079)	(130,310)	742,054	(3,234,907)
Unallocated items							
Finance costs	-	-	-	-	-	-	(947,951)
Total unallocated items	-	-	-	-	-	-	(947,951)
Group loss							(4,182,858)
Tax expense							521,664
Loss after tax							(3,661,194)
Segment assets	415,829	75,229,336	2,811,073	8,055,254	17,049,643	(37,165,718)	66,395,417
Unallocated assets							24,186,233
							90,581,650
Segment liabilities	190,277	67,822,336	107,933	113,070	2,689,662	(26,736,854)	44,186,424
Unallocated liabilities							43,316,287
							87,502,711
Other segment items							
Impairment of receivables	-	40,245	-	-	-	-	
Capital expenditure	-	464	434	2,330	14,982		
Amortisation	774	10,521	-	-	49,197		
Depreciation	1,332	307,331	5,123	-	21,006		

NOTES TO THE FINANCIAL STATEMENTS

3. Segmental analysis (cont.)

The following is an analysis of the Group's revenue and result by reportable segment, assets, liabilities and other information for 2012.

	Investment and advisory services €	Business of insurance €	Agency and brokerage services €	Property services €	Other €	Eliminations €	Group €
Year ended 31							
December 2012							
Segment income							
Earned premiums, net of reinsurance	-	6,536,322	-	-	-	-	6,536,322
Commission and other fees receivable	984,517	-	2,176,803	18,331	-	(14,637)	3,165,014
Disposal of property held for development	-	28,767	-	-	-	-	28,767
Investment income	173,778	3,069,385	15,447	228,164	688,372	(387,358)	3,787,788
Net gains on investments at fair value through profit and loss	257,834	1,045,749	-	-	-	-	1,303,583
Unrealised gains on investment property	-	-	-	-	25,146	-	25,146
Total revenue	1,416,129	10,680,223	2,192,250	246,495	713,518	(401,995)	14,846,620
Revenue from external customers	962,379	7,142,174	2,144,165	228,164	-	-	10,476,882
Intersegment revenues	128,255	338,435	25,221	-	461,804	-	953,715
Segment expenses							
Net claims incurred	-	7,717,860	-	-	-	-	7,717,860
Net change in technical provisions	-	808,809	-	-	-	-	808,809
Net operating expenses	1,286,357	2,313,175	1,454,167	448,117	593,613	(148,854)	5,946,575
Net losses on investments at fair value through profit and loss	-	55,000	-	280,499	1,030,600	-	1,366,099
Unrealised losses on investment property	-	-	-	-	17,181	-	17,181
Investment expenses	39,176	61,651	2,884	829,856	99,080	(881,593)	151,054
Total expenses	1,325,533	10,956,495	1,457,051	1,558,472	1,740,474	(1,030,447)	16,007,578

3. Segmental analysis (cont.)

	Investment and advisory services €	Business of insurance €	Agency and brokerage services €	Property services €	Other €	Eliminations €	Group €
Year ended 31 December 2012							
Segment profit/(loss)	90,596	(276,272)	735,199	(1,311,977)	(1,026,956)	628,452	(1,160,958)
Unallocated items							
Finance costs	-	-	-	-	-	-	(958,922)
Impairment of goodwill	-	-	-	-	-	-	(107,717)
Total unallocated items	-	-	-	-	-	-	(1,066,639)
Group loss							(2,227,597)
Tax expense							(179,088)
Loss after tax							(2,406,685)
Segment assets	566,171	72,146,832	1,983,162	13,993,382	18,509,435	(41,373,477)	65,825,505
Unallocated assets							25,881,183
							91,706,688
Segment liabilities	621,571	63,858,859	237,563	1,697,691	1,349,720	(25,628,808)	42,136,596
Unallocated liabilities							43,119,975
							85,256,571
Other segment items							
Impairment of receivables	-	83,346	11,886	-	-	-	
Capital expenditure	-	35,184	-	-	-	-	
Amortisation	3,599	14,608	-	-	51,999	-	
Depreciation	1,485	304,578	5,205	-	18,058	-	

NOTES TO THE FINANCIAL STATEMENTS

3. Segmental analysis (cont.)

The Group's reportable segments under IFRS 8 are identified as follows:

- Investment and advisory services – the provision of services in terms of the Investment Services Act (Chap. 370);
- Business of insurance - to carry on long term business of insurance under the Insurance Business Act (Chap. 403);
- Agency and brokerage services - provision of agency or brokerage services for health or other general insurance in terms of the Insurance Intermediaries Act (Chap. 487) and money broking and trading in foreign exchange in terms of the Financial Institutions Act (Chap. 387);
- Property services – to handle property acquisitions, disposals and development projects both long and short term; and
- Other.

The other operating segment includes corporate expenses and other activities which are not reportable segments due to their immateriality. Certain expenses, finance costs and taxes are not allocated across the segments.

The accounting policies of the reportable segments are the same as the Group's accounting policies. Segment profit or loss represents the results generated by each segment without the allocation of certain finance costs, impairment of goodwill and taxation. This is the measure reported to the Group's chief executive officer for the purpose of resource allocation and assessment of segment performance.

The Group disposed of its insurance brokerage operations during the year and consequently discontinued this activity with effect from 1 October 2013.

All the Group's turnover is primarily generated in and from Malta. The above turnover includes inter segment revenues amounting to €866,165 (2012 - €953,715).

Segment assets consist primarily of investments, receivables, intangible assets, property, plant and equipment and operating cash. Segment liabilities comprise insurance technical provisions and other operating liabilities. Capital expenditure comprises additions to computer software and to property, plant and equipment. Unallocated assets comprise investments that are not allocated to policyholders, taxation and intra group receivables. Unallocated liabilities mainly comprise borrowings, taxation and intra group payables.

All non-current assets (other than financial instruments, deferred tax assets and rights under insurance contracts) are held in Malta with the exception of investment property located in Italy amounting to €5,387,539 (2012 - €7,787,539) and other countries amounting to €1,287,117 (2012 - €1,784,815).

4. Expenses by nature

	Group		Company	
	2013 €	2012 €	2013 €	2012 €
Staff cost (Note 5)	1,948,796	2,235,411	120,734	100,141
Commission and direct marketing costs	529,730	447,156	-	-
Amortisation of computer software (Note 11)	14,679	21,009	3,384	2,802
Depreciation of property, plant and machinery (Note 13)	334,415	329,326	21,006	18,058
Operating lease rentals payable	106,069	204,284	-	-
Amortisation of bond issue costs	49,197	49,197	49,197	49,197
Other provisions	357,724	446,000	-	-
Impairment of intercompany receivables	-	-	2,753,726	1,563,385
Impairment of investment in subsidiary	-	-	-	2,500,000
Other expenses	2,515,448	2,429,843	626,954	418,512
	<u>5,856,058</u>	<u>6,162,226</u>	<u>3,575,001</u>	<u>4,652,095</u>
Allocated as follows:				
Long term business technical account				
- claims incurred	156,260	189,030	-	-
- staff costs	581,743	742,111	-	-
- net operating expenses	1,332,555	1,400,442	-	-
Non-technical account				
- staff costs	1,367,053	1,493,300	120,734	100,141
- commission and direct marketing costs	171,950	176,635	-	-
- other provisions	357,724	446,000	-	-
- impairment of intercompany receivables	-	-	2,753,726	1,563,385
- impairment of investment in subsidiary	-	-	-	2,500,000
- other administrative expenses	1,888,773	1,714,708	700,541	488,569
	<u>5,856,058</u>	<u>6,162,226</u>	<u>3,575,001</u>	<u>4,652,095</u>

Actuarial valuation fees for the current financial year amounted to €87,045 (2012 - €115,322) for the Group.

Auditor's remuneration for the current financial year amounted to €122,800 (2012 - €122,800) for the Group and €60,800 (2012 - €60,800) for the Company. Other fees payable to the auditor comprise €8,000 (2012 - €8,000) for other assurance services, €10,030 (2012 - €10,030) for tax advisory service and €3,900 (2012 - €3,500) for other non-audit services.

Other provisions at 31 December 2013 represent the provision against a VAT receivable balance, the recoverability of which was uncertain at the end of the reporting period. Amounts included as other provisions in 2012 consisted of goodwill type payments made on an ex gratia basis in relation to an investment fund managed by it, which were settled during the current financial year.

NOTES TO THE FINANCIAL STATEMENTS

5. Staff costs

	Group		Company	
	2013 €	2012 €	2013 €	2012 €
<i>Staff costs:</i>				
Wages and salaries	1,832,960	2,108,271	1,832,960	2,108,271
Social security costs	115,836	127,140	115,836	127,140
	1,948,796	2,235,411	1,948,796	2,235,411
Recharged to group undertakings	-	-	(1,828,062)	(2,135,270)
	1,948,796	2,235,411	120,734	100,141

The average number of persons employed by both the Group and the Company during the year are analysed below:

	2013 Number	2012 Number
Managerial	13	18
Sales	5	5
Administrative	56	61
	74	84

The table above represents salaried staff and does not include self-employed Tied Insurance Intermediaries.

6. Investment return

	Group		Company	
	2013 €	2012 €	2013 €	2012 €
Investment income				
Rental income from investment property	501,219	633,837	-	-
Dividends received from investments at fair value through profit or loss	505,556	469,301	160,799	156,906
Dividends received from available - for-sale investments	84,838	62,454	-	-
Interest receivable from - investments at fair value through profit or loss	1,302,415	1,374,151	-	-
- held-to-maturity investments	277,589	308,123	-	-
- group undertakings	-	-	636,765	655,117
- other loans and receivables	106,729	165,979	2,196	1,982
Net gains on investment property	-	25,146	-	25,146
Gain on sale of property held for development	-	28,767	-	-
Net gains on financial investments at fair value through profit or loss	1,153,098	262,866	174,507	-
Gain on purchase of own credit	127,500	-	127,500	-
Other income	12,120	19,320	-	-
	<u>4,071,064</u>	<u>3,349,944</u>	<u>1,101,767</u>	<u>839,151</u>
Investment charges and expenses				
Net losses on financial investments at fair value through profit or loss	-	-	-	1,030,600
Net losses on sale of investment property	106,777	-	106,777	17,182
Net fair value losses on investment property	3,174,375	352,680	-	-
Loss on sale of property held for development	2,773	-	-	-
Investment management charges	30,723	45,838	1,842	1,543
Net exchange losses	51,516	33,233	39,113	29,872
Interest payable on:				
- Group undertakings	-	-	192,395	125,649
- Interest-bearing borrowings	963,340	983,459	947,951	958,922
Amortisation charge on held-to-maturity investments	18,631	17,909	-	-
	<u>4,348,135</u>	<u>1,433,119</u>	<u>1,288,078</u>	<u>2,163,768</u>
Total investment return/(loss)	<u>(277,071)</u>	<u>1,916,825</u>	<u>(186,311)</u>	<u>(1,324,617)</u>
Allocated as follows:				
Long term business technical account	2,724,315	2,956,594	-	-
Statement of comprehensive income	(3,001,386)	(1,039,769)	(186,311)	(1,324,617)
	<u>(277,071)</u>	<u>1,916,825</u>	<u>(186,311)</u>	<u>(1,324,617)</u>

NOTES TO THE FINANCIAL STATEMENTS

7. Income tax

	Group		Company	
	2013 €	2012 €	2013 €	2012 €
Current tax (credit)/charge	(57,986)	(3,540)	(4,024)	48,326
Deferred tax credit (Note 12)	(720,993)	(36,526)	(17,635)	(16,780)
Tax relating to value of in-force business	257,315	219,154	-	-
Tax (credit)/charge	(521,664)	179,088	(21,659)	31,546

The tax on the Group's and the Company's profit before tax differs from the theoretical amount that would arise using the basic tax rate as follows:

	Group		Company	
	2013 €	2012 €	2013 €	2012 €
Loss before tax	(4,182,858)	(2,227,597)	(3,761,312)	(5,976,712)
Tax on loss at 35%	(1,464,000)	(779,659)	(1,316,459)	(2,091,849)
<i>Tax effect of:</i>				
Non-deductible expenditure	1,144,347	1,493,596	401,296	623,673
Impairment on investment in subsidiary	-	-	-	875,000
Impairment of intercompany receivables	-	-	963,804	547,185
Exempt income and income subject to a reduced rate of tax	(24,490)	-	(6,702)	-
Deferred tax asset not recognised	(223,925)	(213,880)	-	-
Effect of deferred tax asset not recognised in prior years	-	(403,235)	-	-
Impairment of goodwill	-	37,701	-	-
Utilisation of tax losses brought forward	(18,902)	-	-	-
Other differences	65,306	44,565	(63,598)	77,537
Tax (credit)/charge	(521,664)	179,088	(21,659)	31,546

8. Directors' emoluments

	Group		Company	
	2013 €	2012 €	2013 €	2012 €
Fees	307,292	300,504	307,292	300,504
Salaries	3,750	57,880	3,750	57,880
	<u>311,042</u>	<u>358,384</u>	<u>311,042</u>	<u>358,384</u>
Recharged to group undertakings	-	-	(116,204)	(266,134)
	<u><u>311,042</u></u>	<u><u>358,384</u></u>	<u><u>194,838</u></u>	<u><u>92,250</u></u>

The directors are entitled to participate in a health insurance scheme subsidised by the Group.

The above information for the Company for 2013 and 2012 includes salaries and emoluments amounting to €116,204 (2012 - €266,134) that were recharged to group undertakings.

The charge for professional indemnity insurance acquired on behalf of the Directors and Officers of the Group amounted to €115,602 (2012 - €126,225). These amounts are included with professional fees.

9. Loss per share

Loss per share is based on the net loss for the year divided by the weighted average number of ordinary shares in issue during the year.

	Group	
	2013 €	2012 €
Net loss attributable to shareholders	(3,661,194)	(2,406,685)
Weighted average number of ordinary shares in issue	13,207,548	13,207,548
Loss per share (cents)	<u><u>(27c7)</u></u>	<u><u>(18c2)</u></u>

There is no difference between basic and diluted earnings per share as the Company has no potential dilutive ordinary shares.

10. Dividends

The Directors do not recommend the payment of a dividend for 2013 as the Company had no distributable reserves at the end of the reporting period. No dividend was paid in 2012.

NOTES TO THE FINANCIAL STATEMENTS

11. Intangible assets

Group	Goodwill €	Value of in-force business €	Computer Software €	Total €
At 1 January 2012				
Cost or valuation	419,258	2,858,000	538,581	3,815,839
Accumulated amortisation	-	-	(510,884)	(510,884)
Carrying amount	<u>419,258</u>	<u>2,858,000</u>	<u>27,697</u>	<u>3,304,955</u>
Year ended 31 December 2012				
Opening carrying amount	419,258	2,858,000	27,697	3,304,955
Additions	-	-	26,837	26,837
Increment in value in force business	-	407,000	-	407,000
Amortisation charge	-	-	(21,009)	(21,009)
Impairment charge	(107,717)	-	-	(107,717)
Closing carrying amount	<u>311,541</u>	<u>3,265,000</u>	<u>33,525</u>	<u>3,610,066</u>
At 1 January 2013				
Cost or valuation	311,541	3,265,000	565,418	4,141,959
Accumulated amortisation	-	-	(531,893)	(531,893)
Carrying amount	<u>311,541</u>	<u>3,265,000</u>	<u>33,525</u>	<u>3,610,066</u>
Year ended 31 December 2013				
Opening carrying amount	311,541	3,265,000	33,525	3,610,066
Additions	-	-	959,521	959,521
Increment in value in force business	-	477,871	-	477,871
Amortisation charge	-	-	(14,679)	(14,679)
Closing carrying amount	<u>311,541</u>	<u>3,742,871</u>	<u>978,367</u>	<u>5,032,779</u>
At 31 December 2013				
Cost or valuation	311,541	3,742,871	1,524,939	5,579,351
Accumulated amortisation	-	-	(546,572)	(546,572)
Carrying amount	<u>311,541</u>	<u>3,742,871</u>	<u>978,367</u>	<u>5,032,779</u>

Amortisation of computer software amounting to €14,679 (2012 - €21,009) is included in administrative expenses (Note 4).

Impairment tests for goodwill

The goodwill arising on consolidation relates to the merger by acquisition of the local operations of BAI Co (Mtius) Ltd in 2004.

In part, goodwill relates to synergies and specific investment opportunities which were created as a result of the merger. These elements of goodwill are not expected to have an indefinite life. The significance and measurability of business synergies is diluted as a business evolves. The remaining goodwill on this component was written-off in the prior year.

The goodwill component at the end of the reporting period relates to the Group's health insurance agency that was acquired as a result of the merger. An impairment assessment was carried out in which the recoverable amount of the goodwill was determined based on its value in use. The value in use was determined by estimating the discounted future cash flows the Group expects to derive from this component over 10 years. Projected cash flows assumed an average growth rate of 8% per

11. Intangible assets (cont.)

annum and were stressed by 50%. A discount rate of 8% and a capitalisation rate of 10% were applied to determine value in use. From such assessment there was no indication of impairment on the remaining goodwill.

Value of in-force business – assumptions, changes in assumptions and sensitivity

The value of in-force business (“VOIFB”) represents the net present value of projected future transfers to Shareholders from policies in force at the year-end, after making provision for taxation. The value of in-force business is determined by the Directors on an annual basis, based on the advice of the approved actuary.

The assumption parameters of the valuation are based on a combination of the Group’s experience and market data. Due to the long-term nature of the underlining business, the cash flow projection period for each policy is set to its maturity date. The valuation is based on a discount rate of 5.95% and a growth rate of 4.9% to 5% depending on the type of policy.

The valuation assumes a margin of 1.05% (2012 - 1%) between the weighted average projected investment return and the discount factor applied. The calculation also assumes lapse rates varying from 5% to 15%, and expenses are implicitly inflated.

Sensitivity of the main assumptions underlying the valuation is applied as follows:

- a 10% increase in the assumption for policy maintenance expenses reduces the VOIFB by €205,000 (2012 - €140,000);
- a decrease in the projected investment return by 10% reduces the VOIFB by €695,000 (2012 - €716,000); and
- an increase in the discount factor by 10% reduces the VOIFB by €194,000 (2012 - €102,000).

The above sensitivity analysis is based on a change in an assumption while holding all other assumptions constant.

NOTES TO THE FINANCIAL STATEMENTS

11. Intangible assets (cont.)

Company	Computer Software €
At 1 January 2012	
Cost	8,390
Accumulated amortisation	(1,678)
Carrying amount	<u>6,712</u>
Year ended 31 December 2012	
Opening carrying amount	6,712
Additions	5,582
Amortisation charge	(2,802)
Closing carrying amount	<u>9,492</u>
At 31 December 2012	
Cost	13,972
Accumulated amortisation	(4,480)
Carrying amount	<u>9,492</u>
At 1 January 2013	
Cost	13,972
Accumulated amortisation	(4,480)
Carrying amount	<u>9,492</u>
Year ended 31 December 2013	
Opening carrying amount	9,492
Additions	2,950
Amortisation charge	(3,384)
Closing carrying amount	<u>9,058</u>
At 31 December 2013	
Cost	16,922
Accumulated amortisation	(7,864)
Carrying amount	<u>9,058</u>

12. Deferred tax

Deferred taxes are calculated on temporary differences under the balance sheet liability method using a principal tax rate ranging between 12% and 35% (2012 - 12% and 35%). In particular temporary differences on investment properties situated in Malta that have been owned by the Group for more than twelve years are calculated under the liability method using a principal tax rate of 12% (2012 - 12%) of the carrying amount. Deferred tax on temporary differences on investment properties situated outside Malta has been calculated based on tax rates that have been enacted or substantively enacted at the end of the reporting period.

12. Deferred tax (cont.)

The movement on the deferred tax account is as follows:

	Group		Company	
	2013 €	2012 €	2013 €	2012 €
Year ended 31 December				
At beginning of year	(2,268,767)	(2,305,293)	(59,835)	(76,615)
Credited to profit and loss account (Note 7)	720,993	36,526	17,635	16,780
At end of year	<u>(1,547,774)</u>	<u>(2,268,767)</u>	<u>(42,200)</u>	<u>(59,835)</u>

Deferred taxation at the year-end is in respect of the following temporary differences:

	Group		Company	
	2013 €	2012 €	2013 €	2012 €
<i>Arising on:</i>				
Accelerated tax depreciation	518	625	-	-
Unabsorbed tax credits	843,026	493,608	-	-
Capitalisation of bond issue costs	(42,200)	(59,835)	(42,200)	(59,835)
Fair value adjustments	(2,349,118)	(2,703,165)	-	-
	<u>(1,547,774)</u>	<u>(2,268,767)</u>	<u>(42,200)</u>	<u>(59,835)</u>

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to set off a current tax asset against a current tax liability and the deferred tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities which intend either to settle current tax liabilities and assets on a net basis, or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered. The following amounts, determined after appropriate offsetting, are shown in the statement of financial position:

	Group		Company	
	2013 €	2012 €	2013 €	2012 €
Deferred tax asset	67,803	82,548	-	-
Deferred tax liability	(1,615,577)	(2,351,315)	(42,200)	(59,835)
	<u>(1,547,774)</u>	<u>(2,268,767)</u>	<u>(42,200)</u>	<u>(59,835)</u>

The Directors consider that the above temporary differences are substantially non-current in nature.

The deferred tax asset has been recognised to the extent that realisation of the related tax benefit through future taxable income is probable. In making this assessment the Directors have taken into account projected taxable income based on approved budgets as well as the nature of the temporary differences giving rise to the deferred tax asset. As at 31 December 2013, the Group had deductible temporary differences of €192,332 (2012 - €146,229), unused tax credits of €1,031,538 (2012 - €965,091) and unused tax losses of €657,924 (2012 - €954,284) for which no deferred tax asset is recognised in the statement of financial position.

NOTES TO THE FINANCIAL STATEMENTS

13. Property, plant and equipment

	Land and buildings €	Office furniture, fittings and equipment €	Motor vehicles €	Total €
At 1 January 2012				
Cost	2,991,314	2,225,893	192,856	5,410,063
Accumulated depreciation	(235,525)	(1,036,911)	(170,955)	(1,443,391)
Carrying amount	<u>2,755,789</u>	<u>1,188,982</u>	<u>21,901</u>	<u>3,966,672</u>
Year ended 31 December 2012				
Opening carrying amount	2,755,789	1,188,982	21,901	3,966,672
Additions	13,530	70,762	-	84,292
Transferred from investment property (Note 14)	48,590	-	-	48,590
Disposals	-	(5,172)	-	(5,172)
Fixed asset write-off	-	(107)	-	(107)
Depreciation charge	(26,782)	(295,224)	(7,320)	(329,326)
Accumulated depreciation released on disposal	-	3,810	-	3,810
Accumulated depreciation released on fixed asset write-off	-	107	-	107
Closing carrying amount	<u>2,791,127</u>	<u>963,158</u>	<u>14,581</u>	<u>3,768,866</u>
At 1 January 2013				
Cost	3,053,434	2,291,376	192,856	5,537,666
Accumulated depreciation	(262,307)	(1,328,218)	(178,275)	(1,768,800)
Carrying amount	<u>2,791,127</u>	<u>963,158</u>	<u>14,581</u>	<u>3,768,866</u>
Year ended 31 December 2013				
Opening carrying amount	2,791,127	963,158	14,581	3,768,866
Additions	-	15,505	-	15,505
Transferred to investment property (Note 14)	(330,199)	-	-	(330,199)
Fixed asset write-off	-	(3,991)	-	(3,991)
Depreciation charge	(26,709)	(293,125)	(14,581)	(334,415)
Closing carrying amount	<u>2,434,219</u>	<u>681,547</u>	<u>-</u>	<u>3,115,766</u>
At 31 December 2013				
Cost	2,723,235	2,302,890	192,856	5,218,981
Accumulated depreciation	(289,016)	(1,621,343)	(192,856)	(2,103,215)
Carrying amount	<u>2,434,219</u>	<u>681,547</u>	<u>-</u>	<u>3,115,766</u>

13. Property, plant and equipment (cont.)

Company	Office furniture, fittings and equipment €
At 1 January 2012	
Cost	29,055
Accumulated depreciation	(5,811)
Carrying amount	<u>23,244</u>
Year ended 31 December 2012	
Opening carrying amount	23,244
Additions	60,990
Depreciation charge	(18,058)
Closing carrying amount	<u>66,176</u>
At 1 January 2013	
Cost	90,045
Accumulated depreciation	(23,869)
Carrying amount	<u>66,176</u>
Year ended 31 December 2013	
Opening carrying amount	66,176
Additions	14,982
Depreciation charge	(21,006)
Closing carrying amount	<u>60,152</u>
At 31 December 2013	
Cost	105,027
Accumulated depreciation	(44,875)
Carrying amount	<u>60,152</u>

NOTES TO THE FINANCIAL STATEMENTS

14. Investment property

	Group		Company	
	2013 €	2012 €	2013 €	2012 €
Year ended 31 December				
At beginning of year	23,833,231	24,226,776	491,725	508,906
Additions	2,332	7,725	-	-
Property reclassified from/(to) property, plant and equipment (Note 13)	330,199	(48,590)	-	-
Property reclassified to non-current assets held-for-sale	(180,000)	-	-	-
Fair value losses	(3,174,375)	(352,680)	-	(17,181)
Disposals	(491,725)	-	(491,725)	-
At end of year	<u>20,319,662</u>	<u>23,833,231</u>	<u>-</u>	<u>491,725</u>
At 31 December				
Cost	17,820,578	18,159,772	-	508,906
Accumulated fair value gains/(losses)	2,499,084	5,673,459	-	(17,181)
Net book amount	<u>20,319,662</u>	<u>23,833,231</u>	<u>-</u>	<u>491,725</u>

The additions to investment properties in 2013 related to additional costs incurred on properties held by the Group.

The Group has reclassified an investment property which has a book value of €180,000 to non-current assets held-for-sale in the statement of financial position.

In estimating the fair value of the properties, the highest and best use of the properties is their current use.

In accordance with the Group's accounting policy, the valuation of investment properties is assessed by the Board of Directors at the end of every reporting period.

Details about the Group's investment properties, including those classified as non-current assets held-for-sale, and information about the fair value hierarchy at 31 December 2013 are as follows:

Fair value measurement at end of the reporting period using:

	Level 1 €	Level 2 €	Level 3 €	Total €
2013				
<i>Investment property:</i>				
Local property	-	-	13,645,008	13,645,008
Foreign property	-	-	6,674,654	6,674,654
<i>Non-current assets held-for-sale:</i>				
Local property	-	-	180,000	180,000
Total	<u>-</u>	<u>-</u>	<u>20,499,662</u>	<u>20,499,662</u>

14. Investment property (cont.)

With the exception of the Rome property, fair value in relation to all investment properties was determined on the basis of market value by reference to recent valuations obtained from independent qualified valuers.

The basis of valuation adopted by the independent qualified valuers is the 'Open Market Value' which gives an opinion of the best price at which the sale of the property would be completed unconditionally, for cash consideration, by a willing seller, assuming there had been a reasonable period for the proper marketing of the property, and for the agreement of the price and terms for the completion of the sale. The fair value of the investment properties was calculated with reference to the market price per square meter of comparable land and buildings with a similar structure in terms of age, size and location and adjusted to reflect the particular conditions, including building permit limitations of these properties. A haircut of up to 25% on the unadjusted fair value was taken on these properties which was based on the valuation expert's professional judgment and experience. An increase in the haircut applied will result in a lower fair value.

The Group's investment property portfolio includes a property of an exceptional nature - a Baronial castle situated outside Rome ("the Rome property"), which accounts for over 6% of the Group's total assets. The specialised nature of this property and the limited market information of similar properties make such an assessment particularly judgmental. During 2011 the property was put on the market for sale and the Group engaged two reputable international real estate agencies to market the property and identify potential buyers. The carrying value at 31 December 2013 was adjusted to reflect the expected additional time required to sell this property by discounting the expected cashflows from the future sale of the property to present value using a discount rate of 6.8% over an estimated period of 5 years. An increase in the discount rate applied and/or the estimated period to sell will result in a lower fair value. The Directors will continue to closely monitor any activity in respect of the sale of the property and reflect any changes in the carrying value based on additional information obtained from this process. Although the book value at year-end is a best estimate of the property's fair value based on the information currently available and taking account of advice received from experts within the market, the final selling price, and the actual time to realisation may be materially different from its carrying amount at 31 December 2013. The Directors are of the view that the carrying value is the best estimation of the fair value of the property as at the end of the reporting period but remain cognisant of the fact that given the nature of this property its fair value is highly sensitive to the demand and offers in a very niche market.

Details about the Group's investment properties classified as Level 3 at 31 December 2013 are as follows:

	Local property €	Foreign property €	Total €
Year ended 31 December 2013			
At beginning of year	14,260,878	9,572,353	23,833,231
Additions	2,332	-	2,332
Property reclassified from property plant and equipment	330,199	-	330,199
Property reclassified to non-current assets held-for-sale	(180,000)	-	(180,000)
Fair value losses	(768,402)	(2,405,973)	(3,174,375)
Disposals	-	(491,725)	(491,725)
At end of year	<u>13,645,007</u>	<u>6,674,655</u>	<u>20,319,662</u>

NOTES TO THE FINANCIAL STATEMENTS

15. Investment in group undertakings

	2013 €	2012 €
Opening cost and net book amount	6,451,553	8,951,553
Impairment charge	-	(2,500,000)
Closing net book amount	6,451,553	6,451,553

During the period, the Company carried out a review of the recoverable amount of its investment in group undertakings in view of the losses incurred by group undertakings during the financial year. No impairment loss was recognised during 2013 (2012 - €2,500,000).

The recoverable amount of the relevant asset has been determined by reference to either the fair value less costs to sell or the value in use of the group undertakings.

The principal group undertakings at 31 December are shown below:

Group undertakings	Registered Office	Class of shares held	Percentage of shares held	
			2013	2012
Brammer Limited	City of Sofia, Region of Mladost H.E. "Mladost" Bl. 434 Floor 5 App 114 Bulgaria	Ordinary shares	100%	100%
Central Landmark Development Limited	Testaferrata Street, Ta' Xbiex Malta	Ordinary shares	100%	100%
Global Estates Limited	Testaferrata Street, Ta' Xbiex Malta	Ordinary 'A' shares	100%	100%
Global Properties Limited (MEĐUNARODNE NEKRETNINE d.o.o.)	26/A/3 Gunduliceva, Split Croatia	Ordinary shares	100%	100%
GlobalCapital Financial * Management Limited	Testaferrata Street, Ta' Xbiex Malta	Ordinary shares	100%	100%
GlobalCapital Health * Insurance Agency Limited	Testaferrata Street, Ta' Xbiex Malta	Ordinary 'A' shares	100%	100%
GlobalCapital Holdings Limited	Testaferrata Street, Ta' Xbiex Malta	Ordinary shares	100%	100%
GlobalCapital Insurance * Brokers Limited	Testaferrata Street, Ta' Xbiex Malta	Ordinary shares	100%	100%
GlobalCapital Life * Insurance Limited	Testaferrata Street, Ta' Xbiex Malta	Ordinary shares	100%	100%
Quadrant Italia S.R.L.	Via Bruxelles 34 Cap 00100 Rome RM Italy	Ordinary shares.	100%	100%

* The distribution of dividends by these subsidiary undertakings is restricted by the solvency requirements of relevant legislation, mainly the Insurance Business Act (Chap. 403), the Insurance Intermediaries Act (Chap. 487) and the Investment Services Act (Chap. 370).

16. Other investments

The Group's and Company's other investments are summarised by measurement category in the table below:

	Group		Company	
	2013 €	2012 €	2013 €	2012 €
Fair value through profit and loss	36,815,511	37,380,323	2,590,605	2,855,058
Available-for-sale investments	1,688,146	1,398,130	-	-
Held-to-maturity investments	8,091,077	8,109,665	-	-
Loans and receivables	1,734,350	2,770,307	6,971,815	8,770,093
Total investments	48,329,084	49,658,425	9,562,420	11,625,151

Included in the Group total investments are €2,471,704 of assets held to cover linked liabilities (2012 - €2,440,144). These relate to collective investment schemes which are classified as investments at fair value through profit or loss as described in accounting policy number 13.

(a) Investments at fair value through profit or loss

	Group		Company	
	2013 €	2012 €	2013 €	2012 €
Equity securities and collective investments schemes:				
- listed shares	9,020,547	8,226,905	2,590,605	2,434,618
- collective investment schemes	3,347,230	3,276,020	-	-
	12,367,777	11,502,925	2,590,605	2,434,618
Debt securities				
- listed	24,447,734	25,877,398	-	420,440
Total investments at fair value through profit or loss	36,815,511	37,380,323	2,590,605	2,855,058

Maturity of debt securities classified as fair value through profit or loss.

	Group		Company	
	2013 €	2012 €	2013 €	2012 €
Within 1 year	1,689,617	1,016,109	-	-
Between 1 and 2 years	1,166,015	2,257,874	-	-
Between 2 and 5 years	5,126,438	2,752,247	-	-
Over 5 years	16,465,663	19,851,168	-	420,440
	24,447,733	25,877,398	-	420,440
Weighted average effective interest rate at 31 December	5%	5%	-	5%

NOTES TO THE FINANCIAL STATEMENTS

16. Other investments (cont.)

Group investments amounting to €716,306 (2012 - €1,899,581) were pledged in favour of third parties at the financial year-end.

The movements in investments classified at fair value through profit or loss are summarised as follows:

	Group		Company	
	2013 €	2012 €	2013 €	2012 €
Year ended 31 December				
At beginning of year	37,380,323	37,406,648	2,855,058	3,481,658
Additions	1,613,869	1,427,661	-	404,000
Disposals (sale and redemption)	(3,348,470)	(1,951,322)	(404,000)	-
Net fair value gains/(losses)	1,169,789	497,336	139,547	(1,030,600)
At end of year	<u>36,815,511</u>	<u>37,380,323</u>	<u>2,590,605</u>	<u>2,855,058</u>
At 31 December				
Cost	35,645,722	36,882,987	3,817,296	4,221,296
Accumulated fair value gains/(losses)	1,169,789	497,336	(1,226,691)	(1,366,238)
Carrying amount	<u>36,815,511</u>	<u>37,380,323</u>	<u>2,590,605</u>	<u>2,855,058</u>

(b) Held-to-maturity investments

	2013 €	2012 €
Group		
Debt securities		
Government bonds	5,317,423	5,327,046
Listed corporate bonds	2,773,654	2,782,619
	<u>8,091,077</u>	<u>8,109,665</u>

Maturity of debt securities classified as held-to-maturity.

	2013 €	2012 €
Between 1 and 2 years	730,670	-
Between 2 and 5 years	1,337,482	1,864,827
Over 5 years	6,022,925	6,244,838
	<u>8,091,077</u>	<u>8,109,665</u>
Weighted average effective interest rate at the balance sheet date	<u>5%</u>	<u>5%</u>

16. Other investments (cont.)

The movements in investments classified as held-to-maturity are summarised as follows:

	2013 €	2012 €
Year ended 31 December		
At beginning of year	8,109,665	8,127,571
Amortised cost	(18,588)	(17,906)
At end of year	<u>8,091,077</u>	<u>8,109,665</u>
At 31 December		
Cost	8,146,755	8,146,755
Accumulated amortisation	(55,678)	(37,090)
Carrying amount	<u>8,091,077</u>	<u>8,109,665</u>

(c) Available-for-sale investments

	2013 €	2012 €
Equity securities:		
- listed shares	<u>1,688,146</u>	<u>1,398,130</u>

The movements in investments classified as available-for-sale are summarised as follows:

	2013 €	2012 €
Year ended 31 December		
At beginning of year	1,398,130	1,400,249
Net fair value gains/(losses)	290,016	(2,119)
At end of year	<u>1,688,146</u>	<u>1,398,130</u>
At 31 December		
Cost	1,365,422	1,365,422
Accumulated fair value gains	322,724	32,708
Carrying amount	<u>1,688,146</u>	<u>1,398,130</u>

(d) Loans and receivables

	Group		Company	
	2013 €	2012 €	2013 €	2012 €
Loans to group undertakings	-	-	6,971,815	8,770,093
Loans secured on policies	134,350	143,707	-	-
Term deposits held for investment purposes	1,600,000	2,626,600	-	-
	<u>1,734,350</u>	<u>2,770,307</u>	<u>6,971,815</u>	<u>8,770,093</u>

NOTES TO THE FINANCIAL STATEMENTS

16. Other investments (cont.)

Group

Loans secured on policies are substantially non-current in nature. They are charged interest at the rate of 8% (2012 - 8%) per annum.

The term deposits mature within 3 to 7 months from the end of the reporting period and have an effective interest rate of 3.45% per annum (2012 - 3.75%).

Company

Loans to group undertakings are unsecured, bear interest of 5.6% per annum (2012 - 6.5%) and are repayable on demand but are not expected to be realised within twelve months after the end of the reporting period.

The provision for impairment of loans to group undertakings amounted to €4,317,111 (2012 - €1,563,385). This was determined following an assessment by the Company of the ability of the group undertakings to fulfil their obligations.

17. Technical provisions – insurance contracts and investment contracts

	2013 €	2012 €
Insurance contracts (net of reinsurance)	41,058,884	37,547,675
Investment contracts with DPF	19,448,328	20,402,739
	<u>60,507,212</u>	<u>57,950,414</u>
Investment contracts without DPF	2,762,175	2,440,144
Total technical provisions	<u>63,269,387</u>	<u>60,390,558</u>

The movements in technical provisions relating to insurance contracts and investment contracts with DPF net of reinsurance are analysed below:

	Insurance contracts €	Investment contracts with DPF €	Investment contracts without DPF €	Total €
Year ended 31 December 2012				
At beginning of year	33,546,875	23,581,031	2,576,454	59,704,360
Charged to technical account				
- change in the provision for claims	(2,369)	16,068	-	13,699
- change in other technical provisions	4,003,169	(3,194,360)	(136,310)	672,499
At end of year	<u>37,547,675</u>	<u>20,402,739</u>	<u>2,440,144</u>	<u>60,390,558</u>
Year ended 31 December 2013				
At beginning of year	37,547,675	20,402,739	2,440,144	60,390,558
Charged to technical account				
- change in the provision for claims	8,037	2,315	-	10,352
- change in other technical provisions	3,503,172	(956,726)	322,031	2,868,477
At end of year	<u>41,058,884</u>	<u>19,448,328</u>	<u>2,762,175</u>	<u>63,269,387</u>

17. Technical provisions – insurance contracts and investment contracts (cont.)

Insurance contracts are further analysed as follows:

	2013 €	2012 €
Gross technical provisions - insurance contracts		
<i>Short term insurance contracts</i>		
claims outstanding	43,829	46,069
other provisions	173,382	136,424
<i>Long term insurance contracts</i>		
claims outstanding	218,438	185,271
long term business provision	42,702,603	38,763,632
	<u>43,138,252</u>	<u>39,131,396</u>
Reinsurers' share of technical provisions - insurance contracts		
<i>Short term insurance contracts</i>		
claims outstanding	(23,526)	(25,094)
other provisions	(81,595)	(60,963)
<i>Long term insurance contracts</i>		
claims outstanding	(75,722)	(51,264)
long term business provision	(1,898,525)	(1,446,400)
	<u>(2,079,368)</u>	<u>(1,583,721)</u>
Net technical provisions - insurance contracts		
<i>Short term insurance contracts</i>		
claims outstanding	20,303	20,975
other provisions	91,787	75,461
<i>Long term insurance contracts</i>		
claims outstanding	142,716	134,007
long term business provision	40,804,078	37,317,232
	<u>41,058,884</u>	<u>37,547,675</u>

Long term contracts – assumptions, changes in assumptions and sensitivity

(a) Assumptions

For long term contracts, estimates are determined by reference to expected future deaths, investment return and policy maintenance expenses. Mortality estimates are based on standard mortality tables that reflect recent historical mortality experience, adjusted where appropriate to reflect the Company's own experience. A weighted average rate of investment return is applied in accordance with the Insurance Business (Insurers' Assets and Liabilities) Regulations, 2007, reflecting current investment yields, adjusted by a margin of contingency. Allowance is made for policy maintenance expenses at a rate determined by reference to the insurance Company's cost base. The calculation assumes the continuation of existing tax legislation and rates.

(b) Changes in assumptions

During the year, there were no changes in mortality assumptions for permanent assurance, interest-sensitive and unit linked business.

Sensitivity analysis

The following table presents the sensitivity of the value of liabilities variable that will trigger an adjustment and the liability disclosed in this note to movements in the assumptions used in the estimation of liabilities for long term contracts. The table below indicates the level of the respective adjustment that would be required.

NOTES TO THE FINANCIAL STATEMENTS

17. Technical provisions – insurance contracts and investment contracts (cont.)

	Increase in liability	
	2013	2012
	€	€
10% loading applied to mortality assumptions	493,418	157,721
Lowering of investment return by 25 basis points	1,158,614	1,139,517
	<u>1,651,032</u>	<u>1,297,238</u>

The above analysis is based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated.

18. Property held for development

	Group	
	2013	2012
	€	€
At cost		
Year ended 31 December		
At beginning of year	1,242,797	1,455,048
Additions	-	1,114
Disposals	(494,256)	(213,365)
At end of year	<u>748,541</u>	<u>1,242,797</u>

19. Trade and other receivables

	Group		Company	
	2013	2012	2013	2012
	€	€	€	€
Trade receivables - third parties	1,271,506	1,127,364	-	-
Less: impairment of receivables	(145,942)	(105,697)	-	-
Trade receivables - net	<u>1,125,564</u>	<u>1,021,667</u>	-	-
<i>Other loans and receivables:</i>				
receivables from group undertakings	-	-	-	23,195
receivables from related parties	190,423	91,829	-	29,794
other taxation receivable	-	370,925	-	-
prepayments	418,861	471,700	6,951	19,720
accrued investment income	576,497	728,133	-	-
other receivables	266,744	625,074	106,281	50,783
	<u>2,578,089</u>	<u>3,309,328</u>	<u>113,232</u>	<u>123,492</u>

19. Trade and other receivables (cont.)

Movement in the Group provision for impairment of trade receivables is as follows:

	Group	
	2013	2012
	€	€
Year ended 31 December		
At the beginning of year	105,697	22,351
Increase in provision	40,245	83,346
At end of year	<u>145,942</u>	<u>105,697</u>

The movement in the provision for impairment of trade receivables is included in 'administrative expenses' in the statement of comprehensive income. Amounts charged to the allowance account are generally written off when there is no expectation of recovering additional cash. The Group holds a bank guarantee of €4,000 as collateral in respect of receivables (2012 - €4,000). No trade receivables were written off as bad debts in 2013 and 2012.

As at 31 December 2013, trade receivables amounting to €370,025 (2012 - €266,129) were fully performing and trade receivables amounting to €881,821 (2012 - €755,538) were past due but not impaired. These dues related to a number of independent parties for whom there is no recent history of default. The ageing analysis of the trade receivables that are past due but not impaired is as follows:

	2013	2012
	€	€
Between 3 to 6 months	180,331	225,552
More than 6 months	701,490	529,986
	<u>881,821</u>	<u>755,538</u>

There are no other material past due amounts in trade and other receivables.

Other receivables include cash amounting to €105,311 held with the Law Courts for precautionary garnishee orders in connection with claims against the Group.

Amounts owed by other related parties are unsecured and interest free. Amounts owed by group undertakings are unsecured and bear interest of 5.6% per annum (2012 - 6.5%). These balances are payable on demand.

Interest-bearing automatic premium loans are classified as loans and receivables in Note 16 to the financial statements.

All of the above amounts are current in nature.

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20. Share capital

	Company	
	2013	2012
	€	€
Authorised		
30,000,000 ordinary shares of €0.291172 each	8,735,160	8,735,160
Issued and fully paid		
13,207,548 ordinary shares of €0.291172 each	3,845,668	3,845,668

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern, in order to provide returns for shareholders and benefits for other stakeholders, and to maintain an optimal capital structure to reduce the cost of capital. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, issue new shares or additional debt or sell assets to reduce debt.

The Directors consider that capital management is of particular relevance in the areas of the Group that are subject to regulatory supervision. GlobalCapital Life Insurance Limited, which is authorised by the Malta Financial Services Authority to carry out long term business of insurance, is required to hold regulatory capital to support its long term insurance business as determined in accordance with the Insurance Business (Assets and Liabilities) Regulations. The capital of GlobalCapital Financial Management Limited is regulated by rules issued under the Investment Services Act and by the Financial Institutions Act. The capital of GlobalCapital Insurance Brokers Limited and GlobalCapital Health Insurance Agency Limited is regulated by rules issued under the Insurance Intermediaries Act.

The above regulations set out the required minimum capital that must be maintained at all times throughout the year. Each company monitors capital on a regular basis at least once a month through detailed reports compiled with management accounts. Such reports are circulated to senior management. Any transactions that may potentially affect a company's regulatory position are immediately reported to the Directors for resolution prior to notifying the Malta Financial Services Authority.

The table below summarises the minimum own funds required across the Group's regulated subsidiaries and the regulatory capital held against each of them. Non-regulated entities are financed by items presented within equity in the statement of financial position and long-term borrowings.

	2013	2013	2012	2012
	Minimum Own Fund Requirements	Actual Own Funds	Minimum Own Fund Requirements	Actual Own Funds
	€	€	€	€
GlobalCapital Health Insurance Agency Limited	318,687	2,500,165	325,817	1,547,404
GlobalCapital Insurance Brokers Limited	58,234	142,922	58,234	85,675
GlobalCapital Life Insurance Limited	3,700,000	12,790,961	3,700,000	12,528,687
GlobalCapital Financial Management Limited	1,238,548	1,744,557	1,702,866	2,765,328

At both year-ends, all subsidiaries subject to regulatory supervision satisfied minimum prudential capital requirements. The current year amounts are, in general, estimates that are updated if necessary once statutory submissions are made to the Malta Financial Services Authority.

GlobalCapital Life Insurance Limited's margin of solvency stood at 1.58 times at 31 December 2013 (2012 - 1.54 times cover). The current year amount is an estimate that is updated if necessary once statutory submissions are made to the Malta Financial Services Authority.

In 2012 the Group made a capital injection of €50,000 in GlobalCapital Insurance Brokers Limited. The group's equity interest in these components remained unchanged following these transactions.

20. Share capital (cont.)

In 2006, the Group also raised capital through the issue for subscription to the general public of €17,000,000 bonds, carrying a rate of interest of 5.6% per annum (note 23), of which €500,000 were purchased back during the year under review. Such issue was raised for the general financing requirements of the Group and proceeds have been invested in a number of assets, in line with the strategic requirements of the Group. The conditions outlined in the offering document to the issue contain restrictions as to the amount of secured borrowing which can be entered into by the Group. Management monitors such requirement on a regular basis, at least once a month, to ensure ongoing compliance with these requirements. As at the date of this report, according to management's best estimates, the Group had surplus net assets over the maximum permitted secured borrowing limit of €5,559,277 (31 December 2012 - €8,875,516). Management are continuously monitoring this position to ensure that the bond covenant requirements are complied with.

21. Share premium account

	2013 €	2012 €
Share premium	<u>16,970,641</u>	<u>16,970,641</u>

22. Other reserves

Group	Value of in-force business €	Other unrealised gains €	Investment compensation scheme €	Total €
Year ended 31 December 2012				
At beginning of year	1,870,346	34,827	8,162	1,913,335
Increase in value in-force business, transferred from profit and loss account (Note 11)	407,000	-	-	407,000
Net loss on available-for-sale financial assets	-	(2,119)	-	(2,119)
At end of year	<u>2,277,346</u>	<u>32,708</u>	<u>8,162</u>	<u>2,318,216</u>
Year ended 31 December 2013				
At beginning of year	2,277,346	32,708	8,162	2,318,216
Increase in value in-force business, transferred from profit and loss account (Note 11)	477,871	-	-	477,871
Net gain on available-for-sale financial assets	-	290,016	-	290,016
At end of year	<u>2,755,217</u>	<u>322,724</u>	<u>8,162</u>	<u>3,086,103</u>

The above reserves are not distributable.

NOTES TO THE FINANCIAL STATEMENTS

23. Interest-bearing borrowings

	Group		Company	
	2013 €	2012 €	2013 €	2012 €
Bank overdraft (Note 26)	431,258	276,122	431,258	276,122
5.6% bonds 2014/2016	16,456,307	16,909,430	16,456,307	16,909,430
Total borrowings	<u>16,887,565</u>	<u>17,185,552</u>	<u>16,887,565</u>	<u>17,185,552</u>

By virtue of the offering memorandum dated 10 May 2006, the Company issued for subscription to the general public €17,000,000 bonds. The bonds were effectively issued on 26 May 2006 at the bond offer price of €100 per bond. During the year, the Company bought back €500,000 of the bond.

The bonds are subject to a fixed interest rate of 5.6% per annum payable yearly on 2 June.

All bonds are redeemable at par and at the latest are due on 2 June 2016.

The bonds were admitted to the official list of the Malta Stock Exchange. The quoted market price of the bonds at 31 December 2013 was €80.00 (2012 - €80.00).

The bond is disclosed at the value of the proceeds less the net book amount of the issue costs as follows:

	Group and Company	
	2013 €	2012 €
Proceeds		
€17,000,000, 5.6% bonds 2014/2016	<u>17,079,199</u>	<u>17,079,199</u>
Less:		
Issue cost	493,326	493,326
Accumulated amortisation	(370,434)	(323,557)
Bonds repurchased and cancelled	500,000	-
	<u>622,892</u>	<u>169,769</u>
	<u>16,456,307</u>	<u>16,909,430</u>

Restrictions with regards to the bond issue as to the amount of secured borrowing which can be entered into by the Group are disclosed in Note 20.

The bank overdraft facility of €500,000 is secured by a pledge on investments and bears interest at a rate of 5.2% (2012 - average floating rate of 5.38%) per annum.

24. Trade and other payables

	Group		Company	
	2013 €	2012 €	2013 €	2012 €
Trade payables	1,727,484	1,459,250	454,881	532,453
Amounts due to group undertakings	-	-	3,844,785	2,474,225
Other taxation	-	13,200	-	-
Accruals and deferred income	1,382,061	1,345,687	748,054	796,857
Other payables	301,140	687,159	41,751	16,661
	<u>3,410,685</u>	<u>3,505,296</u>	<u>5,089,471</u>	<u>3,820,196</u>

All of the above amounts are payable within one year.

Amounts owed to group undertakings are unsecured and bear interest of 5.6% per annum (2012 - 6.5%). These balances are payable on demand.

25. Cash used in operations

Reconciliation of operating loss to cash used in operations:

	Group		Company	
	2013 €	2012 €	2013 €	2012 €
Cash flows used in operating activities				
Loss before tax	(4,182,858)	(2,227,597)	(3,761,312)	(5,976,712)
Adjustments for:				
Net loss/(gain) on investments	2,171,166	38,298	(25,261)	1,047,781
Gain on purchase of own debt	(127,500)	-	(127,500)	-
Impairment of investment in subsidiary	-	-	-	2,500,000
Increment in value in-force business	(477,871)	(407,000)	-	-
Impairment/amortisation	82,644	197,017	52,581	51,999
Depreciation (Note 13)	334,415	329,326	21,006	18,058
Net movement in Technical provisions	2,847,272	822,508	-	-
Impairment of receivables (Note 19)	40,245	83,346	-	-
Increase in impairment of intercompany receivables (Note 16)	-	-	2,753,726	1,563,385
Fixed asset write off	3,991	-	-	-
Loss on disposal of fixed assets	-	1,362	-	-
Loss/(gain) on sale of property held for development	2,773	(28,767)	-	-
Dividend income	(590,394)	(531,755)	(160,799)	(156,906)
Interest income	(1,686,733)	(1,848,253)	(638,961)	(657,099)
Interest expense	963,340	983,459	1,140,346	1,084,571
	<u>(619,510)</u>	<u>(2,588,056)</u>	<u>(746,174)</u>	<u>(524,923)</u>
Operating loss before working capital movements	(619,510)	(2,588,056)	(746,174)	(524,923)
Movement of property held for development	491,483	241,018	-	-
Movement in trade and other receivables	1,129,752	(220,211)	(42,549)	12,568
Movement in trade and other payables	(94,611)	389,866	(101,285)	(35,257)
	<u>907,114</u>	<u>(2,177,383)</u>	<u>(890,008)</u>	<u>(547,612)</u>
<i>Net cash flow used in operating activities</i>	<u>907,114</u>	<u>(2,177,383)</u>	<u>(890,008)</u>	<u>(547,612)</u>

NOTES TO THE FINANCIAL STATEMENTS

26. Cash and cash equivalents

For the purposes of the statements of cash flows, the year-end cash and cash equivalents comprise the following:

	2013 €	2012 €	2013 €	2012 €
Cash at bank and on hand	7,574,249	4,051,077	649,247	879,979
Bank overdraft (Note 23)	(431,258)	(276,122)	(431,258)	(276,122)
	<u>7,142,991</u>	<u>3,774,955</u>	<u>217,989</u>	<u>603,857</u>

Cash at bank earns interest on current and term deposits at fixed and floating rates that range between 0% and 3.75% (2012 – 0.25% and 3.75%)

27. Fair values

As at the end of the reporting period, all the group's and the company's financial instruments that are measured subsequent to initial recognition at fair value through profit or loss and all available-for-sale investments were measured using Level 1 inputs with the exception of collective investment schemes that are measured using Level 2 inputs.

The fair value of the bonds issued by the company, carried at amortised cost, is disclosed in Note 23.

At 31 December 2013 and 2012, the carrying amounts of financial assets, other than investment in group undertakings, and financial liabilities approximated their fair values, with the exception of financial liabilities emanating from investment contracts with DPF. It is impracticable to determine the fair value of these contracts due to the lack of a reliable basis to measure the future discretionary return that is a material feature of these contracts.

The following table provides an analysis of financial instruments that are not measured subsequent to initial recognition at fair value, other than those with carrying amounts that are reasonable approximations of fair value and other than investments in subsidiaries and investment contracts with DPF, grouped into Levels 1 to 3.

Group	Fair value measurement at end of the reporting period using:				
	Level 1 €	Level 2 €	Level 3 €	Total €	Carrying amount €
2013					
<i>Financial assets</i>					
Loans and receivables					
- loans secured on policies	-	134,350	-	134,350	134,350
- term deposits held for investment purposes	1,600,000	-	-	1,600,000	1,600,000
Held-to-maturity investments	8,781,240	-	-	8,781,240	8,091,077
Total	<u>10,381,240</u>	<u>134,350</u>	<u>-</u>	<u>10,515,590</u>	<u>9,825,427</u>
<i>Financial liabilities at amortised cost</i>					
- other payables	-	301,140	-	301,140	301,140
- bank overdraft	431,258	-	-	431,258	431,258
- 5.6% bonds 2014/2016	-	13,200,000	-	13,200,000	13,200,000
Total	<u>431,258</u>	<u>13,501,140</u>	<u>-</u>	<u>13,932,398</u>	<u>13,932,398</u>

27. Fair values (cont.)

Company	Fair value measurement at end of the reporting period using:				
	Level 1	Level 2	Level 3	Total	Carrying amount
	€	€	€	€	€
2013					
<i>Financial assets</i>					
Loans and receivables					
- Loans to group undertakings	-	6,971,815	-	6,971,815	6,971,815
Total	-	6,971,815	-	6,971,815	6,971,815
<i>Financial liabilities at amortised cost</i>					
- Amounts due to group undertakings	-	3,844,785	-	3,844,785	3,844,785
- bank overdraft	431,258	-	-	431,258	431,258
- 5.6% bonds 2014/2016	-	13,200,000	-	13,200,000	13,200,000
Total	431,258	17,044,785	-	17,476,043	17,476,043

28. Related party transactions

Group

Transactions during the year with related parties were as follows:

	2013	2012
	€	€
Commission receivable from related parties	56,097	71,341
Commission receivable on investments made by related funds (see note below)	3,235	3,070
Fees receivable in respect of advice provided to related funds (see note below)	66,938	73,410

GlobalCapital Financial Management Limited, a group undertaking, acts as Investment Advisor and Fund Manager to Global Funds SICAV p.l.c. The advisory fees earned by this group undertaking from its activity as Investment Advisor and Fund Manager are included in turnover, and during the year amounted to €66,938 (2012 - €73,410). Global Funds SICAV p.l.c. is considered to be a related party by way of key management.

In 2012, the Group recovered expenses amounting to €183,406 in liquidation costs in relation to GlobalCapital Fund SICAV p.l.c. which had been written off in 2010.

Interest receivable and payable from and to related parties is disclosed in Note 6. Amounts owed by or to related parties are disclosed in Notes 19 and 24 to these financial statements. No impairment loss has been recognised in 2013 and 2012 in respect of receivables from related parties. The terms and conditions of the related party balances do not specify the nature of the consideration to be provided in settlement. No guarantees have been given or received in relation to these balances.

NOTES TO THE FINANCIAL STATEMENTS

28. Related party transactions (cont.)

The following financial assets were held by the Group in related entities as at 31 December:

	2013 €	2012 €
Global Bond Fund Plus	143,348	145,670
Malta Privatisation & Equity Fund	399,066	363,949
Melita International Equity Fund	63,336	67,167
Other related Funds	965,788	979,053
	<u>1,571,538</u>	<u>1,555,839</u>

The above investments as at 31 December 2013 were represented by the following holdings held by the Group directly in each fund:

	2013 %	2012 %
Global Bond Fund Plus	11	10
Malta Privatisation & Equity Fund	16	15
Melita International Equity Fund	17	13
The Property Fund	-	16
	<u> </u>	<u> </u>

The above disclosures do not include investments in related collective investment schemes held to cover linked liabilities.

In addition the Group held the following holdings in each fund in a nominee capacity:-

	2013 %	2012 %
Global Bond Fund Plus	41	42
Malta Privatisation & Equity Fund	18	18
Melita International Equity Fund	28	26
The Property Fund	-	46
	<u> </u>	<u> </u>

As at the end of the reporting date, there were €108,630 in bonds held by other related parties (2012 - €110,000). The compensation to Directors in 2013 and 2012 is disclosed in Note 8 to the financial statements.

Other related party transactions

The agreement entered into in 2011 by one of the group undertakings with a Director of the Group for the provision of real estate brokerage and related consultancy services in respect of the Group's investment properties was still in force during the year under review. Although not a director anymore, such person is still considered to be a related party being a shareholder.

Company

All companies forming part of the GlobalCapital Group are considered by the Directors to be related parties as these companies are also ultimately owned by GlobalCapital p.l.c. Related parties that do not form part of the consolidated group include entities related by way of common Directors and ultimate Shareholders.

Dividends and interest receivable from group undertakings are disclosed in Note 6. Amounts owed by or to group undertakings and related parties are disclosed in Notes 16, 19 and 24. The terms and conditions of the related party balances do not specify the nature of the consideration to be provided in settlement. No guarantees have been given or received in relation to these balances. Impairment loss in respect of loans to group undertakings is disclosed in Note 16 and 19. The single major shareholder is BAI Co (Mtius) Ltd. which directly owns 48.45% of GlobalCapital Plc.

29. Commitments

Operating lease commitments - where the Group is a lessee

Future minimum lease payments due by the Group under non-cancellable operating leases are as follows:

	2013 €	2012 €
Not later than one year	8,081	8,081
Later than one year and not later than five years	37,170	37,170
	<u>45,251</u>	<u>45,251</u>

Rent is payable on the basis of the contract terms signed between lessor and lessee as disclosed above. The Group has the right of first refusal if it wishes to extend the lease further but terms need to be negotiated with the lessor. The agreement restricts subleasing the said property to a third party.

Operating lease commitments - where the Group is a lessor

Future minimum lease payments due to the Group under non-cancellable operating leases are as follows:

	2013 €	2012 €
Not later than one year	529,684	400,229
Later than one year and not later than five years	300,440	396,231
	<u>830,124</u>	<u>796,460</u>

Operating leases relate to the investment properties owned by the company with lease terms of up to 4 years. The lessees do not have an option to purchase the properties at the expiry of the lease period.

Other commitments

Commitments for capital expenditure not provided for in these financial statements are as follows:

	2013 €	2012 €
Authorised and contracted:		
- computer software		
- property development	396,225	668,900
	<u>65,000</u>	<u>-</u>
	<u>461,225</u>	<u>668,900</u>
Authorised but not contracted:		
- property development	<u>235,000</u>	<u>300,000</u>

30. Statutory information

GlobalCapital p.l.c. is a limited liability company and is incorporated in Malta.

INDEPENDENT AUDITOR'S REPORT

Independent auditor's report to the members of GlobalCapital p.l.c.

We have audited the accompanying financial statements of GlobalCapital p.l.c. and its group set out on pages 37 to 99, which comprise the statements of financial position of the company and the group as at 31 December 2013, and the statements of comprehensive income, statements of changes in equity and statements of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Directors' responsibility for the financial statements

As explained more fully in the statement of directors' responsibilities on page 35, the directors of the company are responsible for the preparation of financial statements that give a true and fair view in accordance with International Financial Reporting Standards as adopted by the EU and the requirements of the Companies Act (Chap. 386), and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the preparation of financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal control of the company and the group. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements give a true and fair view of the financial position of GlobalCapital p.l.c. and its group as at 31 December 2013, and of the company's and its group's financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the EU and have been properly prepared in accordance with the requirements of the Companies Act (Chap. 386).



Sarah Curmi as Director
in the name and on behalf of
Deloitte Audit Limited
Registered auditor

Deloitte Place
Mrieħel Bypass
Mrieħel BKR 3000
Malta

30 April 2014

FIVE YEAR SUMMARY

Statement of Comprehensive income

	Group 2013 €	Group 2012 €	Group 2011 €	Group 2010 €	Group 2009 €
Turnover - commission and fees receivable	<u>2,932,066</u>	<u>3,165,014</u>	<u>2,951,837</u>	<u>2,998,022</u>	<u>2,948,502</u>
Gross premiums written	<u>6,794,205</u>	<u>7,142,174</u>	<u>8,827,318</u>	<u>9,354,593</u>	<u>10,117,050</u>
Loss before tax	<u>(4,182,858)</u>	<u>(2,227,597)</u>	<u>(4,308,053)</u>	<u>(7,702,911)</u>	<u>(800,648)</u>
Tax income/(charge)	<u>521,664</u>	<u>(179,088)</u>	<u>114,383</u>	<u>(548,364)</u>	<u>39,904</u>
Loss for the financial year	<u>(3,661,194)</u>	<u>(2,406,685)</u>	<u>(4,193,670)</u>	<u>(8,251,275)</u>	<u>(760,744)</u>

Statement of Financial Position

ASSETS

Intangible assets	5,032,779	3,610,066	3,304,955	3,582,973	6,233,789
Property, plant and equipment	3,115,766	3,768,866	3,966,672	3,286,229	1,267,446
Investment property	20,319,662	23,833,231	24,226,776	25,719,589	28,729,196
Investments	48,329,084	49,658,425	50,864,949	44,124,737	44,071,460
Property held for development	748,541	1,242,797	1,455,048	2,469,554	2,805,117
	<u>77,545,832</u>	<u>82,113,385</u>	<u>83,818,400</u>	<u>79,183,082</u>	<u>83,107,008</u>
Other non current assets	2,883,480	2,232,898	2,658,158	3,217,785	2,981,688
Current assets	10,152,338	7,360,405	7,550,716	16,075,684	13,454,451
Total assets	<u><u>90,581,650</u></u>	<u><u>91,706,688</u></u>	<u><u>94,027,274</u></u>	<u><u>98,476,551</u></u>	<u><u>99,543,147</u></u>

EQUITY & LIABILITIES

Capital and reserves	3,078,939	6,450,117	8,861,833	13,085,768	21,269,039
Provisions for liabilities and charges	65,348,755	61,974,279	60,921,263	59,976,017	53,229,206
Interest-bearing borrowings	16,887,565	17,185,552	18,538,073	19,246,269	19,482,903
Other liabilities	5,266,391	6,096,740	5,706,105	6,168,497	5,561,999
Total equity and liabilities	<u><u>90,581,650</u></u>	<u><u>91,706,688</u></u>	<u><u>94,027,274</u></u>	<u><u>98,476,551</u></u>	<u><u>99,543,147</u></u>

ACCOUNTING RATIOS

	Group 2013 €	Group 2012 €	Group 2011 €	Group 2010 €	Group 2009 €
Commission, fees receivable and gross premium written to total assets	10%	11%	12%	12%	13%
Net operating expenses to total assets	4%	4%	4%	6%	5%
Net loss to commission, fees receivable and gross premium written	(41%)	(25%)	(37%)	(70%)	(6%)
Loss before tax to commission, fees receivable and gross premium written	(46%)	(23%)	(38%)	(65%)	(6%)
Pre-tax return on capital employed	(136%)	(35%)	(49%)	(59%)	(4%)
Shares in issue at year end	13,207,548	13,207,548	13,207,548	13,207,548	13,207,548
Weighted number of shares in issue during the year (1)	13,207,548	13,207,548	13,207,548	13,207,548	13,207,548
Net assets per share (cents)	23.3	48.8	67.1	99.1	161.0
Loss per share (cents)	(27.72)	(18.22)	(31.75)	(62.47)	(5.76)
Dividend cover (times)	-	-	-	-	-

SHARE REGISTER INFORMATION

	Number of Shares 31 December 2013	Number of Shares 30 April 2014
Total Shares in issue	13,207,548	13,207,548

Directors' interest in issued share capital of the Company

	Number of Shares 31 December 2013	Number of Shares 30 April 2014
Andrew Borg Cardona	10,000	10,000

Shareholders holding 5% or more of the equity

	Number of Shares 31 December 2013	% Holding 31 December 2013
BAI Co. (Mtius) Ltd	6,399,092	48.45%
Christopher J. Pace	1,513,032	11.46%
Aberdeen Asset Management p.l.c.	1,180,000	8.93%
Provident Real Estate Fund Ltd.	750,534	5.68%

	Number of Shares 30 April 2014	% Holding 30 April 2014
BAI Co. (Mtius) Ltd	6,399,092	48.45%
Christopher J. Pace	1,513,032	11.46%
Aberdeen Asset Management p.l.c.	1,180,000	8.93%
Provident Real Estate Fund Ltd.	750,534	5.68%

Dawood A. Rawat has an 85.8% beneficial interest in BAI Co. (Mtius) Ltd.

	Number of Shareholders 31 December 2013	Number of Shareholders 30 April 2014
One class of shares carrying equal voting rights	1,492	1,487

Distribution of Shareholding

	Number of Shareholders 31 December 2013	Shares 31 December 2013
Range:		
1 – 1,000	1,317	425,088
1,001 – 5,000	135	273,901
5,001 and over	39	12,508,559

	Number of Shareholders 30 April 2014	Shares 30 April 2014
Range:		
1 – 1,000	1,313	425,088
1,001 – 5,000	135	273,901
5,001 and over	39	12,508,559

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